# ICANN Unaudited Quarterly Financials – Fiscal Year 2022 Year to Date

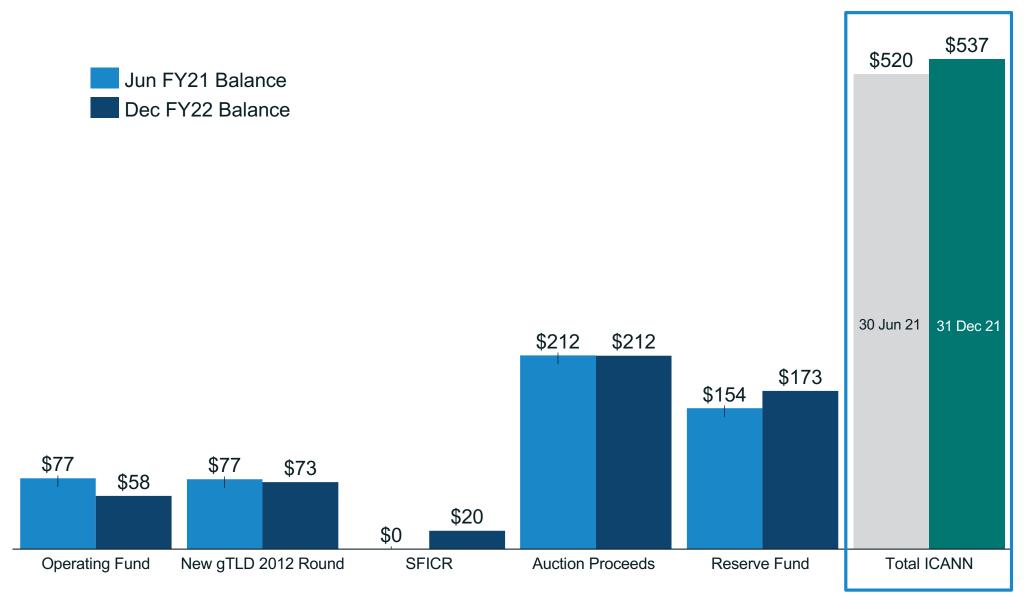
December 2021



## **Total ICANN**



#### Total ICANN – Funds Under Management (as of Dec 21)



Total ICANN represents sum of month-end balances for all accounts

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### Total ICANN – Financial Overview (Jul 21 – Dec 21)

ICANN Cash Financials - Year to Date	IN Cash Financials - Year to Date For the Six Months Ending 31 Dec 2021									
In Millions, US dollars	ICANN Operations	New gTLD 2012 Round	SFICR	Auction Proceeds	Reserve Fund	Total				
Funds Under Management - 30 Jun 2021	77.4	76.5	-	212.2	154.3	520.5				
Funding Collected from Contracted Parties	74.5	(0.1)	-	-	-	74.4				
Expenses paid to Employees	(38.1)	(0.3)	-	-	-	(38.5)				
Expenses paid to Vendors	(17.8)	(2.2)	-	-	-	(20.0)				
Working Capital and Timing	(2.7)	-	-	-	-	(2.7)				
Operating Excess/(Deficit)	15.9	(2.7)	-	-	-	13.3				
Next Round of TLD's ODP Expenditures	-	-	-	-	-	-				
SSAD ODP Expenditures	-	-	-	-	-	-				
ICANN org Transfers (Board Approved)	(35.0)	-	20.0	-	15.0	-				
Change In Market Value	-	(0.4)	-	(0.3)	3.9	3.2				
YTD Return	0.0%	-0.5%	0.0%	-0.1%	2.3%	0.6%				
Funds Under Management - 31 Dec 2021	58.4	73.4	20.0	211.9	173.2	536.8				

- Total ICANN describes the financial components of ICANN Operations (including IANA), and the New gTLD Program 2012 Round
  - It also includes ICANN's funds under management
- The above chart is a high-level summary of Total ICANN covering six months of FY22 unaudited financials ending December 2021



## **ICANN Operations**



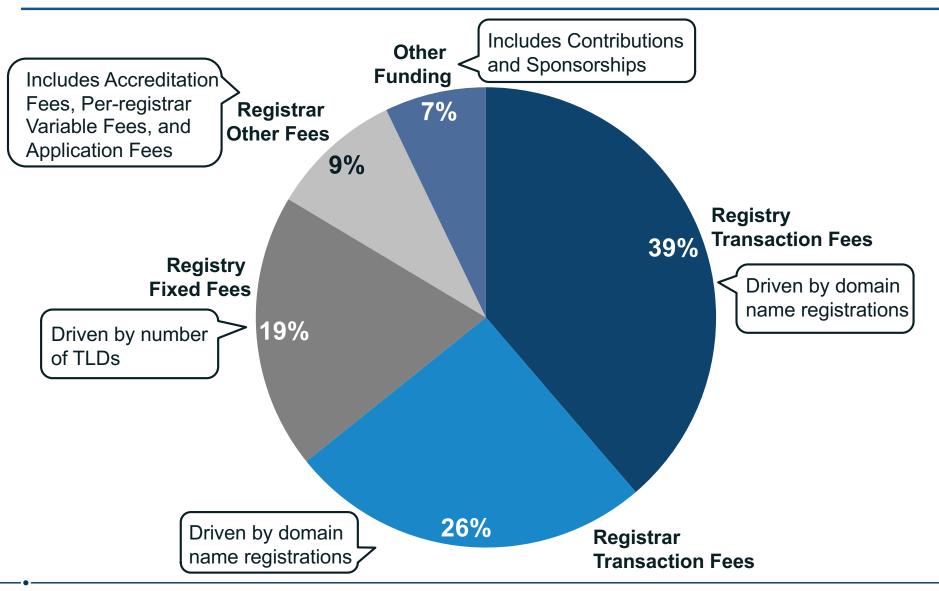
ICANN Operations	FY22 YTD Actual	FY22 YTD Budget	Var	FY21 YTD Actual	Var
Funding	\$76	\$70	\$7	\$69	\$7
Expenses	\$56	\$67	\$11	\$55	(\$0)
Net Operating Excess/(Deficit)	\$21	\$3	\$17	\$14	\$7
Average Headcount	389	402	13	391	1



Unaudited - USD in millions - any arithmetic inconsistencies are due to rounding

### **ICANN** Operations – Funding by Category (Jul 21 – Dec 21)

#### FY22 YTD Funding- \$76M



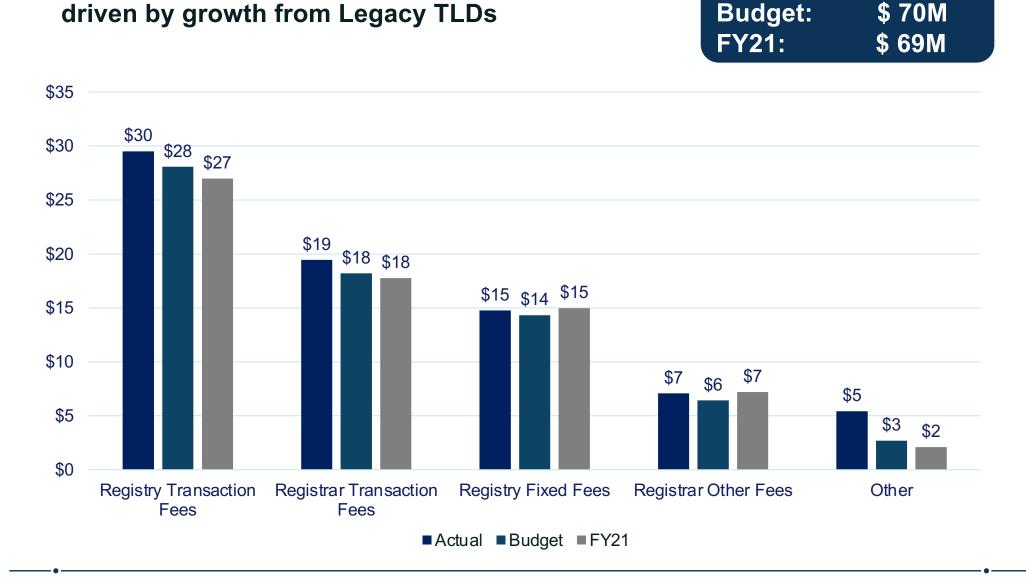
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#### **ICANN** Operations – Funding vs Budget and Prior Year

Funding is higher than Budget and prior year

Actual:

\$ 76M

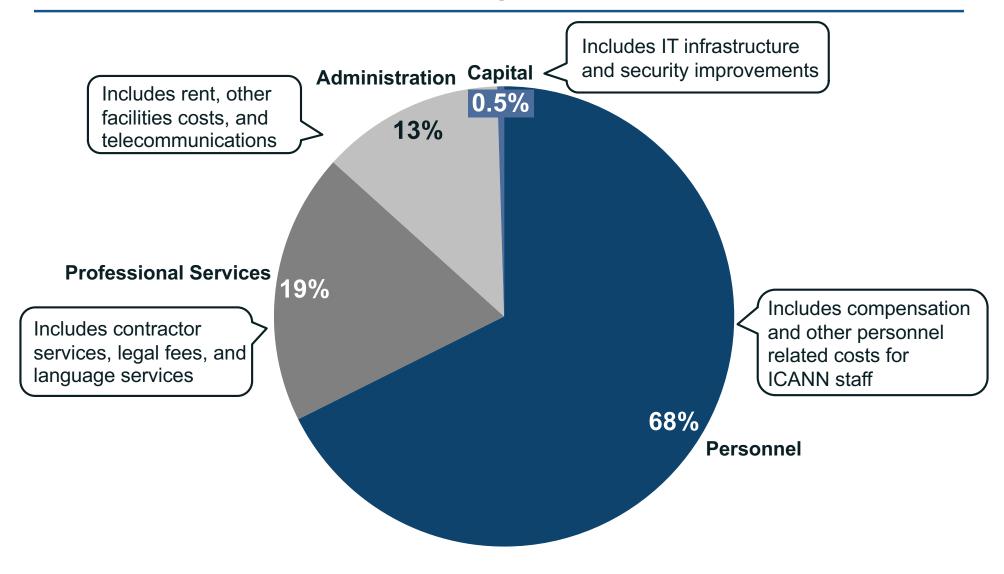


Unaudited - USD in millions - any arithmetic inconsistencies are due to rounding

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#### **ICANN** Operations – Expenses by Category (Jul 21 – Dec 21)

#### FY22 YTD Expenses- \$56M



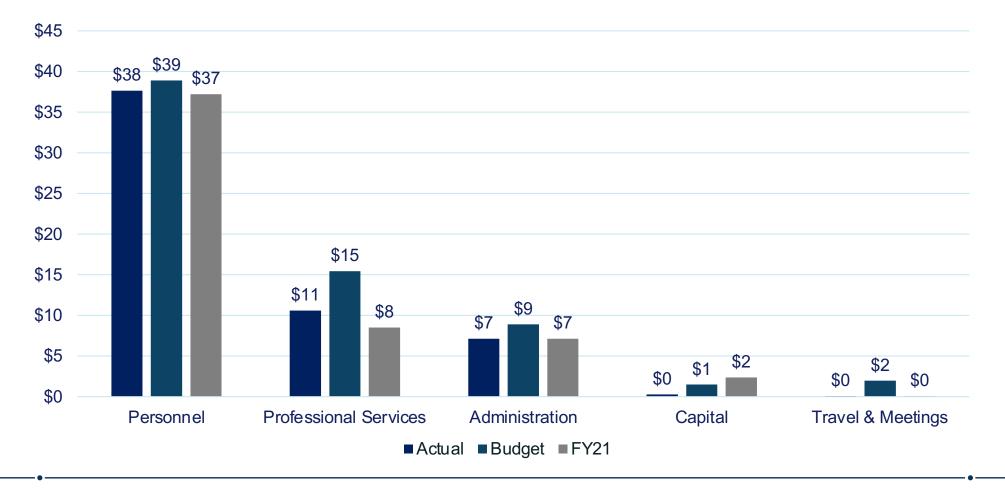


Unaudited - USD in millions - any arithmetic inconsistencies are due to rounding

#### **ICANN** Operations – Expenses vs Budget and Prior Year

•Expenses are lower than budget driven by travel restrictions, ICANN72 being held virtually, lower than planned contingency usage, and lower than planned headcount.

Actual:	\$ 56M
Budget:	\$ 67M
FY21:	\$ 55M



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## New gTLD Program 2012 Round



### New gTLD 2012 Round – Multiyear Forecast (as of Dec 2021)

#### Application Fees Collected: \$361M

- Projected Refunds: \$52M

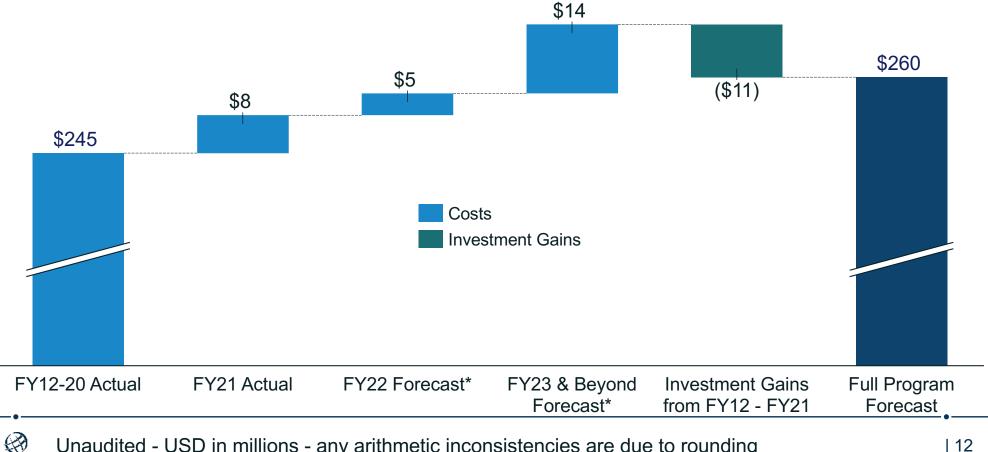
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#### Applicant Fees Net of Refunds: \$308M

- Projected Program Costs: \$271M
- + Investment Gains from FY12 FY21: \$11M

#### Projected Remaining Funds: \$48M

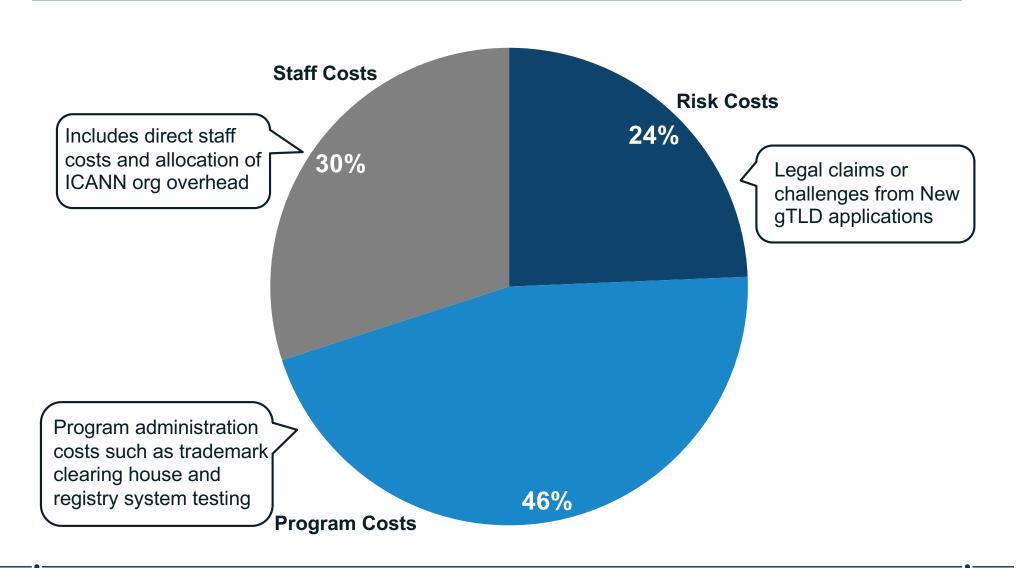
\*Risk Costs and Investment Gains are not estimated for future years



Unaudited - USD in millions - any arithmetic inconsistencies are due to rounding

### New gTLD 2012 Round – FY22 Expense Forecast (Full Year)

#### FY22 Expense Forecast- \$5M



## Appendix

Supplemental Financials



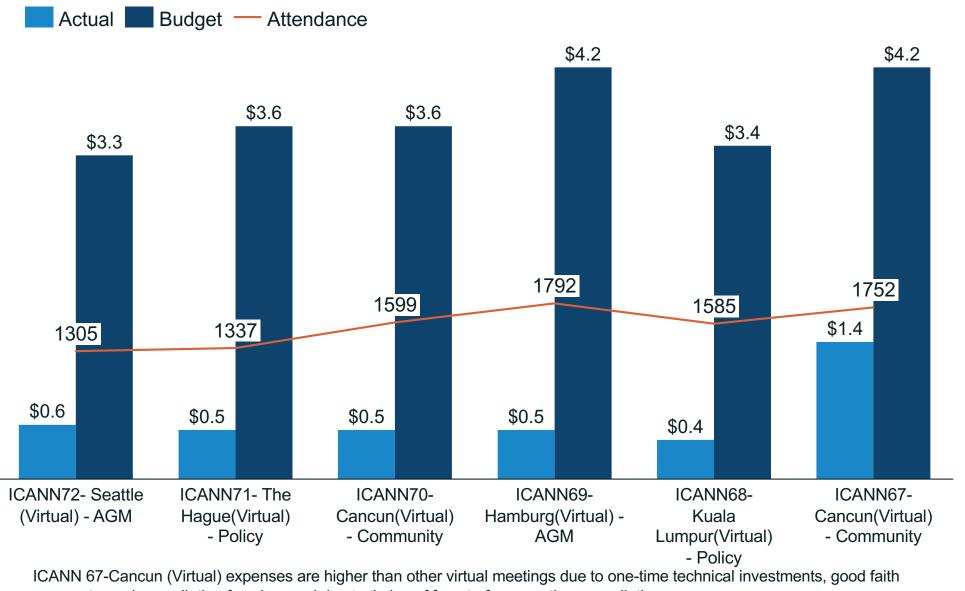
ICANN72 Seattle (Virtual) October 2021	Total Actual	Total Budget	(Higher)/ Lower
Attendee Travel	0.0	1.6	1.6
Audio/Visual	0.0	0.7	0.7
Catering	0.0	0.4	0.4
Language Services	0.5	0.5	0.0
Meeting Space	0.0	0.0	-
Other	0.0	0.1	0.1
Gross Expenses	0.6	3.3	2.7

- Majority of expenses for virtual meetings are the language services costs for transcription and translation
- ICANN72 was budgeted to occur as a face-to-face meeting

### **ICANN Meeting Trends**

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payments, and cancellation fees incurred due to timing of face-to-face meeting cancellation

### FY22 Statement of Position (as of Dec 2021)

USD in millions	31 Dec 2021				30 Jun 2021		Increase/ (Decrease)			
Unaudited	ICANN	New gTLD	Total	ICANN	New gTLD	Total	ICANN Ops	New gTLD	Total	
ASSETS										
Total Cash & Cash Equivalents	78.3	1.6	79.8	77.4	1.4	78.9	0.8	0.1	0.9	
Investments	173.2	283.8	457.0	154.3	287.3	441.6	18.9	(3.6)	15.4	
Funds Under Management	251.5	285.3	536.8	231.7	288.8	520.5	19.8	(3.4)	16.3	
Receivables	33.9	0.0	33.9	35.8	0.0	35.8	(1.8)	0.0	(1.8)	
Prepaid Expenses	3.3	0.0	3.3	3.5	0.0	3.5	(0.1)	0.0	(0.1)	
Plant, Property & Equipment - Net	13.0	0.0	13.0	15.2	0.0	15.2	(2.3)	0.0	(2.3)	
Other Assets	1.8	(0.1)	1.7	1.7	(0.2)	1.5	0.1	0.1	0.2	
TOTAL ASSETS	303.5	285.3	588.7	287.9	288.6	576.4	15.6	(3.3)	12.3	
LIABILITIES AND NET ASSETS										
Accounts Payable & Accrued Liabilities	9.8	1.8	11.6	12.9	2.3	15.2	(3.1)	(0.5)	(3.6)	
Deferred Funding	1.4	0.4	1.8	5.0	0.5	5.4	(3.6)	(0.1)	(3.6)	
Other Liabilities	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
TOTAL LIABILITIES	11.2	2.2	13.4	17.8	2.8	20.6	(6.7)	(0.6)	(7.3)	
UNRESTRICTED/RESTRICTED ASSETS	270.0	285.8	555.8	222.5	293.3	515.8	47.5	(7.5)	40.0	
CURRENT YEAR CHANGE IN NET ASSETS	22.3	(2.7)	19.6	47.5	(7.5)	40.0	(25.3)	4.8	(20.5)	
TOTAL NET ASSETS	292.3	283.1	575.4	270.0	285.8	555.8	22.3	(2.7)	19.6	
TOTAL LIABILITIES & NET ASSETS	303.5	285.3	588.7	287.9	288.6	576.4	15.6	(3.3)	12.3	



#### FY22 Cash Flow Synopsis (as of Dec 2021)

Cash Flow Statement	FY22 - Year to Date							
Unaudited	ICANN Ops	New gTLD	Total					
Operating Activities								
Cash Received from Funding	74.5	(0.1)	74.4					
Cash Paid to Personnel	(38.1)	(0.3)	(38.5)					
Cash Paid for Purchases	(20.2)	(2.2)	(22.4)					
Total Cash from Operating Activities	16.2	(2.7)	13.5					
Investing Activities								
Total Investment Income	3.9	(0.4)	3.5					
Capital Expenditures	(0.3)	0.0	(0.3)					
Total Cash from Investing Activities	3.7	(0.4)	3.3					
Net Change in Cash Flow	19.8	(3.0)	16.8					
Funds Under Management Beginning of Period	231.7	288.8	520.5					
Funds Under Management End of Period	251.5	285.3	536.8					



### New gTLD 2012 Round – Multiyear Details (as of Dec 2021)

	Sta	Statement of Activities by Fiscal Year										Statement of	
New gTLD Program 2012 Round		FY12 - FY20 Actual		Y21 ctual	FY22 Forecast		FY23 Budget		FY24 & Beyond Forecast		Activities for Full Program (Dec 2021) Current Estimate		
New gTLD Applicant Fees Refunds		360 (52)		0 -		0 (0)		0 (0)		1 (0)		361 (53)	
Applicant Fees (Net of Refunds)	\$	308	\$	0	\$	0	\$	0	\$	0	\$	308	
Initial and Extended Evaluation		(68)		-		-		-		-		(68)	
Quality Control and Objection Processes Pre-delegation		(11) (12)		-		-		-		-		(11) (12)	
Program Costs		(38)		(2)		(2)		(2)		(10)		(54)	
Staff Costs		(56)		(1)		(1)		(1)		<b>(</b> 1)		(61)	
Operating Expenses	\$	(185)	\$	(4)	\$	(3)	\$	(4)	\$	(11)	\$	(206)	
Historical Development Costs		(32)		-		-		-		-		(32)	
Risk Costs	¢	(25)	¢	(4)	¢	(1)		-		-	¢	(31)	
Non Operating Expenses	\$	(58)	\$	(4)	\$	(1)		\$ -		\$ -	\$	(63)	
Other Income/(Expense)	\$	(2)		\$ -		\$ -		\$ -		\$ -	\$	(2)	
Investment Income/(Expense)	\$	11	\$	0	\$	(0)		\$ -		\$ -	\$	11	
Total Expenses	\$	(234)	\$	(8)	\$	(5)	\$	(4)	\$	(11)	\$	(260)	
Net Remaining New gTLD Funds	\$	74	\$	(8)	\$	(5)	\$	(3)	\$	(11)	\$	48	

