From: zr1958

Date: Mon, 23 Nov 2009 23:34:31 -0800

To: Rod Beckstrom

Subject: Re:Seoul Roundtable Discussion

Dear Mr Rod,

Thank you very much for your e-mail, as you are so busy as the new Head of ICANN, the New engine generating power to push ICANN forward. I quite agree with you in that ICANN's culture change is fundalmental, we believe you and support you. I hope the roundtable discussion will continue in the future.

Here inclosed CONAC's opinion about pre-application

Yours,

Zuo Ran,

Senior Consultant, CONAC

CONAC 's Opinions

CONAC suggest ICANN open IDN gTLD Pre-application so as to get the number of the potential gTLD, reasonable data for root scaling study and enable the communities who are mature in technology, policy and marketing to apply IDN gTLD as fast as possible.

Therefore, we strongly support the proposed "expressions of Interest". To ensure the participation in the EOI accurately represents the level of interest, there must be a deposit, which should be refunded if ICANN fails to start new gTLD application in the second half of 2010. If ICANN does, the deposit should be part of the total application fee of US \$ 185,000. The information collected from the EOI participants should be the basic information of applicants and applied-for strings, as found in Question 1-9, 13-14 and 18, Evaluation Questions and Criteria, Attachment to Module 2 of DAG. To protect the interest of the applicants, ICANN need not to make all the

information public. But ICANN should inform the public the number of the received application, number of IDN gTLD among the total application and the number of applications in one single language.

All those statistic and applied-for string information should be revealed to GAC so that GAC can coordinate with relevant countries and territories. To those applications that pass the Initial Evaluation but are involved in disputes, or applications that are significantly influenced by the changes of DAG, the application may be suspended or queues in line. But those applications without dispute or applications with disputes that can be solved by mediation should start the application process without any delay.

The benefits of EOI outweigh risks. ICANN need to charge proper amount of deposit and to keep commercial details confidential.

Chinese citizens long not only for IDN ccTLD but also some specific category domain, some key industries in particular. Therefore, some IDN gTLDs do need to be moved forward by means of fast track.

As EOI aims to provide some data and basis for various kinds of studies, we suggest the activities start before the ICANN Nairobi meetings.