

June 2015 Financial Results

Unaudited

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Note - All financial information is unaudited.

ICANN

Executive Summary of Unaudited Financial Results For the Twelve Months Ending June 30, 2015

Overview - ICANN Operations and New gTLD Program

The total ICANN change in net assets is \$67.7M higher than budget for FY15 mainly as a result of (i) auction proceeds for the New gTLD program (\$61.3M) and (ii) favorability in planned operations (\$8.5M) (see Support and Revenue and Operating Expenses below); (iii) Reserve Fund gains of (\$1.4M) partially offset by (iv) lower revenue recognized for the New gTLD Program (-\$1.5M) as a result of the program-to-date true up based on current full program forecast; and (v) New gTLD risk costs (-\$2.0M).

The Funds Under Management by ICANN increased by \$16.3M during FY15 to a total of \$326.0M, mainly as a result of (i) net funds collected from contributors/ parties of (\$157.9M) including \$58.4 for New gTLD auction proceeds and (ii) Reserve Fund gains of (\$1.4M), partially offset by (iii) general operating expenses for ICANN Ops (-\$101.5M) and (iv) the payment of refunds and evaluation expenses and general operating expenses for the New gTLD Program (-\$41.5M).

Financial Position

The Funds Under Management increased by \$16.3M during the period as a result of the following:

- An increase of the ICANN Operations funds by \$4.6M due to:
- (i) funds collected from contributors/ parties of \$99.5M,
- (ii) the reimbursement from the New gTLD funds of the direct/allocated costs for \$16.7M,
- (iii) the reimbursement from the New gTLD funds of the historical development costs for \$4.8M, and
- (iv) the appreciation of investments for \$0.5M, partially offset by
- (v) payments to vendors/ employees of \$117.0M, \$15.5M of which were on behalf of the New gTLD Program
- A increase of the New gTLD funds by \$11.8M due to:
- (i) net auction proceeds received of \$58.4M and
- (ii) the appreciation of investments for \$0.9M, partially offset by
- (iii) the net refunds to New gTLD applicants \$15.1M,
- (iv) the reimbursement to ICANN Ops for direct/allocated costs for \$16.7M,
- (v) payments to vendors/employees for \$10.9M, and
- (vi) the reimbursement to ICANN Ops for historical development costs for \$4.8M.

The decrease of the deferred revenues balance of \$71.2M corresponds to:

- (i) the amount of revenues recognized for the New gTLD program \$53.4M and
- (ii) the net refunds to New gTLD applicants \$17.7M

Support and Revenue

Revenues for ICANN Ops were \$1.9M unfavorable to budget primarily due to: (i) lower Registries fixed fees by \$4.5M as a result of a lower number of TLDs in the root; (ii) lower meeting sponsorships by \$0.5M; and (iii) lower registrar transaction fees by \$0.4M, partially offset by (iv) higher Registrar fees \$2.6M due to the one-time registar application fees resulting from the application of new registrars and slightly higher accreditation fees; and (v) higher Registry transaction-based fees by \$0.8M resulting from higher transaction volume. Revenues for New gTLD program were \$57.9M favorable to budget primarily due to auction proceeds of \$61.3M partially offset by lower revenues recognized of \$1.5M for the period resulting from a true-up of recognized revenues (program-to-date) to reflect current full program forecast.

Operating Expenses

Personnel costs were favorable to budget for ICANN Ops and the New gTLD Program \$2.4M and \$2.0M, respectively primarily due to delayed hires

ICANN Ops Travel and Meetings costs were unfavorable to budget \$2.1M due to: (i) lower than budgeted allocation of staff travel to the New gTLD Progam for \$0.6M; (ii) higher than budgeted costs for: (a) Public Responsibility and Fellowhip and Next Generation engagement for \$0.2M, (b) Board Support for \$0.3M, and (c) contractor travel for ICANN meetings for \$0.6M; and (iii) the categorization of IT contractor travel to ICANN meetings (actuals were booked to T&M but budgeted in Prof. Svcs.) for \$0.4M. The New gTLD Program Travel and Meetings costs were \$0.7M favorable to budget primarily due lower headcount.

Professional Services costs for ICANN Ops were \$0.8M unfavorable to budget primarily due to legal costs and other professional services for the IANA Stewardship Transition project (\$2.1M) partially offset by favorability in the Global Domains Division due delayed, IDN Variant, Technical Services, IANA and Security projects. Professional Services costs for the New gTLD Program were \$7.6M favorable to budget due to delayed Pre-delegation testing, contracting, COI management, CCT metrics research and reporting and gTLD program reviews and assessments

Administrative costs for ICANN Ops were \$0.3M favorable to budget primarily due to timing of global outreach and engagement sponsorship contributions and lower recruiting and facilities expenses due to slower hiring. Administrative costs for the New gTLD Program were \$1.7M unfavorable to budget primarily due the timing of budgeted expenses.

Bad debt expenses were relatively flat to budget.

Depreciation costs were \$1.2M unfavorable to budget primarily due to an underestimated basis of fixed assets triggering depreciation during the fiscal year.

Other Income /Expense

The ICANN Ops and New gTLD investment accounts had gains of \$0.5M and \$0.9M for the period.

Statement of Activity FY15 Budget by Quarter US dollars, in millions

		Quarter 1			Quarter 2	!		Quarter 3	3		Quarter 4	1	-	Total Yea	ır
	ICANN			ICANN			ICANN			ICANN			ICANN		
	Ops	NgTLD	Total	Ops	NgTLD	Total	Ops	NgTLD	Total	Ops	NgTLD	Total	Ops	NgTLD	Total
Total Support and Revenue	\$22.4	\$12.6	\$35.0	\$24.1	\$25.8	\$49.9	\$28.1	\$39.7	\$67.7	\$29.5	\$54.9	\$84.3	\$104.0	\$133.0	\$237.0
Expenses															
Personnel	11.9	2.2	14.1	12.1	4.5	16.7	13.4	6.9	20.2	13.7	9.3	23.0	51.0	22.9	74.0
Travel & Meetings*	2.2	0.2	2.4	3.7	0.5	4.2	3.9	0.8	4.7	3.6	1.0	4.6	13.4	2.6	16.0
Professional Services	3.8	4.4	8.2	5.5	9.3	14.8	5.5	14.4	19.9	5.9	20.1	26.0	20.7	48.2	68.9
Administration	3.4	0.6	3.9	3.5	1.1	4.6	3.8	1.7	5.5	3.6	2.2	5.9	14.3	5.6	19.9
Bad Debt Expenses	0.1	0.0	0.1	0.1	0.0	0.1	0.1	0.0	0.1	0.1	0.0	0.1	0.5	0.0	0.5
Depreciation Expenses	1.2	0.0	1.2	1.2	0.0	1.2	1.2	0.0	1.2	1.2	0.0	1.2	4.8	0.0	4.8
Total Expenses	22.6	7.4	30.0	26.1	15.4	41.6	27.9	23.8	51.7	28.1	32.7	60.8	104.7	79.3	184.1
Contingency	0.0	0.0	0.0	0.7	0.0	0.7	1.0	0.0	1.0	1.7	0.0	1.7	3.4	0.0	3.4
Interest - General	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
FX Translation (Gain) / Loss Investment (Income)/ Loss	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
` ′	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Total Other															
(Income)/Expense	0.0	0.0	0.0	0.7	0.0	0.7	1.0	0.0	1.0	1.7	0.0	1.7	3.4	0.0	3.4
Change in Net Assets Before Historical Costs															
and Reserves	(0.2)	5.1	5.0	(2.7)	10.4	7.7	(0.8)	15.9	15.0	(0.4)	22.2	21.8	(4.1)	53.7	49.5
New gTLD Applicant Support Hist. Development Costs/	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
(Reimbursement)	(1.3)	(0.1)	(1.4)	(1.4)	(0.1)	(1.5)	(1.4)	(0.2)	(1.6)	(1.6)	(0.2)	(1.8)	(5.7)	(0.6)	(6.3)
Risk Costs	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Change In Net Assets	\$1.1	\$5.2	\$6.3	(\$1.3)	\$10.6	\$9.2	\$0.6	\$16.1	\$16.7	\$1.2	\$22.4	\$23.7	\$1.6	\$54.2	\$55.9

^{*}Includes Community Support Requests

Statement of Activities FY15 Actuals by Quarter For the Twelve Months Ending June 30, 2015 US dollars, in millions

		Quarter 1			Quarter 2	2		Quarter 3	3		Quarter 4	4	Y	ear to Da	ite
Unaudited	ICANN Ops	NgTLD	Total	ICANN Ops	NgTLD	Total									
Total Support and Revenue	\$23.4	\$23.3	\$46.6	\$24.9	\$33.8	\$58.7	\$24.8	\$45.2	\$70.0	\$29.1	\$12.5	\$41.6	\$102.1	\$114.7	\$216.8
Expenses															
Personnel	11.6	1.9	13.4	11.7	2.0	13.6	12.0	1.9	13.9	13.4	1.5	15.0	48.6	7.3	55.9
Travel & Meetings	2.2	0.1	2.4	3.3	0.3	3.6	4.4	0.4	4.8	5.6	(0.6)	5.0	15.5	0.3	15.8
Professional Services	2.9	2.3	5.2	5.2	2.9	8.2	4.2	3.0	7.2	9.1	4.3	13.5	21.5	12.6	34.1
Administration	2.9	0.6	3.5	3.2	1.0	4.2	3.4	1.0	4.4	4.5	1.2	5.7	13.9	3.9	17.8
Bad Debt Expenses	0.2	0.0	0.2	0.2	0.0	0.2	0.2	0.0	0.2	0.1	0.0	0.1	0.6	0.0	0.6
Depreciation Expenses	1.3	0.1	1.5	1.4	(0.1)	1.3	1.6	0.0	1.6	1.6	0.0	1.6	6.0	0.0	6.0
Total Expenses	21.1	5.1	26.2	24.9	6.1	31.1	25.7	6.3	32.0	34.4	6.5	40.9	106.1	24.0	130.1
Contingency *	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Interest - General	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
FX Translation (Gain) / Loss	0.1	(0.0)	0.1	0.1	0.0	0.1	0.1	0.0	0.1	(0.0)	0.0	(0.0)	0.2	0.0	0.2
Investment (Income)/ Loss	1.6	(0.2)	1.4	(1.7)	0.0	(1.7)	(1.5)	(0.4)	(2.0)	1.1	(0.3)	0.9	(0.5)	(0.9)	(1.4)
Other (Income)/Expense	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	(0.1)	0.0	(0.1)	(0.1)	0.0	(0.1)
Total Other															
(Income)/Expense	1.7	(0.2)	1.5	(1.6)	0.0	(1.6)	(1.4)	(0.4)	(1.9)	1.0	(0.3)	8.0	(0.4)	(0.9)	(1.3)
Change in Net Assets															
Before Historical Costs															
and Reserves	0.6	18.4	19.0	1.6	27.6	29.2	0.5	39.3	39.8	(6.4)	6.3	(0.1)	(3.6)	91.6	88.0
New gTLD Applicant Support Hist. Development Costs/	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
(Reimbursement)	(0.9)	0.9	0.0	(1.5)	1.5	0.0	(2.3)	2.3	0.0	(1.3)	1.3	0.0	(6.0)	6.0	0.0
Risk Costs	0.0	0.5	0.5	0.0	0.6	0.6	0.0	0.4	0.4	0.0	0.4	0.4	0.0	2.0	2.0
Change In Net Assets	¢4 E	647.0	\$40 E	62.4	¢oe e	tan c	62.0	tac c	\$20.4	(\$E.4)	64.6	(\$0.5)	62.2	¢02.7	*0¢ 0
Change in Net Assets	\$1.5	\$17.0	\$18.5	\$3.1	\$25.5	\$28.6	\$2.8	\$36.6	\$39.4	(\$5.1)	\$4.6	(\$0.5)	\$2.3	\$83.7	\$86.0
*Includes Community Summe	<u> </u>														

^{*}Includes Community Support Requests
**\$1.3M of the FY15 Contingency spend was allocated to core operations (Personnel, T&M, Prof. Svcs. and Admin.)

ICANN Statement of Activity Actual vs. Budget For the Twelve Months Ending June 30, 2015 US dollars, in millions

	F۱	/ 15 Actua	als	FY	′ 15 Budg	get		Varia	ance	
Unaudited	ICANN Ops	NgTLD	Total	ICANN Ops	NgTLD	Total	ICANN Ops	NgTLD	Total	%
Total Support and Revenue	\$102.1	\$114.7	\$216.8	\$104.0	\$54.9	\$158.9	-\$1.9	\$59.8	\$57.9	36.5%
Expenses										
Personnel Travel & Meetings	48.6 * 15.5	7.3 0.3	55.9 15.8	51.0 13.4	9.3 1.0	60.3 14.5	2.4 -2.1	2.0 0.7	4.5 -1.3	7.4% (9.3%)
Professional Services Administration Bad Debt Expenses	21.5 13.9 0.6	12.6 3.9 0.0	34.1 17.8 0.6	20.7 14.3 0.5	20.1 2.2 0.0	40.9 16.5 0.5	-0.8 0.3 -0.1	7.6 -1.7 0.0	6.8 -1.3 -0.1	16.6% (8.1%) (14.6%)
Depreciation Expenses	6.0	0.0	6.0	4.8	0.0	4.8	-1.2	0.0	-1.2	(24.1%)
Total Expenses	106.1	24.0	130.1	104.7	32.7	137.4	-1.3	8.7	7.3	5.3%
Contingency Interest - General FX Translation (Gain) / Loss Investment (Income)/ Loss Other (Income)/Expense	0.0 0.0 0.2 -0.5 -0.1	0.0 0.0 0.0 -0.9 0.0	0.0 0.0 0.2 -1.4 -0.1	3.4 0.0 0.0 0.0 0.0	0.0 0.0 0.0 0.0 -0.2	3.4 0.0 0.0 0.0 -0.2	3.4 0.0 -0.2 0.5 0.1	0.0 0.0 0.0 0.9 -0.2	3.4 0.0 -0.2 1.4 -0.1	100.0% 0.0% 0.0% 0.0% 55.0%
Total Other (Income)/Expense	-0.4	-0.9	-1.3	3.4	-0.2	3.2	3.7	0.7	4.4	139.5%
Change in Net Assets Before Historical Costs and Reserves	-3.6	91.6	88.0	-4.1	22.4	18.3	0.5	69.2	69.7	380.8%
Hist. Development Costs/ (Reimbursement) Risk Costs	-6.0 0.0	6.0 2.0	0.0 2.0	-5.7 0.0	5.7 0.0	0.0 0.0	0.2 0.0	-0.2 -2.0	0.0 -2.0	100.0% 0.0%
Change In Net Assets	\$2.3	\$83.7	\$86.0	\$1.6	\$16.7	\$18.3	\$0.7	\$67.0	\$67.7	370.0%
Average Headcount	293.0	15.2	308.2	306.8	31.9	338.7	13.7	16.7	30.5	9.0%

ICANN Statement of Position As of June 30, 2015 US dollars, in millions

	06/30/15				06/30/14		Incre	ase/ (Decr	ease)	Notes
Unaudited	ICANN			ICANN			ICANN			
ASSETS	Ops	NgTLD	Total	Ops	NgTLD	Total	Ops	NgTLD	Total	
ASSETS										
Cash & Cash Equivalents	\$19.4	\$70.3	\$89.7	\$15.2	\$9.4	\$24.6	\$4.2	\$60.9	\$65.1	(1)
Investments	85.6	150.7	236.3	85.2	199.8	285.1	0.3	(49.1)	(48.8)	(2)
Funds Under Management	105.0	221.1	326.0	100.4	209.3	309.7	4.6	11.8	16.3	
Receivables	28.4	0.5	28.9	26.2	0.4	26.6	2.2	0.1	2.3	
Prepaid Expenses	2.0	0.0	2.0	1.4	0.0	1.4	0.6	0.0	0.6	
Plant, Property & Equip - Net	18.2	0.0	18.2	16.7	0.0	16.7	1.5	0.0	1.5	
Other Assets	3.2	(1.9)	1.3	2.8	(1.9)	8.0	0.4	0.1	0.5	
TOTAL ASSETS	156.9	219.7	376.6	147.5	207.7	355.3	9.3	12.0	21.3	
LIABILITIES AND NET ASSETS										
Payables	17.9	3.4	21.3	11.2	3.8	15.0	6.7	(0.4)	6.3	(3)
Deferred Income	0.7	74.0	74.8	0.6	145.3	145.9	0.1	(71.3)	(71.2)	(4)
Other Liabilities	1.4	0.0	1.4	1.2	0.0	1.2	0.1	0.0	0.1	
TOTAL LIABILITIES	20.0	77.4	97.5	13.0	149.1	162.2	7.0	(71.7)	(0.2)	
UNRESTRICTED/RESTRICTED										
ASSETS	134.5	58.6	193.1	134.5	58.6	193.1	0.0	0.0	0.0	
CURRENT YEAR CHANGE IN										
NET ASSETS	2.3	83.7	86.0	0.0	0.0	0.0	2.3	83.7	86.0	
TOTAL NET ASSETS	136.8	142.3	279.1	134.5	58.6	193.1	2.3	83.7	86.0	
TOTAL LIABILITIES & NET										
ASSETS	\$156.9	\$219.7	\$376.6	\$147.5	\$207.7	\$355.3	\$9.3	\$12.0	\$21.3	

Note (1):

The ICANN Operations Operating Fund increased \$4.2M as a result of the net impact of 1) cash received from contracted parties (+\$99.5M); 2) the cash received from the New gTLD Program for repayment (+\$21.5M) of Historical Development costs and accumulated direct allocated costs incurred on behalf of the program; and 3) a transfer from the Reserve Fund of (+\$1.5M) for the funding of the July-December 2015 costs for the USG Stewardship Transition Project, partially offset by 5) payments to employees/vendors of (-\$117.0M), \$15.5M of which was on behalf of the New gTLD Program; and 6) a transfer to the Reserve Fund of (-\$1.3M) for the Jun 2014 reimbursement from the New gTLD Program for Historical Development Costs.

New gTLD cash increased \$60.9M mainly as a result of: 1) auction proceeds collected of (+\$58.4M); 2) transfers from New gTLD investments to the cash account for disbursement purposes (+\$50.0M), partially offset by: 3) refunds to applicants of (-\$15.1M); 4) the repayment to ICANN Ops for Historical Development costs and accumulated direct allocated costs incurred on behalf of the program (-\$21.5M); and 5) disbursements to vendors of (-\$10.9M).

Note (2):

The ICANN investment (Reserve Fund) increased \$0.3M as a result of 1) the contribution of the (+\$1.3M) repayment received from the New gTLD program in Jun 2014 for Historical Development costs during the period and 2) the appreciation in the market value of investments of (+\$0.5M), partially offset by 3) the transfer to the Operating cash account for USG Stewardship Transition costs of (-\$1.5M).

The New gTLD investments decreased \$49.1M as a result of transfers to Operating cash for vendor payment funding of (-\$50.0M), partially offset by the appreciation in the market value of investments of (+\$0.9M).

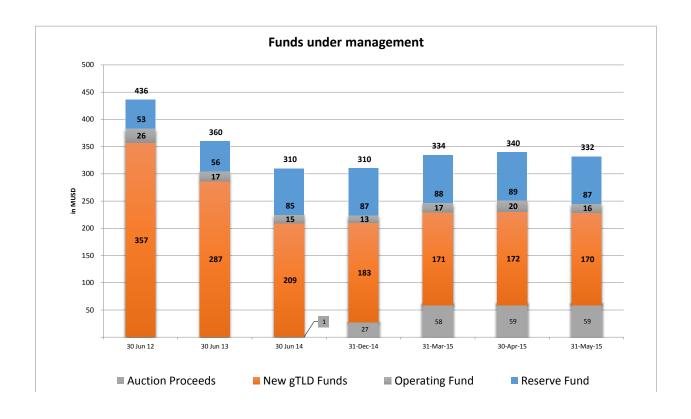
Note (3)

The reduction of payables is driven by the timing of expenses and related payments.

Note (4)

The reduction of deferred income is resulting mainly from the revenues recognized during the quarter on the new gTLD program, reflecting from the progress of the evaluation process, and from the refunds of application fees.

ICANN
Funds Under Management
As of June 30, 2015
US dollars, in millions



ICANN
Cash Flows Synopsis
For the Twelve Months Ending June 30, 2015
US dollars, in millions

Unaudited	ICANN Ops	NgTLD	Total
Funds Under Management at Beginning of Period	\$100.4	\$209.3	\$309.7
Collected/ (refunded) from contributors/parties	99.5	(15.1)	84.4
Auction Proceeds	0.0	58.4	58.4
Paid to vendors	(46.3)	(19.2)	(65.5)
Paid to employees	(47.7)	(7.3)	(54.9)
Paid to vendors and employees on behalf of New gTLD	(15.5)	15.5	0.0
Reimbursement of payments to vendors and employees above, from New gTLD to ICANN Ops:			
Payments to vendors	2.8	(2.8)	0.0
NgTLD team costs (Paid to employees)	5.4	(5.4)	0.0
Overhead Allocations (Paid to vendors and employees)	8.5	(8.5)	0.0
Historical Development Costs	4.8	(4.8)	0.0
Capital expenditures	(7.4)	0.0	(7.4)
Historical Development Costs and Other net cash flows	0.0	0.0	0.0
Change in investment market value (excludes transfers to/ from operating account)	0.5	0.9	1.4
Funds Under Management at End of Period	\$105.0	\$221.1	\$326.0

ICANN Operating Fund and New gTLD Cash US dollars, in millions Unaudited

ICANN Ops			As	of Friday			
ICANIN Ops	6/27/2014	9/26/2014	12/31/2014	3/27/2015	4/30/2015	5/29/2015	6/26/2015
Total	\$15.2	\$15.1	\$12.3	\$16.4	\$19.4	\$15.4	\$17.1
HSBC	15.2	15.1	12.3	16.4	19.4	15.4	17.1

Historical default = 3 months of operating expenses.

Updated monthly per statements. Includes operating and term deposit accounts. FX rate used is the average current EOM/ previous EOM rates.

Now at I D		As of Friday										
New gTLD	6/27/2014	9/26/2014	12/31/2014	3/27/2015	4/30/2015	5/29/2015	6/26/2015					
Total	\$208.9	\$198.3	\$183.2	\$172.8	\$171.6	\$169.8	\$172.1					
HSBC	8.9	8.3	3.2	12.3	11.0	9.1	11.4					
Investments	200.0	190.0	180.0	160.5	160.6	160.7	160.7					

ICANN Reserve Fund As of June 30, 2015 US dollars, in millions

Reserve Fund Activity (unaudited)	
Contributions	
Nov-07	25.0
Aug-08	8.0
Sep-09	11.0
Oct-13	19.1
Feb-14	1.9
Jul-14	1.3
Total Contributions	66.3
Withdrawals	
May-15	(1.5)
Total Withdrawals	(1.5)
Balance at Beginning of Fiscal Year (01-Jul-2014)	85.2
Prior Fiscal Quarter Balance (30-Sep-2013)	58.1
Balance at End of Fiscal Period (30-Jun-2015)	85.6

Notes:

Historical default = 12 months of operating expenses.

ICANN New gTLD Financial Summary As of June 30, 2015 US dollars, in millions

	Program to date		Full Pi	rogram	Program	Balance
Unaudited	Actual (Jun 2015)		Current Estimate	Prior Estimate	Actual vs Current Estimate	Actual vs Prior Estimate
Fees						
Application Fees	(361.0)	(1)	(361.0)	(361.0)	0.0	0.0
Other Fees	(<u>1.5</u>)	(2)	(<u>0.5</u>)	(<u>0.7</u>)	(<u>1.0</u>)	(<u>0.8</u>)
Total Fees	(362.5)		(361.5)	(361.8)	(1.0)	(0.8)
Refunds						
Withdrawal (Pre-reveal/Overpayment)	1.2		5.6	5.7	4.4	4.5
Withdrawal (@ 80%)	0.4		0.4	0.4	0.0	0.0
Withdrawal (@ 70%)	13.4		13.4	13.3	(0.0)	(0.1)
Withdrawal (@ 35%)	21.1		33.5	28.6	12.4	7.5
Withdrawal (@ 20%)	<u>3.3</u>		3.0	3.0	(<u>0.3</u>)	(<u>0.3</u>)
Total Refunds	39.5		55.9	51.0	16.4	11.5
Funds Net of Refunds	(321.6)		(305.6)	(310.8)		
Revenue						
Recognized Revenue	(244.6)		(305.6)	(310.8)		
Deferred Revenue	(<u>77.0</u>)		<u>0.0</u>	<u>0.0</u>		
Total Revenue	(321.6)		(305.6)	(310.8)	(15.9)	(10.8)
Expenses						
Evaluation Processing Costs	97.9		123.9	136.6	26.0	38.7
Overhead	38.4		57.9	54.3	19.5	15.9
NgTLD Team	9.7		15.4	14.6	5.7	5.0
ICANN Staff Allocation	24.3		35.4	34.3	11.1	10.0
Other Overhead	<u>4.4</u>		<u>7.1</u>	<u>5.3</u>	<u>2.8</u>	<u>1.0</u>
Total Operating Expenses	136.3		181.8	190.9	45.5	54.7
Historical Development Costs	26.0		32.5	32.5	6.5	6.5
Total Expenses	162.3		214.2	223.4	52.0	61.1
Net Remaining Funds	(159.3)		(91.4)	(87.4)	(67.9)	(71.9)
Remaining Funds	(159.3)	-	(91.4)	(87.4)	(67.9)	(71.9)
Actual Risk Costs	4.8	(3)	3.8	2.0	1.0	(2.9)
Net Remaining Funds	(154.5)		(87.6)	(85.4)	(66.9)	(74.8)

⁽¹⁾ Includes overpayments.

⁽²⁾ Proceeds from Prioritization Draw and Fees for Change Request.

⁽³⁾ Currently includes actual risk costs incurred. Future costs cannot be estimate. Further review of risk costs identification in progress.

ICANN New gTLD Historical Development Costs As of June 30, 2015 In Thousands

Accrued	Transferred/Paid
\$15.4	\$0.0
3.7	16.8
1.9	0.0
1.3	2.7
(2.4)	0.0
4.6	19.4
20.0	19.4
0.9	0.4
1.5	1.0
1.1	1.1
1.5	2.3
5.0	4.8
25.0	24.3
1 2	0.0
	0.0
	0.0
	0.0
5.3	0.0
30.2	24.3
0.9	0.0
	0.0
	0.0
	0.0
2.2	0.0
\$32.5	\$24.3
	\$15.4 3.7 1.9 1.3 (2.4) 4.6 20.0 0.9 1.5 1.1 1.5 5.0 25.0 1.3 1.2 1.2 1.5 5.3 30.2 0.9 0.6 0.4 0.4 0.4 2.2

NOTE:

Forecast referenced above, as of Feb 2015

ICANN New gTLD Auction Proceeds and Fees As of June 30, 2015 Program To Date In Thousands

Description	Proceeds	Costs	Net Proceeds
Auction Development Costs			
Direct Contention		\$230,000	
Indirect Contention		\$120,000	
Wilmington Trust Annual Fee	1	\$1,750	
Subtotal: Auction Development Costs	\$ -	\$351,750	(\$351,750)
4 June 2014 Auction	Ť	, ,	(1))
Completed Auctions	\$600,000	\$24,000	
Escrow Fees	, , , , , , ,	\$500	
Subtotal: 4 June 2014 Auction	\$600,000	\$24,500	\$575,500
9 July 2014 Auction	, , , , , , , , , , , , , , , , , , , 	Ψ 2-1,300	7373,300
Scheduled and Cancelled		\$10,000	
Escrow Fees		\$500	
Subtotal: 9 July 2014 Auction	\$ -	•	/¢10 F00\
-	Ş -	\$10,500	(\$10,500)
6 August 2014 Auction		ć20.000	
Scheduled and Cancelled		\$20,000	
Escrow Fees		\$500	
Subtotal: 6 August 2014 Auction	\$ -	\$20,500	(\$20,500)
17 September 2014 Auction			
Completed Auctions	\$14,349,776	\$573,991	
Scheduled and Cancelled		\$60,000	
Escrow Fees		\$3,750	
Subtotal: 17 September 2014 Auction	\$14,349,776	\$637,741	\$13,712,035
22 October 2014 Auction			
Completed Auctions	\$12,889,463	\$515,579	
Scheduled and Cancelled		\$100,000	
Escrow Fees		\$5,750	
Subtotal: 22 October 2014 Auction	\$12,889,463	\$621,329	\$12,268,134
19 November 2014 Auction			
Completed Auctions	\$700,000	\$28,000	
Scheduled and Cancelled		\$150,000	
Escrow Fees		\$4,250	
Subtotal: 19 November 2014 Auction	\$700,000	\$182,250	\$517,750
17 December 2014 Auction	<i>\$1.00,000</i>	Ψ101)200	Ų311,130
Completed Auctions	\$6,447,888	\$257,916	
Scheduled and Cancelled	\$0,447,666	\$90,000	
Escrow Fees		\$3,500	
Subtotal: 17 December 2014 Auction	\$6,447,888	\$351,416	\$6,096,472
21 January 2015 Auction	30,447,686	3531,410	\$6,096,472
Completed Auctions	\$0	\$0	
Scheduled and Cancelled	Ş0	\$30,000	
Escrow Fees			
	ćo	\$750	(620.750)
Subtotal: 21 January 2015 Auction	\$0	\$30,750	(\$30,750)
25 February 2015 Auction	ADE 221 222	A=00.00=	
Completed Auctions	\$25,001,000	\$700,020	
Scheduled and Cancelled		\$40,000	
Escrow Fees	***	\$1,750	
Subtotal: 25 February 2015 Auction	\$25,001,000	\$741,770	\$24,259,230
25 March 2015 Auction	[
Completed Auctions	\$1,901,000	\$76,040	
Scheduled and Cancelled	1	\$20,000	
Escrow Fees		\$750	
Subtotal: 25 March 2015 Auction	\$1,901,000	\$96,790	\$1,804,210
29 April 2015 Auction			
Scheduled and Cancelled		\$10,000	
Subtotal: 29 April 2015 Auction	\$0	\$10,000	(\$10,000)
20 May 2015 Auction			,. ,
Scheduled and Cancelled		\$10,000	
Escrow Fees		\$500	
Subtotal: 25 March 2015 Auction	\$0	\$10,500	(\$10,500)
	\$61,889,127	710,550	(710,300)