

**APNIC Pty Ltd**

ABN 42 081 528 010

**Special purpose financial report  
for the year ended 31 December 2017**

**APNIC Pty Ltd** ABN 42 081 528 010

## **Special purpose financial report - 31 December 2017**

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Your director presents his report on APNIC Pty Ltd (hereafter referred to as the "Company") for the year ended 31 December 2017.

#### **Director**

The following person was a director of APNIC Pty Ltd during the whole of the financial year and up to the date of this report:

Paul Byron Wilson

#### **Principal activities**

The Company's principal continuing activity during the year was to act as a non-profit internet registry organisation for the Asia-Pacific region.

There was no significant change in the nature of the activity of the Company during the year.

#### **Dividends**

The Company does not pay or declare dividends due to its non-profit status as determined by its constituent documents.

#### **Review of operations**

The profit from ordinary activities after income tax amounted to \$1,555,100 (2016: \$2,266,362).

#### **Significant changes in the state of affairs**

There have been no significant changes in the state of affairs of the Company during the year.

#### **Matters subsequent to the end of the financial year**

No matter or circumstance has arisen since 31 December 2017 that has significantly affected the Company's operations, results or state of affairs, or may do so in future years.

#### **Likely developments and expected results of operations**

In the foreseeable future it is expected that the Company will continue its principal activity as described above.

#### **Environmental regulation**

The Company is not affected by any significant environmental regulation in respect of its operations.

#### **Insurance of officers**

During the financial year, APNIC Pty Ltd paid a premium of \$19,134 (2016: \$18,000) to insure the director, officeholders (including executive council) and staff of the Company.

The liabilities insured are legal costs that may be incurred in defending civil or criminal proceedings that may be brought against the officers in their capacity as officers of entities in the Company, and any other payments arising from liabilities incurred by the officers in connection with such proceedings. This does not include such liabilities that arise from conduct involving a wilful breach of duty by the officers or the improper use by the officers of their position or of information to gain advantage for themselves or someone else or to cause detriment to the Company. It is not possible to apportion the premium between amounts relating to the insurance against legal costs and those relating to other liabilities.

#### **Proceedings on behalf of the Company**

No person has applied to the Court under section 237 of the Corporations Act 2001 for leave to bring proceedings on behalf of the Company, or to intervene in any proceedings to which the Company is a party, for the purpose of taking responsibility on behalf of the Company for all or part of those proceedings.

No proceedings have been brought or intervened in on behalf of the Company with leave of the Court under section 237 of the Corporations Act 2001.

**Auditor**

PricewaterhouseCoopers continues in office in accordance with section 327 of the Corporations Act 2001.

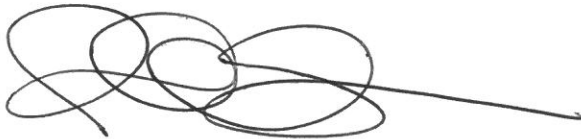
**Auditor's independence declaration**

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out on page 3.

**Rounding of amounts**

The Company is of a kind referred to in ASIC Legislative Instrument 2016/191, issued by the Australian Securities and Investments Commission, relating to the 'rounding off' of amounts in the director's report. Amounts in the director's report have been rounded off in accordance with that instrument to the nearest dollar.

This report is made in accordance with a resolution of the director.

A handwritten signature in black ink, consisting of several overlapping loops and a long horizontal stroke extending to the right.

Paul Byron Wilson  
Director

Brisbane  
8 February 2018



## Auditor's Independence Declaration

As lead auditor for the audit of APNIC Pty Ltd for the year ended 31 December 2017, I declare that to the best of my knowledge and belief, there have been:

- (a) no contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
- (b) no contraventions of any applicable code of professional conduct in relation to the audit.

A handwritten signature in black ink, appearing to read 'Andrew Weeden', is written over a horizontal line.

Andrew Weeden  
Partner  
PricewaterhouseCoopers

Brisbane  
8 February 2018

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## **Special purpose financial report - 31 December 2017**

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These financial statements are the financial statements of APNIC Pty Ltd as an individual entity. The financial statements are presented in Australian currency.

APNIC Pty Ltd is a company limited by shares, incorporated and domiciled in Australia. Its registered office and principal place of business is:

APNIC Pty Ltd  
6 Cordelia Street,  
South Brisbane, Queensland, 4101.

A description of the nature of the entity's operations and its principal activities is included in the director's report on page 1, which is not part of these financial statements.

The financial statements were authorised for issue by the director on 8 February 2018. The director has the power to amend and reissue the financial statements.

**APNIC Pty Ltd**  
**Statement of profit or loss and other comprehensive income**  
**For the year ended 31 December 2017**

	Notes	2017 \$	2016 \$
<b>Revenue from continuing operations</b>	2	<b>21,437,167</b>	20,694,027
Other gains (losses) - net	3	<b>(23,014)</b>	14,152
Employee benefits expense		<b>(11,245,073)</b>	(10,623,594)
Professional fees		<b>(1,304,343)</b>	(1,409,431)
Travel expenses		<b>(2,161,034)</b>	(2,085,745)
Depreciation expense		<b>(807,596)</b>	(785,218)
Communications and meeting expenses		<b>(787,555)</b>	(773,197)
Contribution to APNIC Foundation		<b>(665,058)</b>	(18,003)
Computer expenses		<b>(647,453)</b>	(533,628)
Contributions to ICANN		<b>(244,657)</b>	(243,026)
Insurance		<b>(173,610)</b>	(128,793)
Donations and sponsorships		<b>(578,080)</b>	(504,485)
Occupancy costs		<b>(395,477)</b>	(406,870)
Other expenses		<b>(931,401)</b>	(948,044)
<b>Profit before income tax</b>		<b>1,472,816</b>	2,248,145
Income tax benefit (expense)		<b>82,284</b>	18,217
<b>Profit for the year</b>		<b>1,555,100</b>	2,266,362
<b>Other comprehensive income</b>			
Item that may be reclassified to profit or loss			
Changes in the fair value of available-for-sale financial assets	16(a)	<b>505,407</b>	61,685
<b>Other comprehensive income for the year, net of tax</b>		<b>505,407</b>	61,685
<b>Total comprehensive income for the year</b>		<b>2,060,507</b>	2,328,047
Total comprehensive income for the year is attributable to:			
Owners of APNIC Pty Ltd		<b>2,060,507</b>	2,328,047

The above statement of profit or loss and other comprehensive income should be read in conjunction with the accompanying notes.

**APNIC Pty Ltd**  
**Statement of financial position**  
**As at 31 December 2017**

	Notes	2017 \$	2016 \$
<b>ASSETS</b>			
<b>Current assets</b>			
Cash and cash equivalents	4	3,629,427	5,518,359
Trade and other receivables	5	5,526,829	2,679,877
Other current assets	6	748,981	649,029
<b>Total current assets</b>		<u>9,905,237</u>	<u>8,847,265</u>
<b>Non-current assets</b>			
Available-for-sale financial assets	7	22,893,372	21,149,445
Property, plant and equipment	8	7,745,911	7,875,245
Deferred tax assets	9	202,401	149,602
<b>Total non-current assets</b>		<u>30,841,684</u>	<u>29,174,292</u>
<b>Total assets</b>		<u>40,746,921</u>	<u>38,021,557</u>
<b>LIABILITIES</b>			
<b>Current liabilities</b>			
Trade and other payables	10	1,086,670	1,121,453
Provisions	11	1,424,271	1,238,585
Unearned income	12	9,742,793	9,400,834
<b>Total current liabilities</b>		<u>12,253,734</u>	<u>11,760,872</u>
<b>Non-current liabilities</b>			
Deferred tax liabilities	13	466,112	298,186
Provisions	11	319,062	314,993
<b>Total non-current liabilities</b>		<u>785,174</u>	<u>613,179</u>
<b>Total liabilities</b>		<u>13,038,908</u>	<u>12,374,051</u>
<b>Net assets</b>		<u>27,708,013</u>	<u>25,647,506</u>
<b>EQUITY</b>			
Contributed equity	15	1	1
Other reserves	16(a)	1,156,552	651,145
Retained earnings	16(b)	26,551,460	24,996,360
<b>Total equity</b>		<u>27,708,013</u>	<u>25,647,506</u>

The above statement of financial position should be read in conjunction with the accompanying notes.



**APNIC Pty Ltd**  
**Statement of changes in equity**  
**For the year ended 31 December 2017**

	Contributed equity \$	Other reserves \$	Retained earnings \$	Total equity \$
<b>Balance at 1 January 2016</b>	1	589,460	22,729,998	23,319,459
Profit for the year	-	-	2,266,362	2,266,362
Other comprehensive income (loss)	-	61,685	-	61,685
<b>Total comprehensive income for the year</b>	-	<b>61,685</b>	<b>2,266,362</b>	<b>2,328,047</b>
<b>Balance at 31 December 2016</b>	<b>1</b>	<b>651,145</b>	<b>24,996,360</b>	<b>25,647,506</b>
<b>Balance at 1 January 2017</b>	1	651,145	24,996,360	25,647,506
Profit for the year	-	-	1,555,100	1,555,100
Other comprehensive income (loss)	-	505,407	-	505,407
<b>Total comprehensive income for the year</b>	-	<b>505,407</b>	<b>1,555,100</b>	<b>2,060,507</b>
<b>Balance at 31 December 2017</b>	<b>1</b>	<b>1,156,552</b>	<b>26,551,460</b>	<b>27,708,013</b>

The above statement of changes in equity should be read in conjunction with the accompanying notes.

**APNIC Pty Ltd**  
**Statement of cash flows**  
**For the year ended 31 December 2017**

	Notes	2017 \$	2016 \$
<b>Cash flows from operating activities</b>			
Receipts from customers (inclusive of goods and services tax)		20,790,523	20,677,423
Payments to suppliers and employees (inclusive of goods and services tax)		<b>(19,234,261)</b>	(17,770,585)
Grants received		338,550	383,136
		<u>1,894,812</u>	<u>3,289,974</u>
Interest received		167,515	181,707
<b>Net cash inflow from operating activities</b>	20	<u><b>2,062,327</b></u>	<u>3,471,681</u>
<b>Cash flows from investing activities</b>			
Redemption of short term deposits		-	3,100,000
Transfers to short term deposits		<b>(2,750,000)</b>	(500,000)
Payments for property, plant and equipment		<b>(682,417)</b>	(822,871)
Proceeds from sale of property, plant and equipment		3,096	13,435
Purchase of available-for-sale financial assets		<b>(500,014)</b>	(1,500,000)
<b>Net cash (outflow) inflow from investing activities</b>		<u><b>(3,929,335)</b></u>	<u>290,564</u>
<b>Net (decrease) increase in cash and cash equivalents</b>		<b>(1,867,008)</b>	3,762,245
Cash and cash equivalents at the beginning of the financial year		5,518,359	1,785,266
Effects of exchange rate changes on cash and cash equivalents		<b>(21,924)</b>	(29,152)
<b>Cash and cash equivalents at end of year</b>	4	<u><b>3,629,427</b></u>	<u>5,518,359</u>

The above statement of cash flows should be read in conjunction with the accompanying notes.

## **1 Summary of significant accounting policies**

This note provides a list of all significant accounting policies adopted in the preparation of these financial statements. These policies have been consistently applied to all the years presented, unless otherwise stated. The financial statements are for the APNIC Pty Ltd.

### **(a) Basis of preparation**

#### **(i) Special purpose financial report**

In the director's opinion, the Company is not a reporting entity because there are no users dependent on general purpose financial reports.

This is a special purpose financial report that has been prepared at the request of the Executive Council for the interest of the APNIC members and for the purpose of complying with the Corporations Act 2001 requirements to prepare and distribute a financial report to the members and must not be used for any other purpose.

The financial report has been prepared in accordance with the recognition and measurement principles of all applicable Australian Accounting Standards and Interpretations issued by the Australian Accounting Standards Board and the Corporations Act 2001. It contains the disclosures that are mandatory under the Accounting Standards and those considered necessary by the director to meet the needs of the members. The Company is a not-for-profit entity for the purpose of preparing the financial report.

#### **(ii) Historical cost convention**

These financial statements have been prepared under the historical cost convention, as modified by the revaluation of available-for-sale financial assets.

#### **(iii) New and amended standards adopted by the Company**

The Company has applied the following standards and amendments for the first time in their annual reporting period commencing 1 January 2017:

- AASB 2016-1 Amendments to Australian Accounting Standards - Recognition of Deferred Tax Assets for Unrealised Losses
- AASB 2016-2 Amendments to Australian Accounting Standards - Disclosure Initiative: Amendments to AASB 107, and
- AASB 2017-2 Amendments to Australian Accounting Standards - Further Annual Improvements 2014-2016 Cycle.

The adoption of these standards did not have any impact on the current period or any prior period and is not likely to affect future periods.

The Company also elected to adopt the following amendments early:

- AASB 2017-1 Amendments to Australian Accounting Standards - Annual Improvements 2014-2016 Cycle and Other Amendments.

As these amendments merely clarify the existing requirements, they do not affect the Company's accounting policies or any of the disclosures.

#### **(iv) New standards and interpretations not yet adopted**

Certain new accounting standards and interpretations have been published that are not mandatory for 31 December 2017 reporting periods and have not been early adopted by the Company. The Company's assessment of the impact of these new standards and interpretations is set out below.

## 1 Summary of significant accounting policies (continued)

### (a) Basis of preparation (continued)

<p><b>Title of standard</b> AASB 9 Financial Instruments</p>	<p><b>Nature of change</b> AASB 9 addresses the classification, measurement and derecognition of financial assets and financial liabilities and introduces new rules for hedge accounting. In December 2014, the AASB made further changes to the classification and measurement rules and also introduced a new impairment model. These latest amendments now complete the new financial instruments standard.</p>	<p><b>Impact</b> At this stage, the Company does not expect material impacts of the new rules on the Company's financial statements.</p>	<p><b>Mandatory application date/ Date of adoption by Company</b> Must be applied for financial years commencing on or after 1 January 2018. The Company will apply the new rules retrospectively from 1 January 2018, with the practical expedients permitted under the standard. Comparatives for 2017 will not be restated.</p>
<p><b>Title of standard</b> AASB 15 Revenue from Contracts with Customers</p>	<p><b>Nature of change</b> The AASB has issued a new standard for the recognition of revenue. This will replace AASB 118 which covers contracts for goods and services and AASB 111 which covers construction contracts. The new standard is based on the principle that revenue is recognised when control of a good or service transfers to a customer - so the notion of control replaces the existing notion of risks and rewards.</p>	<p><b>Impact</b> At this stage, the Company does not expect material impacts of the new rules on the Company's financial statements.</p>	<p><b>Mandatory application date/ Date of adoption by Company</b> Mandatory for financial years commencing on or after 1 January 2018. The Company intends to adopt the standard using the modified retrospective approach which means that the cumulative impact of the adoption will be recognised in retained earnings as of 1 January 2018 and that comparatives will not be restated.</p>

## 1 Summary of significant accounting policies (continued)

### (a) Basis of preparation (continued)

Title of standard	Nature of change	Impact	Mandatory application date/ Date of adoption by Company
AASB16 Leases	AASB 16 was issued in February 2016. It will result in almost all leases being recognised on the statement of financial position, as the distinction between operating and finance leases is removed. Under the new standard, an asset (the right to use the leased item) and a financial liability to pay rentals are recognised. The only exceptions are short-term and low-value leases.	The standard will affect primarily the accounting for the Company's operating leases. However, the Company has not yet determined to what extent these commitments will result in the recognition of an asset and a liability for future payments and how this will affect the Company's profit and classification of cash flows.  Some of the commitments may be covered by the exception for short-term and low-value leases and some commitments may relate to arrangements that will not qualify as leases under AASB 16.	Mandatory for financial years commencing on or after 1 January 2019. At this stage, the Company does not intend to adopt the standard before its effective date.

There are no other standards that are not yet effective and that would be expected to have a material impact on the entity in the current or future reporting periods and on foreseeable future transactions.

### (b) Foreign currency translation

#### (i) Functional and presentation currency

Items included in the financial statements are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The financial statements are presented in Australian dollars, which is APNIC Pty Ltd's functional and presentation currency.

#### (ii) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss.

### (c) Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable. Amounts disclosed as revenue are net of returns, trade allowances, rebates and amounts collected on behalf of third parties.

Revenue is recognised for the major business activities using the methods outlined below.

#### (i) Member fees

Member fees are recognised on an accruals basis over the period of membership. Member fees received in advance of the service being provided are classified as unearned income. Application and reactivation fees are recognised at the time the service is provided and the fee has been earned.

#### (ii) Interest income

Interest income is recognised when control of a right to receive consideration for the provision of, or investment in, assets has been attained.

## **1 Summary of significant accounting policies (continued)**

### **(d) Grants**

Grants relating to costs are deferred and recognised in profit or loss over the period necessary to match them with the costs that they are intended to compensate.

Grants are recognised at their fair value where there is a reasonable assurance that the grant will be received and the Company will comply with all attached conditions.

### **(e) Income tax**

The income tax expense or revenue for the period is the tax payable on the current period's taxable income based on the applicable income tax rate adjusted by changes in deferred tax assets and liabilities attributable to temporary differences and to unused tax losses.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the end of the reporting period in the country where the Company operates and generates taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred income tax is also not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the end of the reporting period and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred tax assets are recognised only if it is probable that future taxable amounts will be available to utilise those temporary differences and losses.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets and liabilities and when the deferred tax balances relate to the same taxation authority. Current tax assets and tax liabilities are offset where the entity has a legally enforceable right to offset and intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

APNIC has self-assessed that the "principle of mutuality" applies to its affairs and has calculated its income tax using this principle for the year ended 31 December 2017.

### **(f) Impairment of assets**

Assets are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value-in-use.

### **(g) Cash and cash equivalents**

For the purpose of presentation in the statement of cash flows, cash and cash equivalents includes cash on hand, deposits held at call with financial institutions, other short-term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities in the statement of financial position.

### **(h) Trade receivables**

Trade receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment.

## **1 Summary of significant accounting policies (continued)**

### **(h) Trade receivables (continued)**

Collectability of trade receivables is reviewed on an ongoing basis. Debts which are known to be uncollectible are written off by reducing the carrying amount directly. An allowance account (provision for impairment of trade receivables) is used when there is objective evidence that the Company will not be able to collect all amounts due according to the original terms of the receivables. Significant financial difficulties of the debtor, probability that the debtor will enter bankruptcy or financial reorganisation, and default or delinquency in payments (more than 60 days overdue) are considered indicators that the trade receivable is impaired. The amount of the impairment allowance is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the original effective interest rate. Cash flows relating to short-term receivables are not discounted if the effect of discounting is immaterial.

The amount of the impairment loss is recognised in profit or loss within other expenses. When a trade receivable for which an impairment allowance had been recognised becomes uncollectible in a subsequent period, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited against other expenses in profit or loss.

### **(i) Investments and other financial assets**

#### **(i) Classification**

The Company classifies its financial assets in the following categories:

- financial assets at fair value through profit or loss,
- loans and receivables,
- held-to-maturity investments, and
- available-for-sale financial assets.

Available-for-sale financial assets, comprising principally units in managed investment funds, are non-derivatives that are either designated in this category or not classified in any of the other categories. They are included in non-current assets unless the investment matures or management intends to dispose of the investment within 12 months of the end of the reporting period. Investments are designated as available-for-sale if they do not have fixed maturities and fixed or determinable payments and management intends to hold them for the medium to long-term.

The classification depends on the purpose for which the investments were acquired. Management determines the classification of its investments at initial recognition and, in the case of assets classified as held-to-maturity, re-evaluates this designation at the end of each reporting period.

#### **(ii) Recognition and derecognition**

When securities classified as available-for-sale are sold, the accumulated fair value adjustments recognised in other comprehensive income are reclassified to profit or loss as gains and losses from investment securities.

#### **(iii) Measurement**

Available-for-sale financial assets are subsequently carried at fair value. Unrealised gains and losses arising from changes in the fair value of non-monetary securities classified as available-for-sale are recognised in equity in the available-for-sale investment revaluation reserve. When securities classified as available-for-sale are sold or impaired, the accumulated fair value adjustments are included in the statement of profit or loss and other comprehensive income as gains and losses from investment securities.

The fair values of quoted investments are based on current bid prices. If the market for a financial asset is not active (and for unlisted securities), the Company establishes fair value by obtaining independent valuation statements or by using valuation techniques. These include the use of recent arm's length transactions, reference to other instruments that are substantially the same, discounted cash flow analysis, and option pricing models making maximum use of market inputs and relying as little as possible on entity specific inputs.

## 1 Summary of significant accounting policies (continued)

### (i) Investments and other financial assets (continued)

Dividends on financial assets at fair value through profit or loss and available-for-sale equity instruments are recognised in profit or loss as part of revenue from continuing operations when the Company's right to receive payments is established.

#### (iv) Impairment

If there is objective evidence of impairment for available-for-sale financial assets, the cumulative loss - measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in profit or loss - is removed from equity and recognised in profit or loss.

Impairment losses on equity instruments that were recognised in profit or loss are not reversed through profit or loss in a subsequent period.

### (j) Property, plant and equipment

Property, plant and equipment is stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. The carrying amount of any component accounted for as a separate asset is derecognised when replaced. All other repairs and maintenance are charged to profit or loss during the reporting period in which they are incurred.

Depreciation on assets acquired are calculated using the straight-line method to allocate their cost or revalued amounts, net of their residual values, over their estimated useful lives as follows:

- Buildings	2.5%
- Plant and equipment	5 - 40%
- Office furniture and fittings	5 - 20%
- Computer equipment	5 - 40%

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (note 1(f)).

Gains and losses on disposals are determined by comparing proceeds with carrying amount. These are included in profit or loss.

### (k) Trade and other payables

These amounts represent liabilities for goods and services provided to the Company prior to the end of financial year which are unpaid. The amounts are unsecured and are usually paid within 30 days of recognition.

### (l) Employee benefits

#### (i) Short-term obligations

Liabilities for wages and salaries, including non-monetary benefits, bonus, time-in-lieu, annual leave and accumulating sick leave expected to be settled within 12 months after the end of the period in which the employees render the related service are recognised in respect of employee's services up to the end of the reporting period and are measured at the amounts expected to be paid when the liabilities are settled. The liability for annual leave and accumulating sick leave is recognised in the provision for employee benefits. All other short-term employee benefit obligations are presented as payables.



## **1 Summary of significant accounting policies (continued)**

### **(l) Employee benefits (continued)**

#### **(ii) Other long-term employee benefit obligations**

The liabilities for long service leave and annual leave are not expected to be settled wholly within 12 months after the end of the period in which the employees render the related service. They are therefore measured as the present value of expected future payments to be made in respect of services provided by employees up to the end of the reporting period using the projected unit credit method. Consideration is given to expected future wage and salary levels, experience of employee departures and periods of service. Expected future payments are discounted using market yields at the end of the reporting period of corporate bonds with terms and currencies that match, as closely as possible, the estimated future cash outflows. Remeasurements as a result of experience adjustments and changes in actuarial assumptions are recognised in profit or loss.

The obligations are presented as current liabilities in the statement of financial position if the entity does not have an unconditional right to defer settlement for at least twelve months after the reporting date, regardless of when the actual settlement is expected to occur.

### **(m) Goods and Services Tax (GST)**

Revenues, expenses and assets are recognised net of the amount of associated GST, unless the GST incurred is not recoverable from the taxation authority. In this case it is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the taxation authority is included with other receivables or payables in the statement of financial position.

Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities which are recoverable from, or payable to the taxation authority, are presented as operating cash flows.

### **(n) Rounding of amounts**

The Company is of a kind referred to in ASIC Legislative Instrument 2016/191, issued by the Australian Securities and Investments Commission, relating to the 'rounding off' of amounts in the financial statements. Amounts in the financial statements have been rounded off in accordance with that instrument to the nearest dollar.

## 2 Revenue

	2017	2016
	\$	\$
<b>From continuing operations</b>		
Membership fees	19,310,962	18,354,898
Non-membership fees	260,010	243,923
Sign-up fees	373,250	465,000
Member reactivation fees	26,000	36,500
Non-member reactivation fees	1,200	1,200
Grant income	265,469	383,136
	<b>20,236,891</b>	<b>19,484,657</b>
Other revenue		
Interest income	169,197	165,211
Investment distribution income	671,883	725,740
Sundry income	359,196	318,419
	<b>1,200,276</b>	<b>1,209,370</b>
	<b>21,437,167</b>	<b>20,694,027</b>

## 3 Other gains (losses) - net

	2017	2016
	\$	\$
Net gain (loss) on disposal of property, plant and equipment	(1,059)	8,603
Net foreign exchange gains (losses)	(21,955)	5,549
	<b>(23,014)</b>	<b>14,152</b>

## 4 Cash and cash equivalents

	2017	2016
	\$	\$
<b>Current assets</b>		
Petty cash	400	400
Cash at bank	3,629,027	5,517,959
	<b>3,629,427</b>	<b>5,518,359</b>

**5 Trade and other receivables**

	2017	2016
	\$	\$
<b>Current assets</b>		
Trade receivables	1,126,943	702,606
Provision for impairment of receivables	<u>(45,225)</u>	<u>(30,572)</u>
	<b>1,081,718</b>	<b>672,034</b>
Other receivables	226,154	347,085
Interest receivable	<u>21,499</u>	<u>19,816</u>
	<b>247,653</b>	<b>366,901</b>
Cash restricted or pledged	47,458	240,942
Short term deposits	<u>4,150,000</u>	<u>1,400,000</u>
	<b>4,197,458</b>	<b>1,640,942</b>
	<u><b>5,526,829</b></u>	<u><b>2,679,877</b></u>

**6 Other assets**

	2017	2016
	\$	\$
<b>Current assets</b>		
Prepayments	734,855	619,576
Prepaid taxes	<u>14,126</u>	<u>29,453</u>
	<b>748,981</b>	<b>649,029</b>

**7 Available-for-sale financial assets**

	2017	2016
	\$	\$
<b>Non-current assets</b>		
Unlisted securities		
Units in managed investment funds - at fair value	<u>22,893,372</u>	<u>21,149,445</u>

## 8 Property, plant and equipment

	Property related assets \$	Computer equipment \$	Total \$
<b>At 1 January 2016</b>			
Cost	7,851,227	3,516,840	11,368,067
Accumulated depreciation	(1,242,152)	(2,283,491)	(3,525,643)
Net book amount	<u>6,609,075</u>	<u>1,233,349</u>	<u>7,842,424</u>
<b>Year ended 31 December 2016</b>			
Opening net book amount	6,609,075	1,233,349	7,842,424
Additions	12,137	810,734	822,871
Disposals	(150)	(4,682)	(4,832)
Depreciation charge	(202,191)	(583,027)	(785,218)
Closing net book amount	<u>6,418,871</u>	<u>1,456,374</u>	<u>7,875,245</u>
<b>At 31 December 2016</b>			
Cost	7,861,039	3,873,726	11,734,765
Accumulated depreciation	(1,442,168)	(2,417,352)	(3,859,520)
Net book amount	<u>6,418,871</u>	<u>1,456,374</u>	<u>7,875,245</u>
<b>Year ended 31 December 2017</b>			
Opening net book amount	6,418,871	1,456,374	7,875,245
Additions	110,211	572,206	682,417
Disposals	(516)	(3,639)	(4,155)
Depreciation charge	(199,771)	(607,825)	(807,596)
Closing net book amount	<u>6,328,795</u>	<u>1,417,116</u>	<u>7,745,911</u>
<b>At 31 December 2017</b>			
Cost	7,967,550	4,241,288	12,208,838
Accumulated depreciation	(1,638,755)	(2,824,172)	(4,462,927)
Net book amount	<u>6,328,795</u>	<u>1,417,116</u>	<u>7,745,911</u>

## 9 Deferred tax assets

	2017 \$	2016 \$
Deferred tax assets expected to be recovered within 12 months	12,202	12,021
Deferred tax assets expected to be recovered after more than 12 months	190,199	137,581
	<u>202,401</u>	<u>149,602</u>

## 10 Trade and other payables

	2017	2016
	\$	\$
<b>Current liabilities</b>		
Trade payables	465,565	371,356
Goods and services tax (GST) payable	23,823	17,048
Accrued expenses	476,744	492,107
Grants payable (note 14)	47,458	214,307
Research funds	73,080	26,635
	<b>1,086,670</b>	<b>1,121,453</b>

## 11 Provisions

	2017			2016		
	Current \$	Non- current \$	Total \$	Current \$	Non- current \$	Total \$
Employee benefits	1,424,271	319,062	1,743,333	1,238,585	314,993	1,553,578

## 12 Unearned income

	2017	2016
	\$	\$
<b>Current liabilities</b>		
Unearned member and non-member fees	9,721,164	9,341,793
Unearned sponsorship income	21,629	59,041
	<b>9,742,793</b>	<b>9,400,834</b>

## 13 Deferred tax liabilities

	2017	2016
	\$	\$
Deferred tax liabilities expected to be settled within 12 months	6,222	6,483
Deferred tax liabilities expected to be settled after more than 12 months	459,890	291,703
	<b>466,112</b>	<b>298,186</b>

## 14 Grant agreements

The Company entered into various grant agreements with the Internet Society (ISOC) and the International Development Research Centre (IDRC) to undertake various activities and projects in connection with the Seed Alliance program, which aims to contribute to the development of the information societies in Asia-Pacific by funding research projects and by rewarding and recognising innovative approaches in the use of information technology for development. Under the agreements, the Company is entitled to receive grant monies for ISOC and IDRC to be used in these projects.

#### 14 Grant agreements (continued)

The balance of the unspent grant monies as at 31 December are as follows:

	2017	2016
	\$	\$
Grants payable (note 10)	47,458	214,307

The movement in the unspent grant monies received under each agreement are as follows:

	ISIF ICT Grant Fund	ISIF Project Fund	ISIF IDRC Grant Fund Project 108044	ISIF ISOC Project Fund	Total
Opening balance	\$19,277	\$106,986	\$31,958	\$56,086	\$214,307
Grant monies received	-	-	\$98,620	-	\$98,620
Grant monies paid/spent	(\$3,868)	(\$44,781)	(\$162,283)	(\$54,537)	(\$265,469)
Reimbursements	-	-	-	-	-
<b>Closing balance</b>	<b>\$15,409</b>	<b>\$62,205</b>	<b>(\$31,705)</b>	<b>\$1,549</b>	<b>\$47,458</b>

#### 15 Contributed equity

##### (a) Share capital

	2017 Shares	2016 Shares	2017 \$	2016 \$
Ordinary shares - fully paid	1	1	1	1

##### (b) Ordinary shares

Ordinary shares entitle the holder to participate in dividends and the proceeds on winding up of the Company in proportion to the number of and amounts paid on the shares held.

On a show of hands every holder of ordinary shares present at a meeting in person or by proxy, is entitled to one vote, and upon a poll each share is entitled to one vote.

Ordinary shares have no par value and the Company does not have a limited amount of authorised capital.

## 16 Other reserves and retained earnings

### (a) Other reserves

	2017	2016
	\$	\$
Available-for-sale financial assets	<b>1,156,552</b>	651,145

#### Movements:

Available-for-sale financial assets		
Opening balance	651,145	589,460
Revaluation - net of tax	505,407	61,685
Balance 31 December	<b>1,156,552</b>	651,145

#### (i) Nature and purpose of other reserves

Changes in the fair value and exchange differences arising on translation of investments that are classified as available-for-sale financial assets (eg equities), are recognised in other comprehensive income and accumulated in a separate reserve within equity. Amounts are reclassified to profit or loss when the associated assets are sold or impaired, see accounting policy note 1(i) for details.

### (b) Retained earnings

Movements in retained earnings were as follows:

	2017	2016
	\$	\$
Balance 1 January		
Net profit for the year	24,996,360	22,729,998
Balance 31 December	<b>1,555,100</b>	2,266,362
	<b>26,551,460</b>	24,996,360

## 17 Remuneration of auditors

During the year the following fees were paid or payable for services provided by the auditor of the entity and its related practices:

### PricewaterhouseCoopers

	2017	2016
	\$	\$
Audit and other assurance services		
Audit of financial statements	36,500	34,500
Total remuneration of PricewaterhouseCoopers	<b>36,500</b>	34,500

## 18 Commitments and contingencies

The Company had no commitments nor contingent liabilities at 31 December 2017 (2016: nil).

## 19 Events occurring after the reporting period

No matter or circumstance has occurred subsequent to year end that has significantly affected, or may significantly affect, the operations of the Company, the results of those operations or the state of affairs of the Company in subsequent financial years.

## 20 Reconciliation of profit after income tax to net cash inflow from operating activities

	2017	2016
	\$	\$
Profit for the year	1,555,100	2,266,362
Depreciation	807,596	785,218
Net (gain) loss on sale of non-current assets	1,059	(8,603)
Investment management fees	130,788	119,730
Investment distribution income	(671,883)	(725,740)
Net exchange differences	21,924	29,152
Change in operating assets and liabilities:		
(Increase) decrease in trade and other receivables	(290,436)	(33,650)
(Increase) decrease in restricted cash	193,484	240,060
(Increase) decrease in deferred tax assets	(52,799)	(10,022)
(Increase) decrease in other operating assets	(99,952)	(95,344)
(Decrease) increase in trade and other creditors	(34,782)	(74,931)
(Decrease) increase in unearned income	341,959	854,261
(Decrease) increase in deferred tax liabilities	(29,485)	(8,195)
(Decrease) increase in other provisions	189,754	133,383
Net cash inflow (outflow) from operating activities	<u>2,062,327</u>	<u>3,471,681</u>

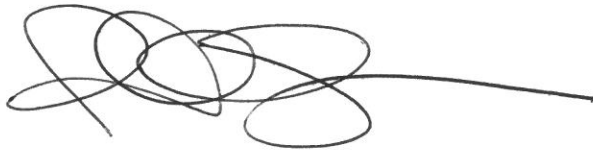


As stated in note 1(a) to the financial statements, in the director's opinion, the Company is not a reporting entity because there are no users dependent on general purpose financial reports. This is a special purpose financial report that has been prepared to meet Corporations Act 2001 requirements.

The financial report has been prepared in accordance with Accounting Standards and mandatory professional reporting requirements to the extent described in note 1.

In the director's opinion:

- (a) the financial statements and notes set out on pages 4 to 22 are in accordance with the Corporations Act 2001, including:
  - (i) complying with Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements, and
  - (ii) giving a true and fair view of the entity's financial position as at 31 December 2017 and of its performance for the year ended on that date, and
- (b) there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

A handwritten signature in black ink, consisting of several overlapping loops and a long horizontal stroke extending to the right.

Paul Byron Wilson  
Director

Brisbane  
8 February 2018



## *Independent auditor's report*

To the members of APNIC Pty Ltd

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### *Our opinion*

In our opinion:

The accompanying financial report of APNIC Pty Ltd (the Company) is in accordance with the *Corporations Act 2001*, including:

- (a) giving a true and fair view of the Company's financial position as at 31 December 2017 and of its financial performance for the year then ended
- (b) complying with Australian Accounting Standards to the extent described in Note 1 and the *Corporations Regulations 2001*.

### ***What we have audited***

The financial report comprises:

- the statement of financial position as at 31 December 2017
- the statement of changes in equity for the year then ended
- the statement of cash flows for the year then ended
- the statement of profit or loss and other comprehensive income for the year then ended
- the notes to the financial statements, which include a summary of significant accounting policies
- the directors' declaration.

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### *Basis for opinion*

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial report* section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### ***Independence***

We are independent of the Company in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

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### *Emphasis of matter - basis of accounting and restriction on use*

We draw attention to Note 1 in the financial report, which describes the basis of accounting. The financial report has been prepared for the purpose of fulfilling the directors' financial reporting responsibilities under the *Corporations Act 2001*. As a result, the financial report may not be suitable for another purpose. Our report is intended solely for APNIC Pty Ltd and its members and should not

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**PricewaterhouseCoopers, ABN 52 780 433 757**  
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be used by parties other than APNIC Pty Ltd and its members. Our opinion is not modified in respect of this matter.

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### *Other information*

The directors are responsible for the other information. The other information comprises the information included in the Company's Special purpose financial report for the year ended 31 December 2017, including the Director's report, but does not include the financial report and our auditor's report thereon.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

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### *Responsibilities of the directors for the financial report*

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view and have determined that the basis of preparation described in Note 1 to the financial report is appropriate to meet the requirements of *Corporations Act 2001* and is appropriate to meet the needs of the members. The directors' responsibility also includes such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the ability of the Company to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

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### *Auditor's responsibilities for the audit of the financial report*

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website at:



[http://www.auasb.gov.au/auditors\\_responsibilities/ar4.pdf](http://www.auasb.gov.au/auditors_responsibilities/ar4.pdf). This description forms part of our auditor's report.

*PricewaterhouseCoopers*

PricewaterhouseCoopers

A handwritten signature in black ink, appearing to be 'A Weeden', with a long horizontal line extending to the right.

Andrew Weeden  
Partner

Brisbane  
8 February 2018

**APNIC Pty Ltd**  
**Operating statement**  
**For the year ended 31 December 2017**

	2017	2016
	\$	\$
<b>Revenue</b>		
Membership fees	19,310,962	18,354,898
Non-membership fees	260,010	243,923
Sign-up fees	373,250	465,000
Member reactivation fees	26,000	36,500
Non-member reactivation fees	1,200	1,200
Grant income	265,469	383,136
Interest income	169,197	165,211
Investment distribution income	671,883	725,740
Sundry income	359,196	318,419
Net gain (loss) on disposal of property, plant and equipment	(1,059)	8,603
Net foreign exchange gains (losses)	(21,955)	5,549
	<b>21,414,153</b>	20,708,179
 Less expenses		
Administration expenses (refer schedule)	<b>(19,941,337)</b>	(18,460,034)
 <b>Profit before income tax</b>	<b>1,472,816</b>	2,248,145

The above operating statement does not form part of the audited financial report.



**APNIC Pty Ltd**  
**Operating statement**  
**For the year ended 31 December 2017**  
(continued)

	2017	2016
	\$	\$
<b>Schedule of administration expenses</b>		
Salaries and wages	(9,018,646)	(8,434,374)
Travel	(2,161,034)	(2,085,745)
Professional fees - consulting	(965,989)	(1,052,362)
Superannuation contributions - employees	(878,494)	(815,444)
Depreciation	(807,596)	(785,218)
Foundation expenses	(665,058)	(18,003)
Computer costs - other	(647,453)	(533,628)
Employee entitlements	(599,066)	(596,636)
Communication expenses	(561,270)	(532,212)
Payroll tax	(496,315)	(468,460)
Donations	(409,491)	(327,054)
ICANN	(244,657)	(243,026)
Meeting expenses	(226,285)	(240,985)
Office expenses	(194,135)	(187,314)
Bank charges - general	(177,670)	(167,917)
Insurance	(173,610)	(128,793)
Sponsorship fees	(168,589)	(177,431)
Staff training	(148,603)	(164,441)
Professional fees - legal	(147,726)	(142,303)
Recruitment	(134,793)	(94,307)
ISIF grant expense	(113,175)	(166,176)
Training workshop fees	(108,532)	(139,704)
IDRC grant expense	(102,593)	(181,149)
Deductible entertainment	(86,023)	(84,324)
Professional fees - accountancy/management	(82,096)	(75,062)
Equipment hire	(77,614)	(38,034)
Staff amenities	(74,691)	(73,014)
Advertising expense	(62,538)	(77,677)
Electricity	(54,264)	(55,834)
ISOC grant expenses	(49,701)	(36,712)
Membership fees	(48,138)	(44,691)
Gifts and promotions	(40,724)	(42,017)
Postage	(40,610)	(41,893)
Printing and stationery	(38,380)	(46,237)
Cleaning	(36,558)	(42,974)
Repairs and maintenance	(31,532)	(32,617)
Fringe benefits tax	(16,925)	(58,909)
Doubtful debts	(14,653)	6,225
Worker's compensation	(12,333)	(12,316)
Books and periodicals	(10,592)	(6,740)
Translation expenses	(9,027)	(11,147)
FRIDA grant expense	-	(99)
FIRE grant expense	-	1,000
Administration fees	(4,158)	(4,280)
<b>Total expenses</b>	<b>(19,941,337)</b>	<b>(18,460,034)</b>

The above operating statement does not form part of the audited financial report.

