



Balancing Open Source and Corporate Objectives

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The Dilemma

- **Meeting the needs and desires of the open source community while also meeting traditional proprietary goals is difficult**
- **Corporate methodologies and culture frequently contradict open source methodologies:**

As Greg Kroah-Hartman quoted during the keynote at the 2006 Ottawa Linux Symposium:

"Open Source development violates almost all known management theories." - Dr. Marietta Baba, Dean of the Department of Social Science at Michigan State University



Two Seemingly Different Objectives

The industry's desire to meet two different sets of objectives:

- **Corporation:** provide competitive advantage, influence the industry, meet direct customer requirements (typically OEMs), control of quality, ability to create new proprietary products
- **Community:** enable freedom to innovate, develop new (and improve existing) functionality, fix bugs, maintain kernel and library compatibility, support end users, perform security audits

Has led to two different development approaches...

Development Approach: internal only

Followed by corporations:

- **Source code and/or binaries released only after being fully developed and validated internally**
- **Support handled through corporate hosted forums or web form feedback**
- **Source changes and fixes available after being fully tested internally (frequently with several weeks or months in between releases)**
- **Bug databases are internal only**
- **Entire development, validation, and support burden carried by vendor.**
- **Perception:**

“Supporting Linux while ignoring the community.”



Development Approach: 100% open

Followed by the community:

- **Source code managed fully in the open using open SCMs like git, mercurial, cvs, etc. hosted on publicly accessible servers**
- **Support handled through community forums, mailing lists, IRC, etc.**
- **Changes and fixes available immediately on mailing lists and in source repositories**
- **External project page (for example SourceForge) as the initial site users go to for information and support.**
- **Perception:**

“Supporting Linux while being a member of the community.”



The Solution - Compromise

- **Enable the community to do as much as possible**
- **Only keep internal those things that the community can not contribute to**
 - Example: Certification testing
- **If you need to keep IP closed source (for example some whiz-bang algorithm), document the hardware sufficiently that the community can provide their own.**
- **Treat the community as if they were a member of your internal team**
 - Listen, and respond to, their input and feedback!!!

If you treat your beta-testers as if they're your most valuable resource, they will respond by becoming your most valuable resource. - The Cathedral and the Bazaar



Case Study: ipw3945

- **What is internal?**

- Product road map planning
- Execution of a full validation pass for “stable” drivers
- Regulatory daemon development (runs on host in user space)
- Microcode development (runs on NIC)
- Regulatory certification testing
- Platform bugs (if they pertain to internal details on the above)

Case Study: ipw3945 (cont.)

• What is external?

- Source repository for GPL driver (using git)
 - Changes pushed to GIT as merged
 - Tip may or may not be functional; it is intended to at least always build
 - Intended to apply to latest kernel release
 - <http://bughost.org/repos/?p=ipw3945.git>
- 'unstable' snapshots (using SourceForge)
 - Untested beyond build and basic functionality tests
 - Includes backward compatibility patches to 2.6.9
 - <http://ipw3945.sf.net/#downloads>
- Community validation (using testrunner)
 - <http://ipw3945.sf.net/#validation>
- Bug database (using bugzilla)
 - <http://bughost.org>
- Support via mailing lists and IRC
 - <http://lists.sf.net/mailman/listinfo/ipw3945-devel>
 - <irc://irc.freenode.net/#ipw2100>

Case Study: ipw3945 (cont.)

• In-tree vs. Out-of-tree

- “In-Tree” refers to drivers and source files that have been accepted into the mainline kernel tree managed by the Linux kernel maintainers.
- “Out-of-tree” refers to drivers and source files that are managed outside in their own source tree.
- The ipw3945 is currently an 'out-of-tree' driver.
 - Our out-of-tree driver provides backward compatibility for running on kernels as old as 2.6.9. If in-tree, we would only work on the latest kernel tip.
 - We are porting the driver to the latest d80211 subsystem before we want to post the driver for kernel inclusion.

Case Study: ipw3945 (cont.)

- **Set expectations of quality for external releases**
 - Stable releases have gone through a defined test pass
 - Our wireless drivers run through a combination of internal and external test cases before we label them as 'stable'
 - Unstable releases may or may not work
 - Compile smoke testing is a good idea, but with the myriad of system configurations available, even exhaustive build testing is difficult

Case Study: ipw3945 (cont.)

- **Set expectation for support to be primarily community driven**
 - Mailing lists, IRC, email
 - Engineers work on the support channels
 - You learn how the users are **really** using the product
 - You can cut through the game of telephone when trying to isolate and resolve a problem
 - Create a distinction between “enabled” features vs. “supported” features.
 - Engineers might work on “enabled” features when they have time.
 - Only “supported” features have an implied level of verified quality.

Case Study: ipw3945 (cont.)

- **Encourage community participation**

- Explicitly note contributions in change log and snapshot release announcements.
- Not everyone contributes by developing – a huge community contribution for the ipw3945 has been in the form of a few users taking to answering “newbie” questions, without replying RTFM :)
- Respond to requests for features, issues, and bugs
 - If emailed directly, respond directly. If emailed on list, respond on list.

ipw3945's sister mailing list (launched in March 2004) ipw2100-devel has over eight hundred subscribers – users willing to try new snapshots and patches as soon as they are available.

The ipw2100 IRC channel has had an international community presence 24 hours a day, 7 days a week since March of 2004.

Case Study: ipw3945 (cont.)

• Benefits realized by using this model:

- Enable emerging functionality within driver before it has been around long enough for it to be a marketing requirement buzzword
 - Monitor mode
 - Rtap_iface (associated monitor mode)
- Testing on hundreds of systems in myriad of environments within minutes of releasing a new development unstable snapshot
 - Immediate feedback on whether a patch actually helped
- Internal forces are comfortable in the validation and quality of the product
 - Anything that isn't felt to be receiving sufficient coverage by the community is explicitly tested internally.
- Community feature contributions:
 - WPA and WPA2
 - Kernel compatibility patches
 - Improved link level quality calculations
 - Network Manager compatibility
- Reduced cost at the same time as reduced time to market.



Summary

- **Corporation and the community traditionally use two different development approaches**
- **You can meet corporate objectives while also supporting open source methodologies by creating a compromise – enable the community to contribute wherever possible**
- **The more you enable the community, the more the community can do for you**
- **It doesn't have to be all or nothing.**

- **Recommended reading:**

“The Cathedral and the Bazaar” by Eric S. Raymond

http://www.firstmonday.org/issues/issue3_3/raymond/



Questions?



