

Storage

IT Technology and Markets, Status and Evolution

Storage Categories

Three main areas, very few companies driving the market.

Tape:

IBM (drives) Fujitsu, Sony (tape media) ongoing patent 'war'

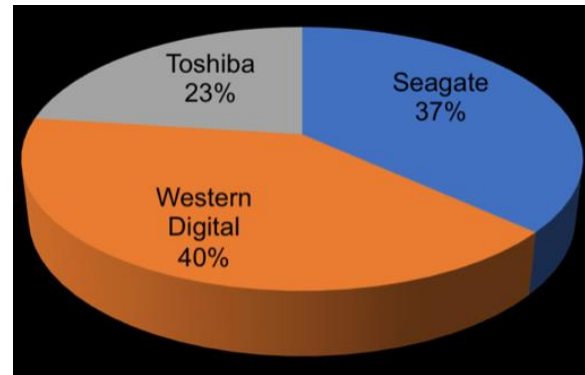
NAND flash memory (25% yearly production used for SSDs):

Samsung, Toshiba, Western Digital, Micron, SK Hynix, Intel

Hard disks:

Western Digital, Seagate, Toshiba

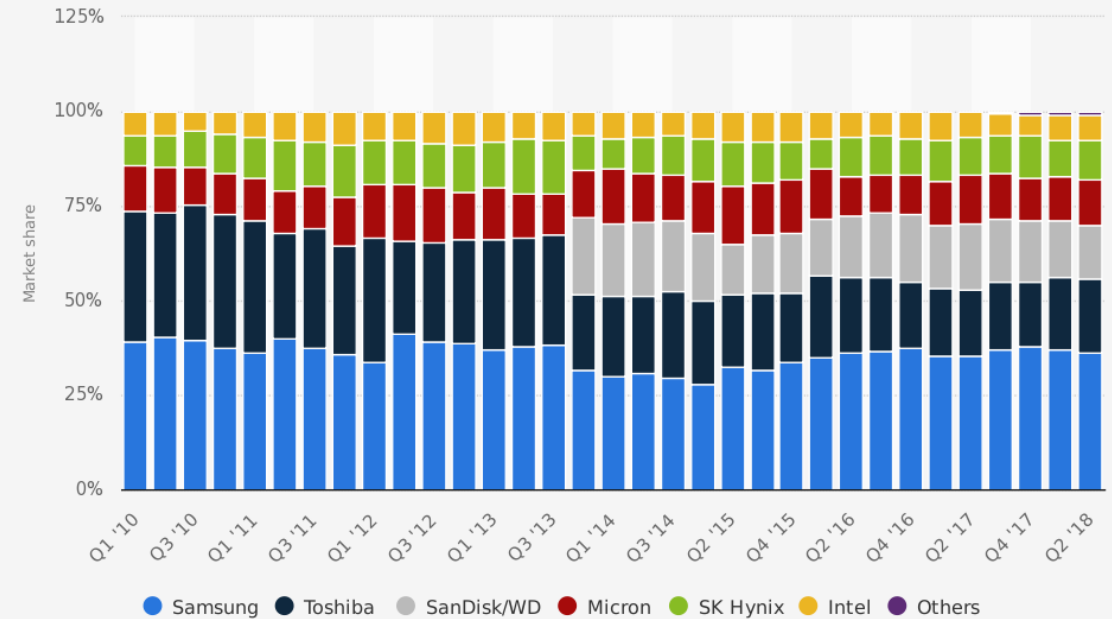
→ Increasing overlap between HDD and SSD provider



Indirect concentrations:

Limited suppliers for wafers, rare-earth magnets, fab equipment,.....
e.g. One supplier for >80% of ALL HDD spindle motors

Quarterly market share held by NAND Flash memory manufacturers worldwide from 2010 to 2018

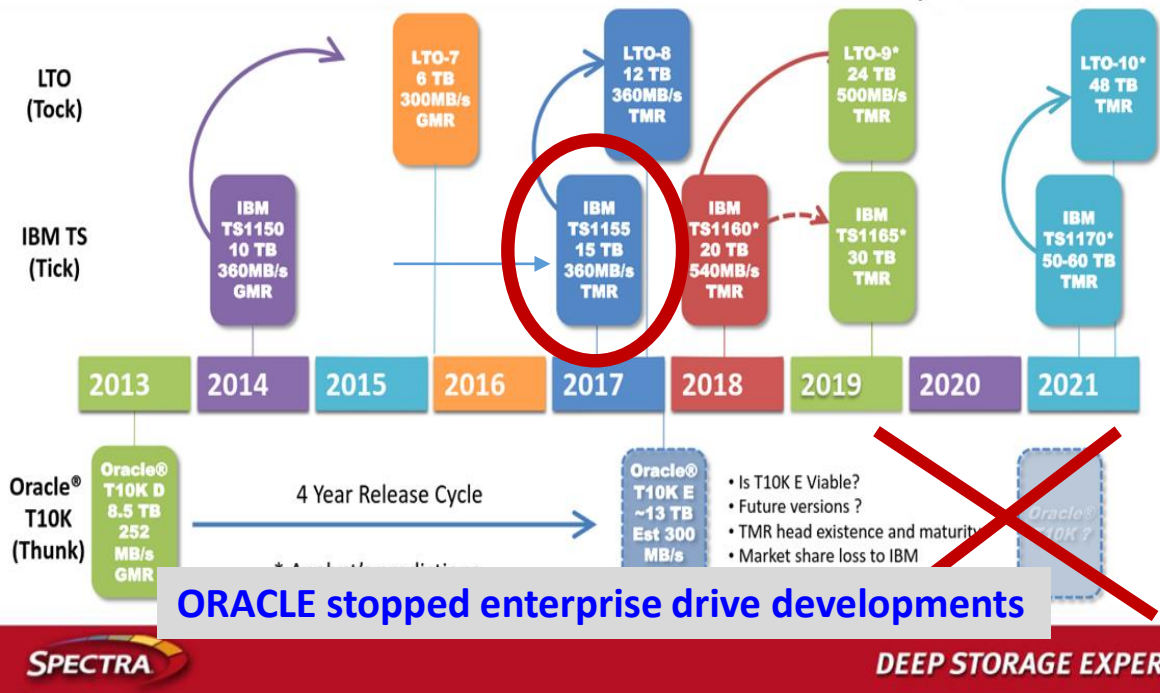


Source
DRAMeXchange
© Statista 2018

Additional Information:
Worldwide; DRAMeXchange; 2010 to 2018

State of the Tape Storage Industry - Tape Technology Roadmap

TS11x0 & LTO now on a 2 year cadence



LTO ULTRIUM ROADMAP Addressing your storage needs

	NATIVE	COMPRESSED
LTO 12	up to 192 TB	480 TB
LTO 11	up to 96 TB	240 TB
LTO 10	up to 48 TB	120 TB
LTO 09	up to 24 TB	60 TB
LTO 08	12 TB	30 TB
LTO 07	6 TB	15 TB
LTO 06	2.5 TB	6.25 TB
LTO 05	1.5 TB	3 TB

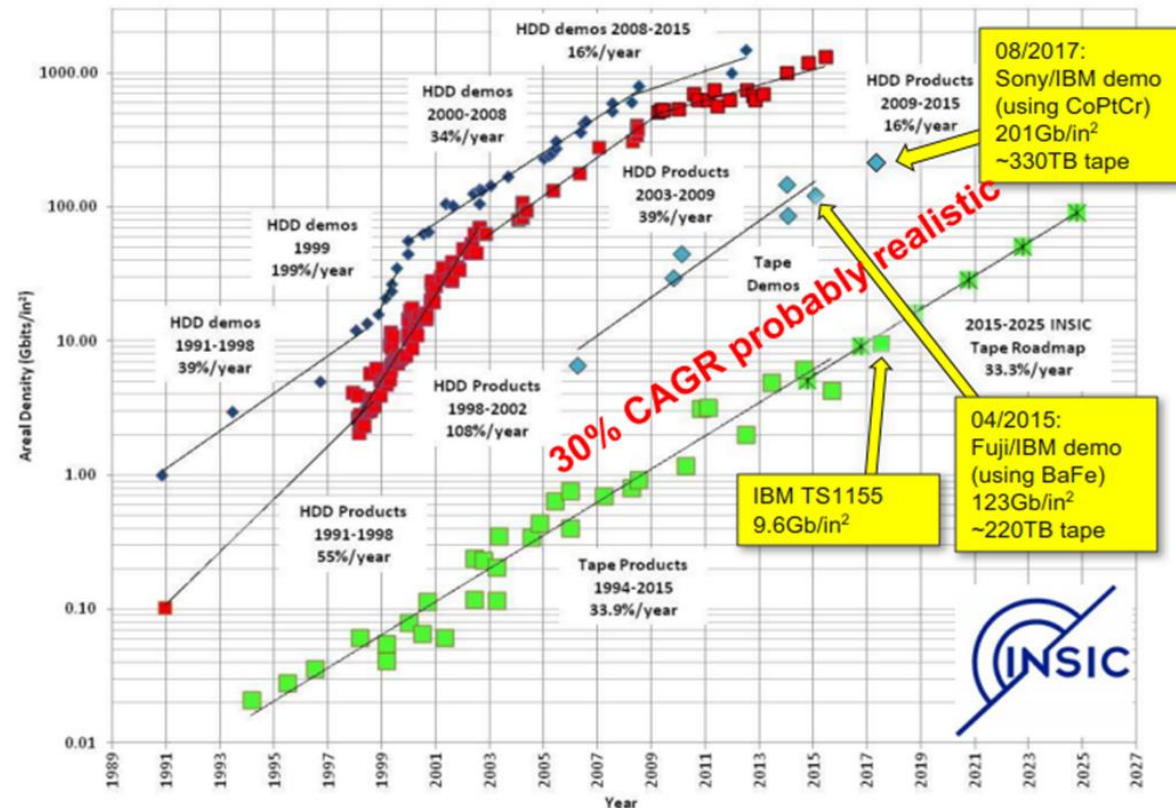
available from december 2017
announced and available in 2015
announced and available in 2012
announced and available in 2010

LTO Program extends technology roadmap to 12th Generation

Tape Storage I

Areal Density Trends

Chart provided courtesy of the Information Storage Industry Consortium (INSIC)



Quite some headroom for density improvements, x10 compared to HDD

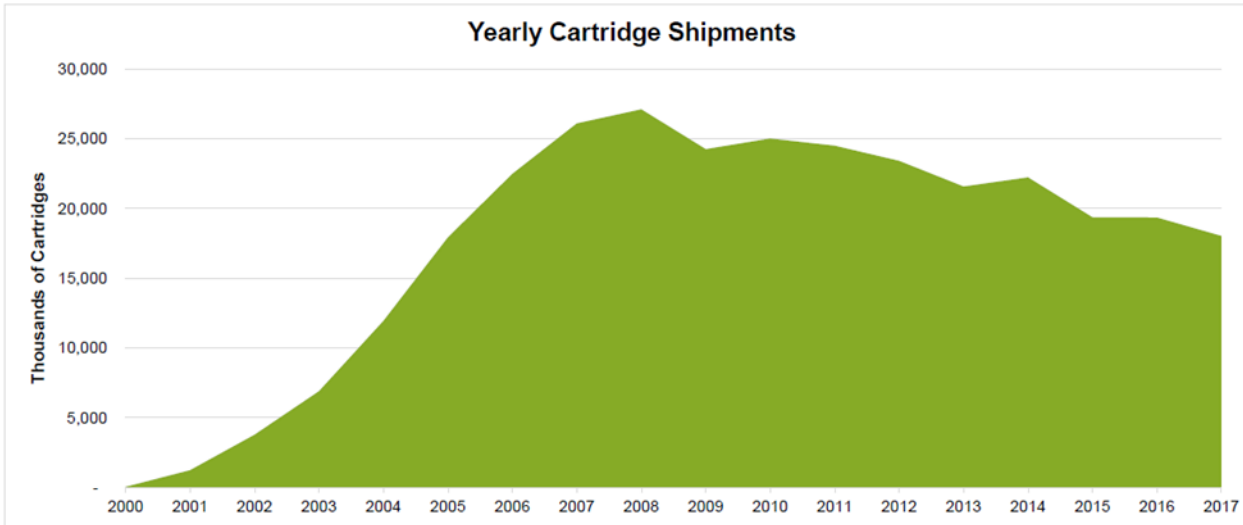
Current generation LTO-8 (12 TB) , TS1155 (15 TB)

Technology change to Tunnel Magnetoresistive heads (used already in HDDs) for IBM TS1155 and LTO-8

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Unit Shipments: Calendar Year



Declining media shipment since 10 years

Factor 2 decrease in #drives sold over the last 4 years

Only IBM left for LTO and Enterprise drive heads

**Only two suppliers of media: Fujifilm and Sony
Fujifilm only supplier in the US (patent 'war')
(currently heavy shortage of LTO-8 tapes in the US)**

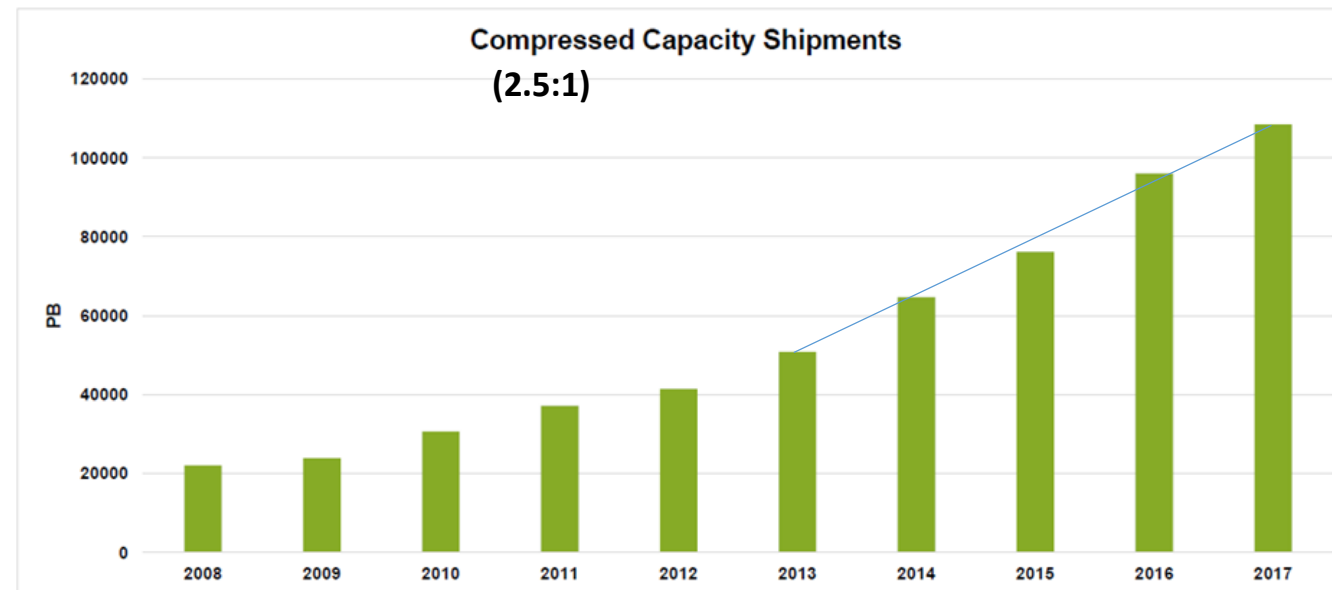
Tape Storage II

LTO tape market domination >95%

Enterprise tapes ~4%

**44 EB of tape media in 2017 compared to 750 EB HDD
Linear increase in EB sold per year**

Total Capacity Shipped: Calendar Year



NAND Storage I

NAND storage is based on a charged trap flash architecture
 == storing electrons in a SiN layer

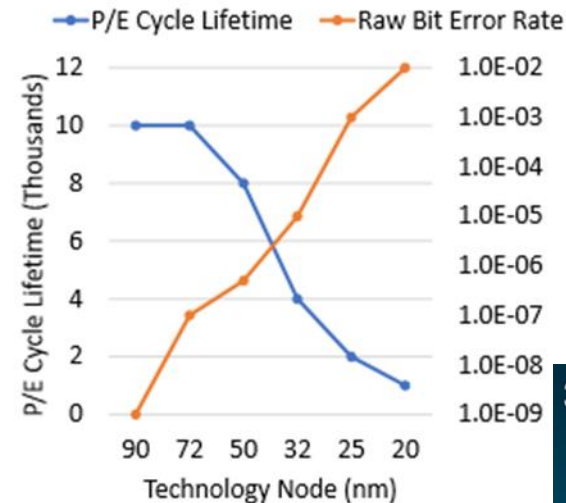
Small structure sizes leads to higher error rates, less erase cycles

→ Move from 2D to 3D with an increase in structure sizes (20nm → back to 40nm)

3D prototypes in 2007 -- 2017 80% of all NAND production uses 3D

64 layers in the market, 96-layers production started

Multi-level cells provide cheaper storage, but less erase cycles



(a) Decreasing flash reliability

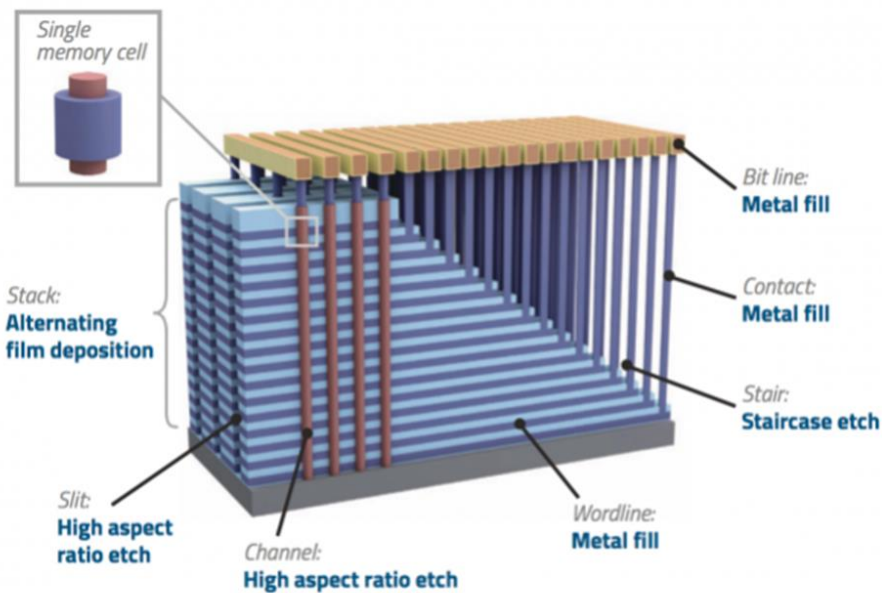
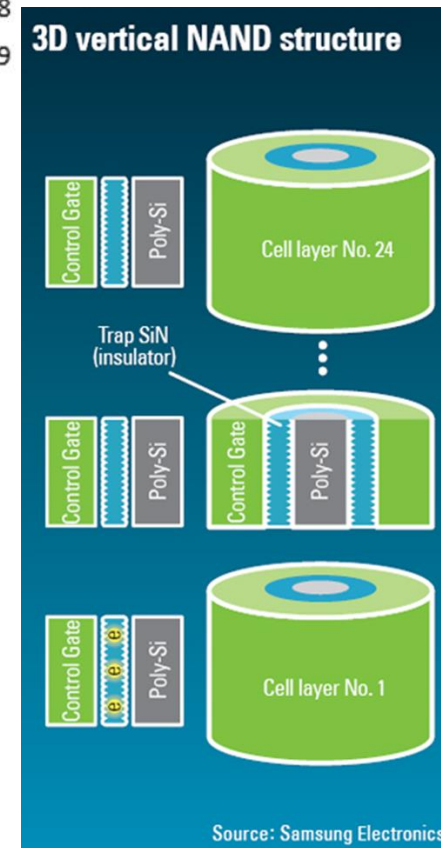
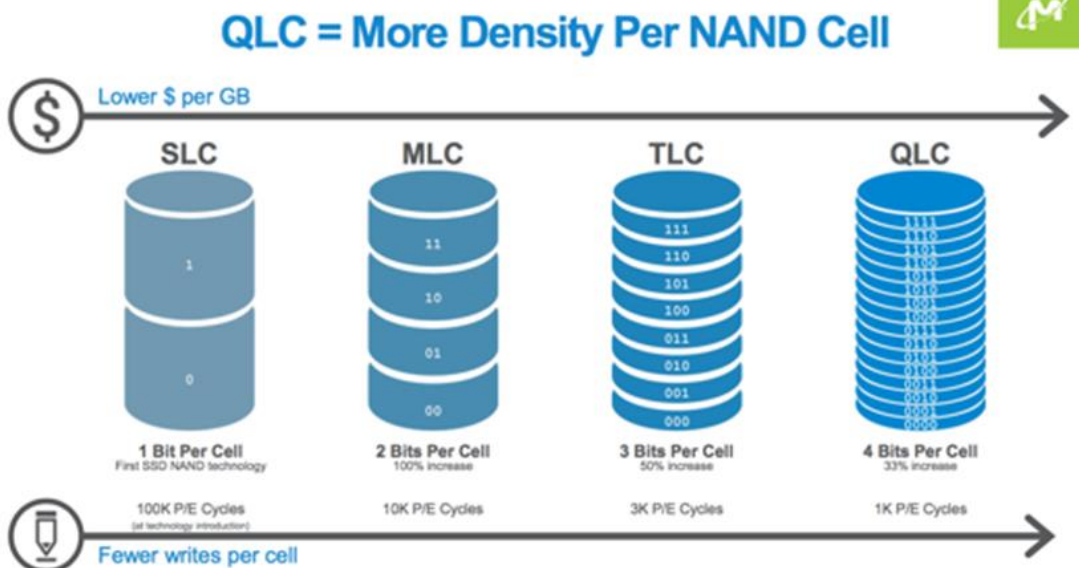


FIGURE 1. 3D NAND architecture showing some of the most challenging and critical deposition and etch processes.



NAND Endurance - Figures courtesy of Micron.

NAND Storage II

- ~60 B\$ market
- NAND prices increased over the last 18 month, high request for smartphones and SSDs (Apple buys 20% of the world-wide NANDs),
- 2018 price trend seems to change now, -10% for Q3/Q4 expected → 3 new Chinese fabs will start production this year
- 4-bit cells are now feasible with 3D : ECC code easier with 2D cell size increased ; first products by Intel+Micron
- investment 3D fabrication process is up to 5x higher than 2D, ~10B\$ investments needed for new fabrication facility
- Technical challenges: > 64 layers show exponential scaling problems (current density, cell uniformity)
a wafer stays up to 3 month in the fab before the >100 defect-free layers are done
- Density improvements are now linear, adding 8/16/32 layers

Figure: NAND Flash Factories Map in 2020

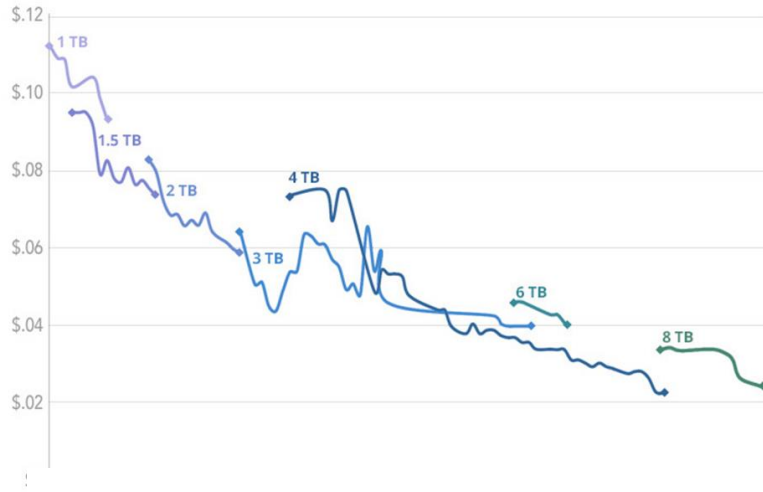


Source: DRAMeXchange, Jan., 2018

Hard Disk Storage I

Backblaze Average Cost per Drive Size

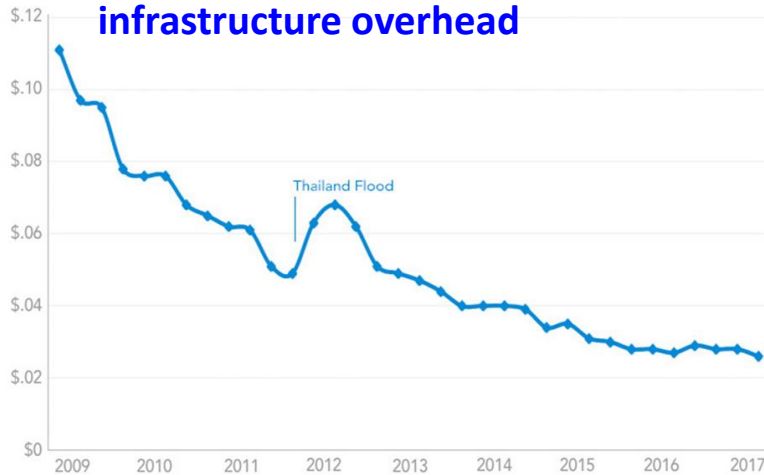
By Quarter: Q1 2009 - Q2 2017



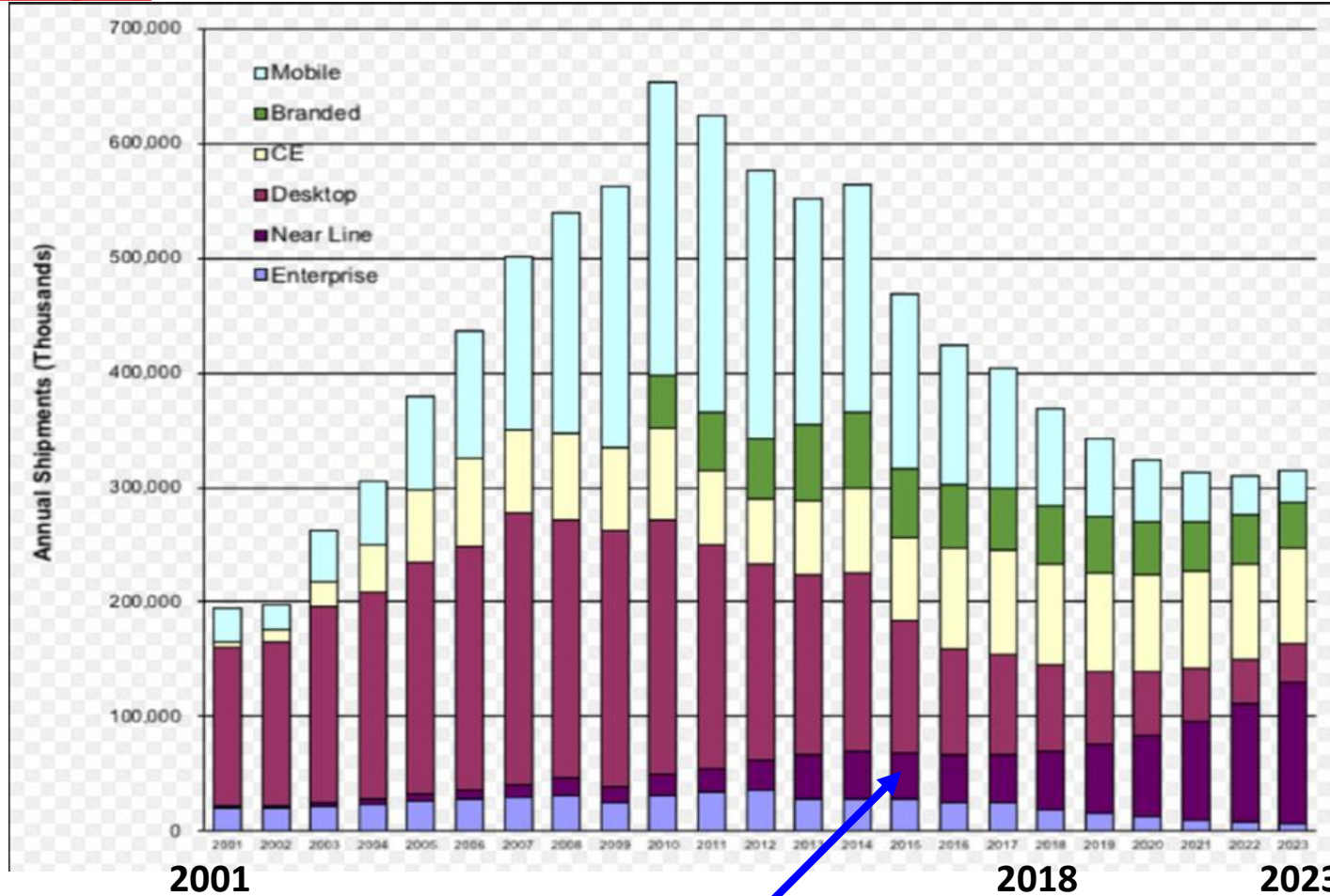
Backblaze Average Cost per GB for Hard Drives

By Quarter: Q1 2009 - Q2 2017

New models not cheaper, \$ gain through less infrastructure overhead



20. September 2018

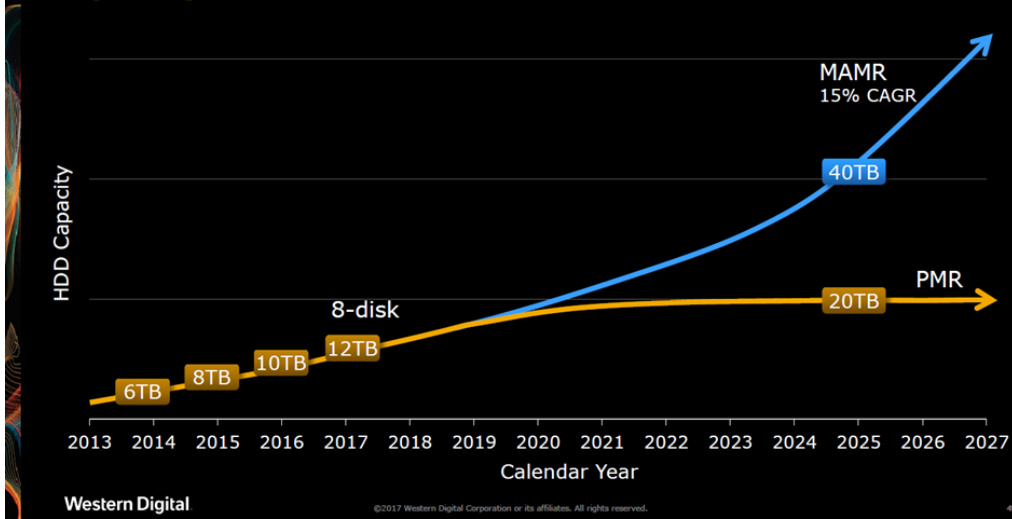


Only growth rate in Near Line disks (high capacity), HEP and Cloud Storage area (50% of 800 EB delivered, 15% of total units shipped, >40% of revenues)

Desktop, Mobile, Enterprise HDDs replaced by SSDs

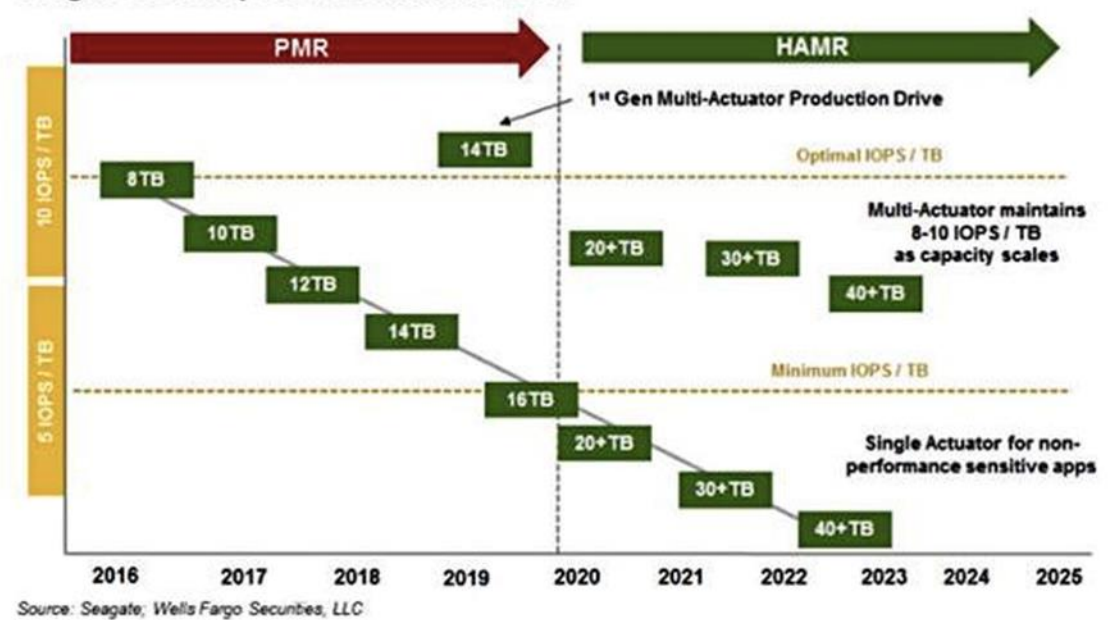
Price/space evolution flattening, Seagate and WD are closing fabs

Capacity Growth Outlook



Hard Disk Storage II

Seagate Roadmap for Multi-Actuator HDDs



9 platter in one disk 14 TB capacity today He filled Max with SMR is probably around 20 TB per HDD

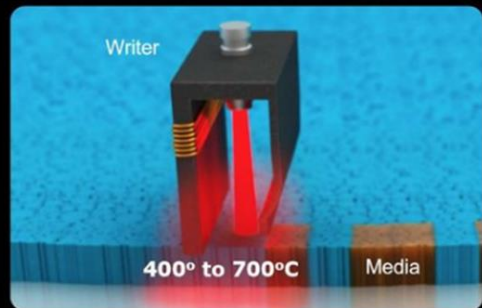
The market introduction of these new technologies has already 'slipped' by several years (complicated, expensive)

Seagate HAMR first products now in 2020

Western Digital new density approach: MAMR production in 2019

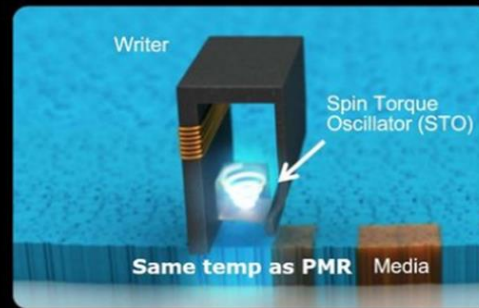
Seagate: multiple actuators per HDD to keep IOPS/TB constant

How HAMR Works

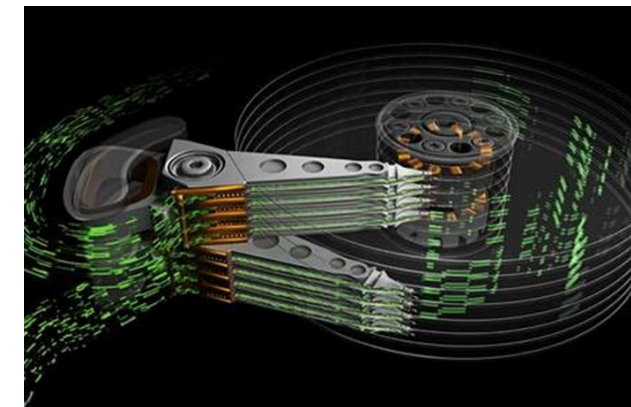


- Heat from laser lowers the energy barrier to write on media and magnets can be switched with smaller magnetic field
- When media cools, the data is harder to erase

How MAMR Works

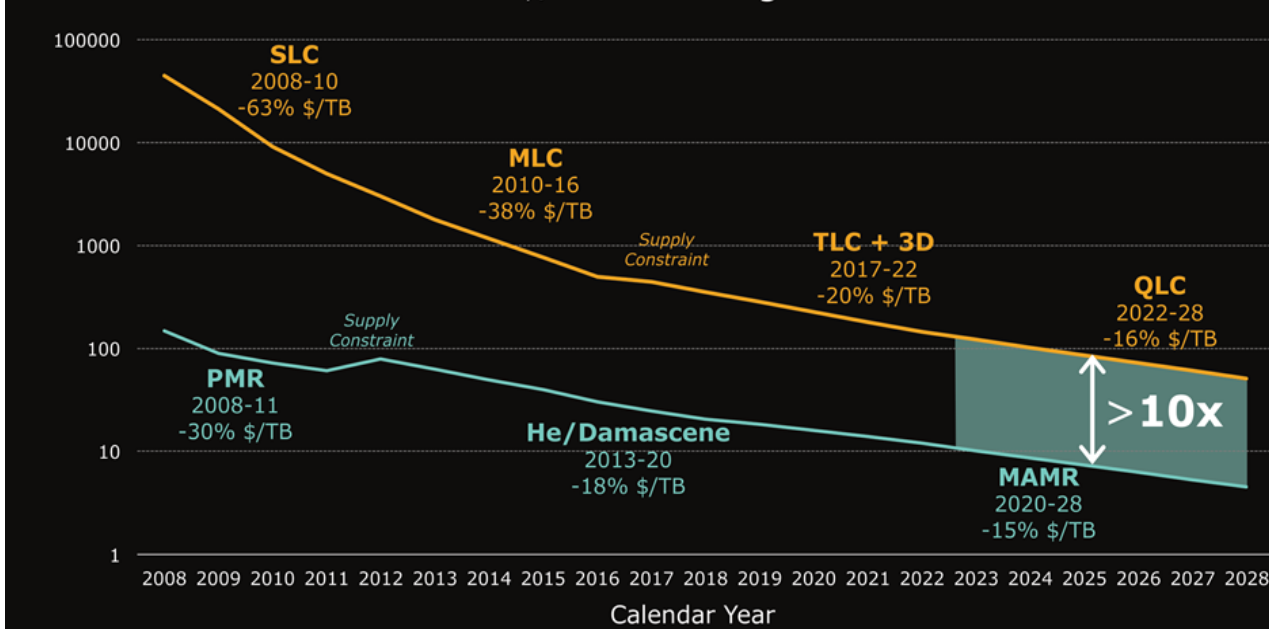


- Microwave fields emitted by a Spin Torque Oscillator (STO) located near the write pole allows writing of perpendicular media at lower magnetic fields



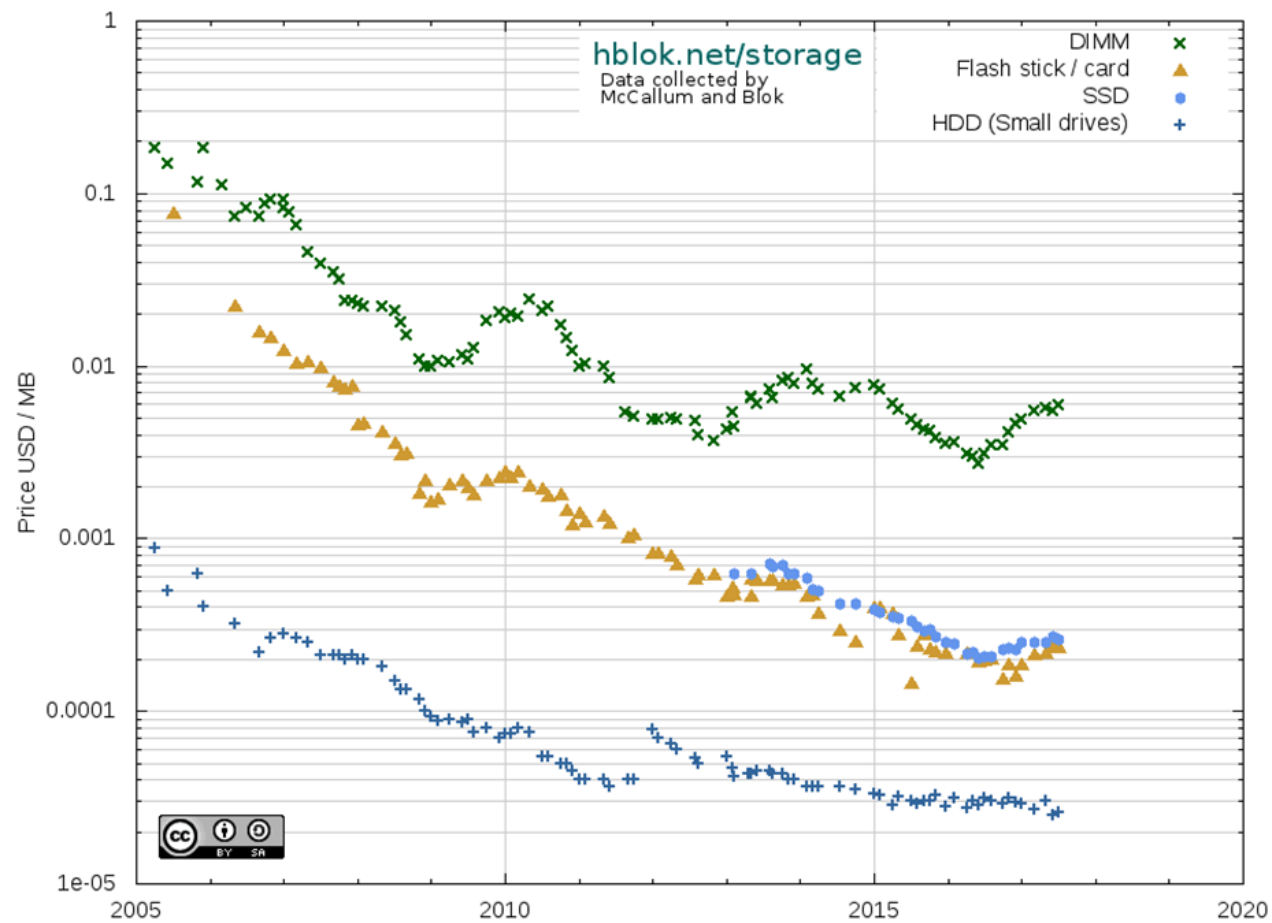
HDD vs. Flash SSD \$/TB Annual Takedown Trend

MAMR will enable continued \$/TB advantage over Flash SSDs



Solid State Disk Storage

Historical Cost of Computer Memory and Storage



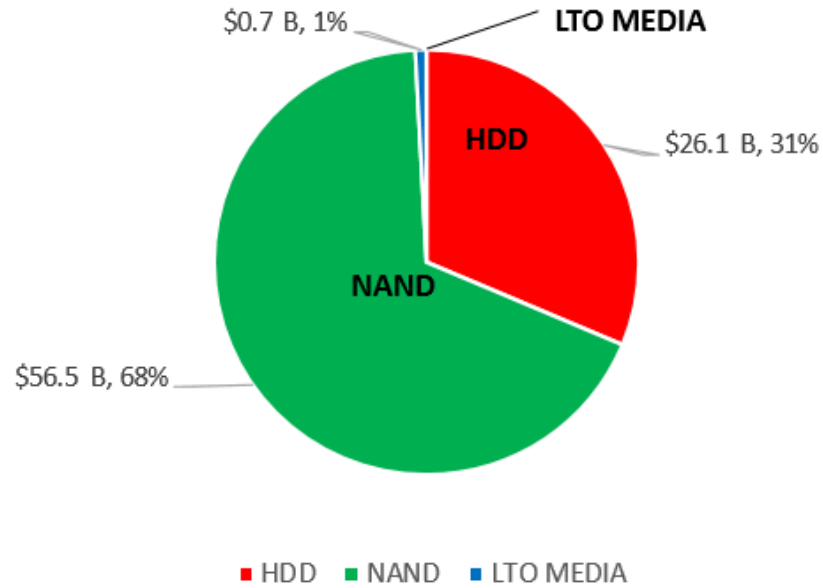
Total HDD + SSD Capacity (Exabytes); SSD as % of Total



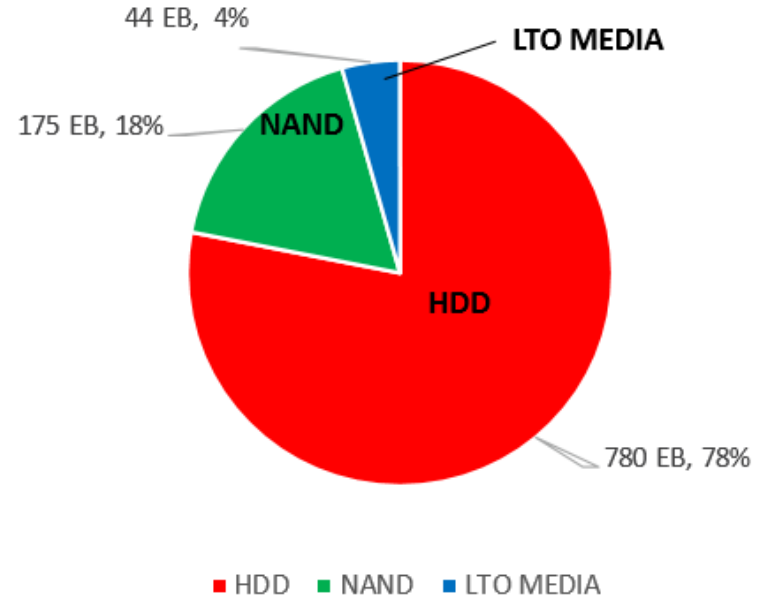
SSD versus HDD, Price difference in capacity drives will stay high for the foreseeable future
 (depends on the NAND fab and market evolution in China....)
Slowdown of yearly price improvements in all areas

Storage Comparisons I

2017 Storage Component Revenue



2017 EB Shipments

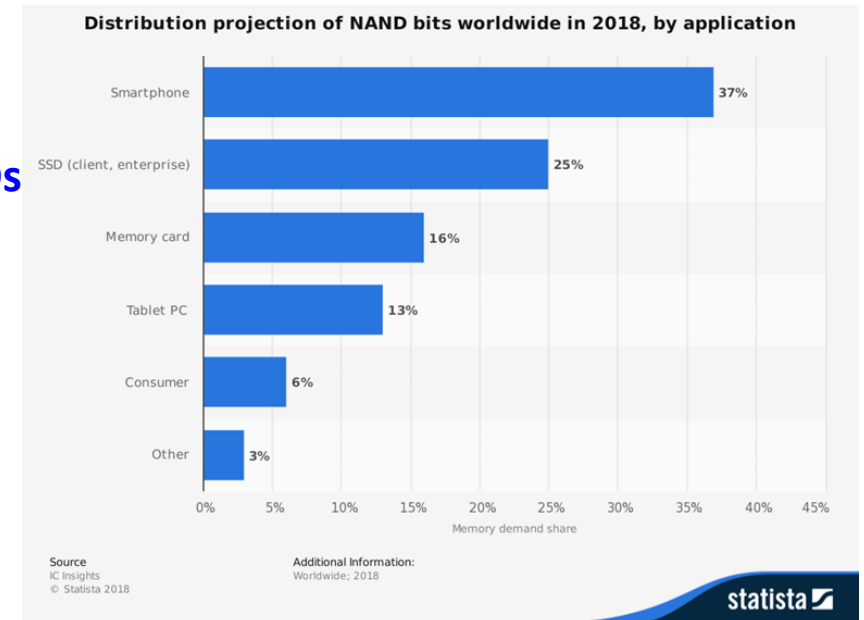


R. Fontana, G. Decad IBM Systems
5/15/2018

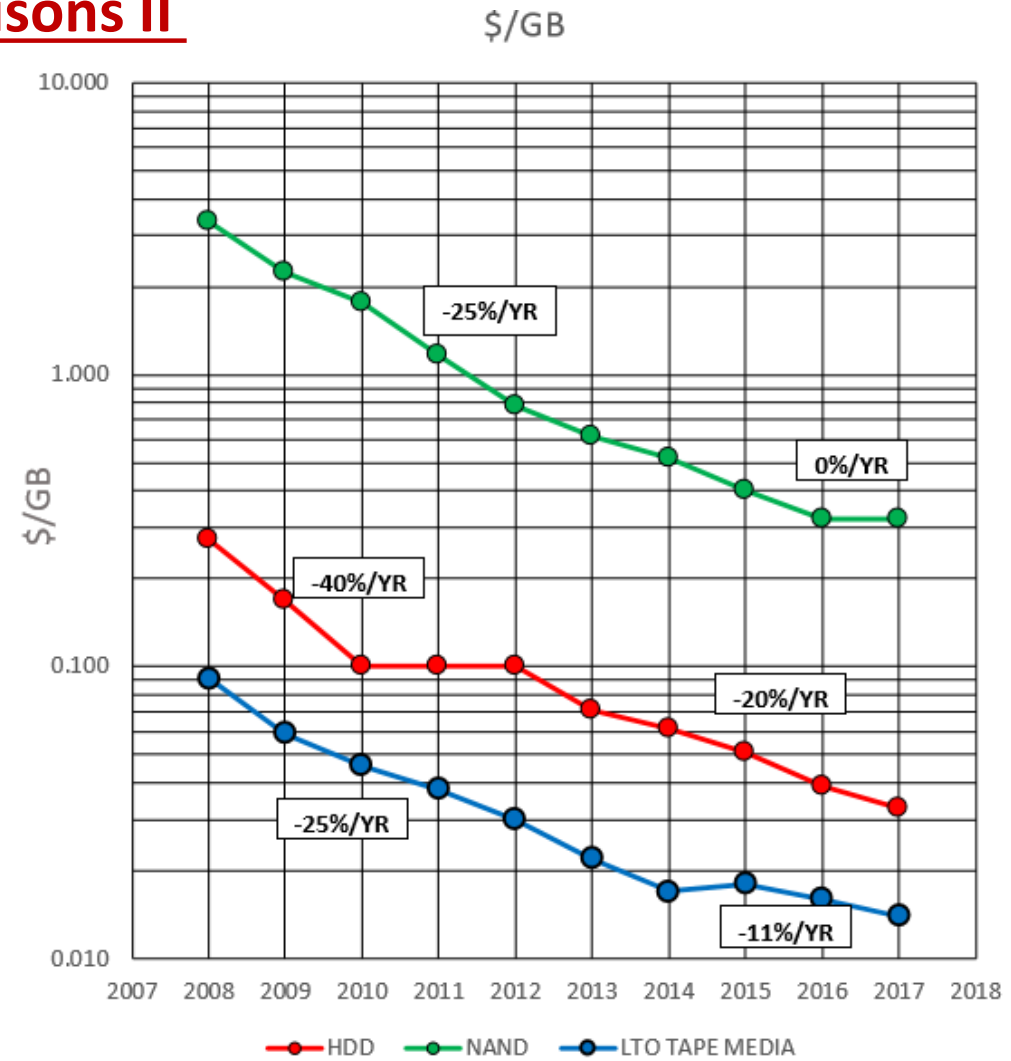
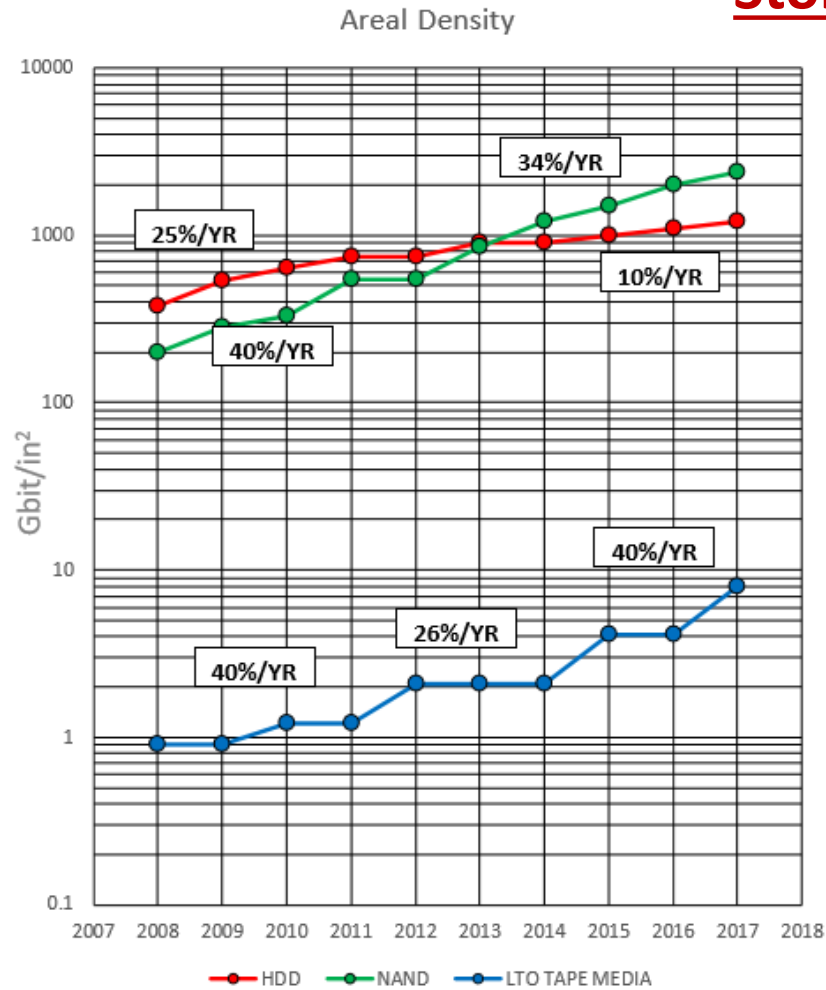
10 Year Storage Landscape

25% of the NAND capacity is for SSDs

Revenues for HDD and tape are steadily decreasing, while NAND revenues are increasing over the last years.



Storage Comparisons II

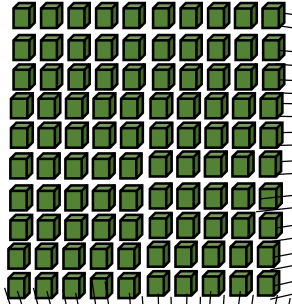


**General slowdown, technological developments in the lab are still progressing fast,
Market issues are driving the slowdown
High cost investments are needed**

R. Fontana, G. Decad IBM Systems
5/15/2018

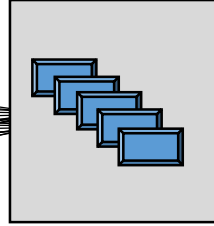
100 PB storage example I

Processing Cluster
5000 nodes



~50000 streams

1 PB Storage Cache (SSD)



~40 streams

IBM tape library: 40 LTO tape drives, 100 PB tape media



~50000 streams

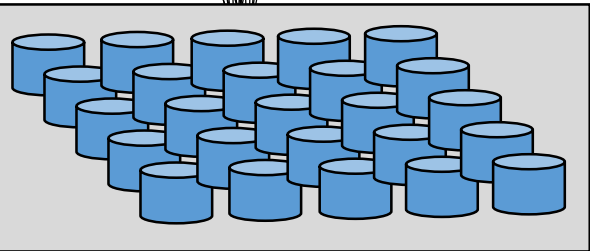
Tape infrastructure requires disk front-end storage

Requires 'impedance' matching between clients and tape drives → SSDs needed

Total cost estimate : ~1.7 MCHF

Performance : ~10 GB/s 116 days to read 100 PB

One drive for ~200 tapes



100 PB disk storage distributed across 44 disk server

Total cost estimate : ~3.5 MCHF

Performance : ~440 GB/s

3 days to read 100 PB

One server for ~200 disks

100 PB Storage Cluster (HDD)

100 PB storage example II

Quite some issues to be considered to optimize the storage costs:

- Experiments requests storage space – performance is only indirectly included
→ planning requires optimization of both together: Storage capacity AND storage performance (sequential and random I/O),
- Bare media costs for HDD, SSD and tape have limited relevance → infrastructure multiplication factors, performance differences
- Redundancy level for the various areas (mirrored, server mirrored, replication, ‘erasure-code’ level, etc.); failure rates
→ cost effects and performance implications
- Storage cost optimization side effects → processing job efficiencies, single point of failures
- Careful consideration of the ‘impedance’ between the storage areas and the client processing clusters
- Different lifecycles of the storage parts
- Complexity of job+data management infrastructure, sites and experiments
- Site specific boundary conditions
- Specific I/O profiles for different applications: T0 CDR - processing - re-processing – analysis
- Headroom levels
- Operational costs in general
- TCO of small scale specific I/O facilities versus large scale general purpose storage facilities
- Taking into account technology/market developments (e.g. evolution of HDD and tape media sizes)
-



Requires holistic view of the full storage architecture (tape+SSD+HDD)

Flexible center storage mixture (tape, HDD, SSD)

Tape is much cheaper than disk is a bit too simplistic statement

Summary

- **Technology progress per se is good, but obstacles ahead (NAND, HDD)**
- **Key computing markets in the hand of very few companies**
- **Price/performance advances are slowing down**
- **HDD still key storage for the foreseeable future, SSDs not cost effective for capacity**
- **Have to closely watch the tape development**
- **There will be NO relevant new storage technologies in the market in the coming few years (e.g. DNA storage)**
- **Holistic view needed for the storage architecture, careful combination of SDD, HDD and Tape to optimize pure storage needs and high throughput I/O**

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