



# DMARC and Email Authentication

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# What is DMARC.org?

- DMARC.org is an independent, non-profit advocate for the use of email authentication
- Supported by global industry leaders:

Sponsors:

Supporters:





# What Does DMARC Do, Briefly?

- DMARC allows the domain owner to signal that fraudulent messages using that domain should be blocked
- Mailbox providers use DMARC to detect and block fraudulent messages from reaching your customers
- Organizations can use DMARC to perform this filtering on incoming messages – helps protect from some kinds of phishing and “wire transfer fraud” email, also known as Business Email Compromise (BEC)
- Encourage your partners/vendors to deploy inbound DMARC filtering for protection when receiving messages
- More information available at <https://dmarc.org>





# Overview Of Presentation

- DMARC Adoption
- Case Study - Uber
- Technical Challenges
- Roadmap



# DMARC Adoption

This section will provide an overview of DMARC adoption since it was introduced, globally and within particular country-specific top-level domains. It will also show how the DMARC policies published by top websites has evolved over the past two years.





# Deployment & Adoption Highlights

## 2013:

- 60% of 3.3Bn global mailboxes, 80% consumers in US protected
- Outlook.com users submitted 50% fewer phishing reports
- PayPal: 70+% reduction in customers reporting fraudulent messages

## 2014:

- Twitter able to measure and block 110MM attacks per day, 2.5Bn over a 45 day period
- 600% increase in organizations using DMARC to filter incoming messages and sending reports to domain owners





# Deployment & Adoption Highlights

## 2015:

- 35% of email received by top global MSPs protected by DMARC
- 70% of global mailboxes protected by DMARC
- .BANK/.INSURANCE require strong DMARC policy for all domains
- Blocket of Sweden adopts DMARC, blocks 99% of suspicious message, sees 70% reduction in customer phishing complaints

## 2016:

- 12 commercial email gateways offer DMARC filtering
- UK Cabinet Office requires DMARC for `service.gov.uk` domains
- NCSC deploys DMARC on `gov.uk` domain





# Adoption Data in Following Slides

- Alexa data is based on DNS queries performed by DMARC.org
- Other data about DMARC records supplied by Farsight Security
- Farsight does not monitor the entire Internet – may miss records other organizations see and vice versa
- **But**, Farsight’s data has been collected over the entire period DMARC has been deployed, providing a unique view of growth
- Only DMARC records that were still active/published at the time the graphs were created are included.
  - The global total would more than double including records no longer published

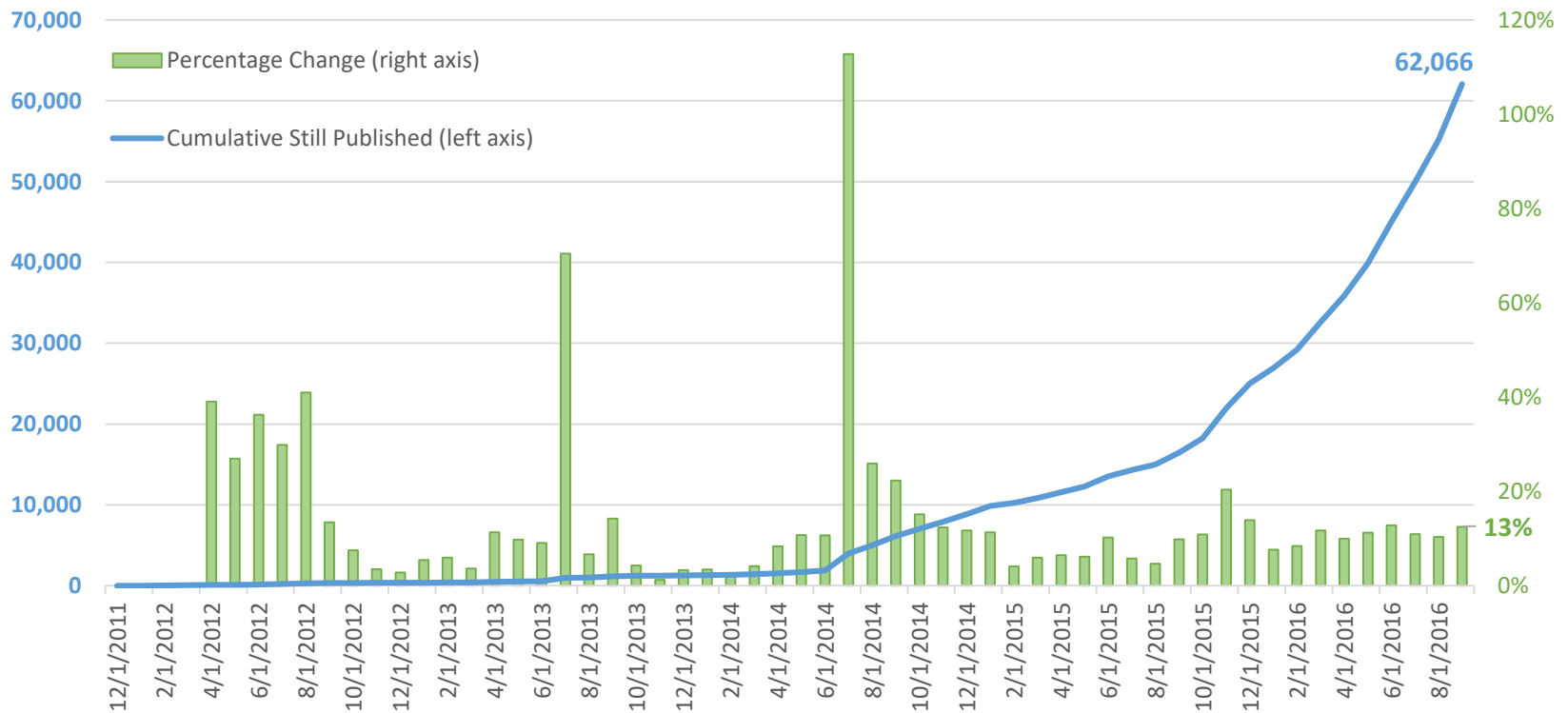






# High-Level Adoption of DMARC

## Valid DMARC Records and % Change by Month



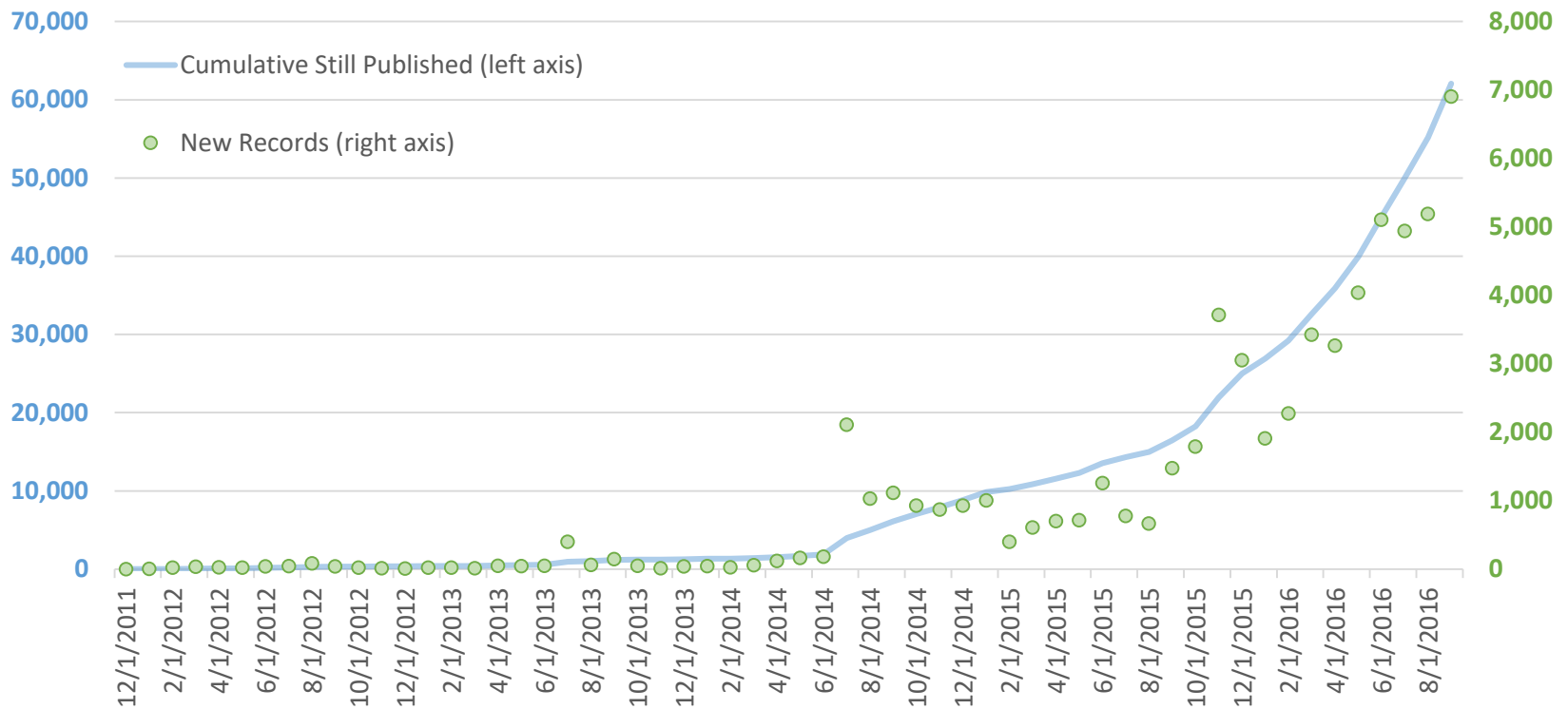
Data supplied by Farsight Security





# New DMARC Records per Month

## New and Total Valid DMARC Records by Month

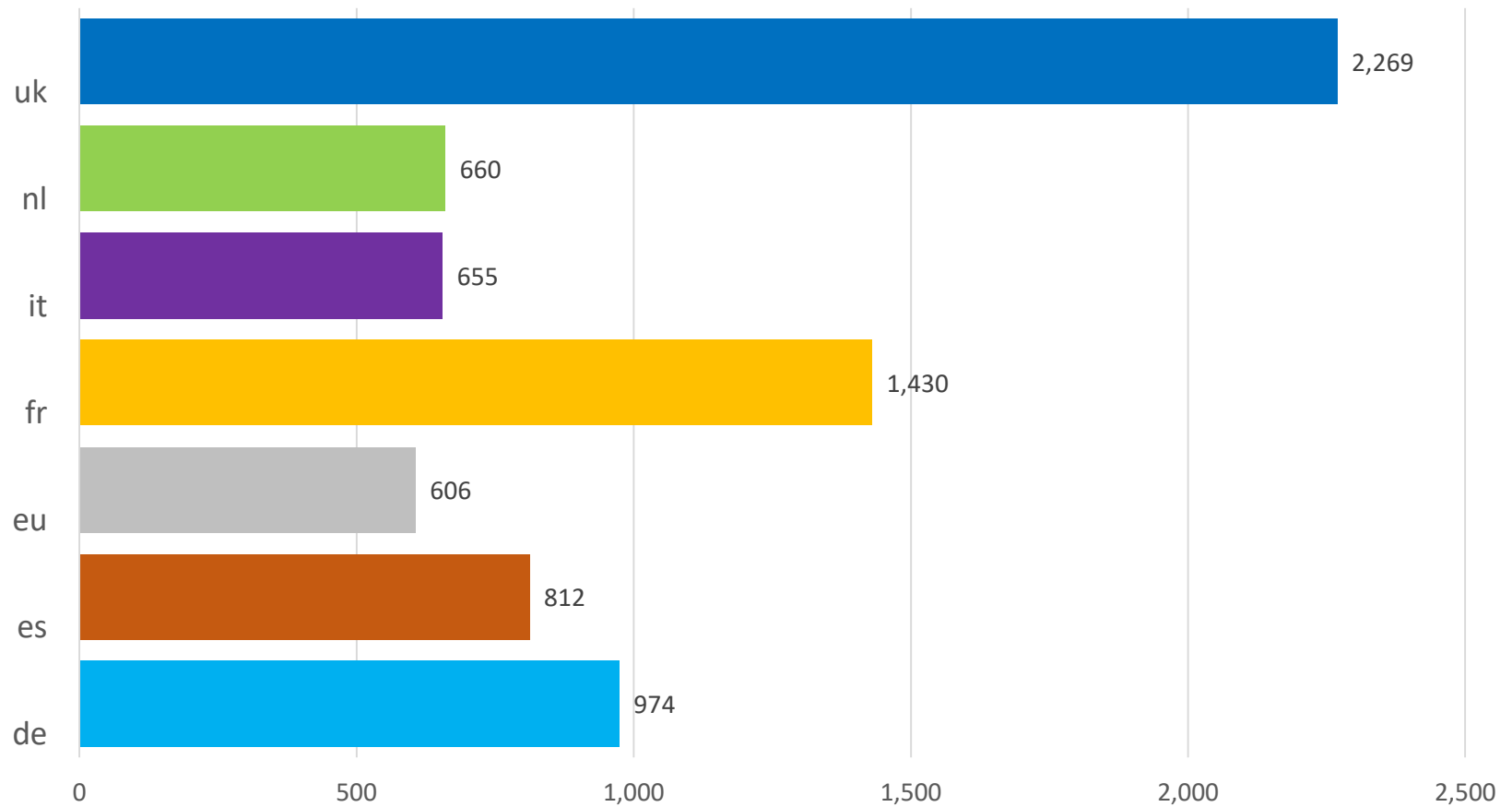


Data supplied by Farsight Security





# Active DMARC Records in Euro ccTLDs

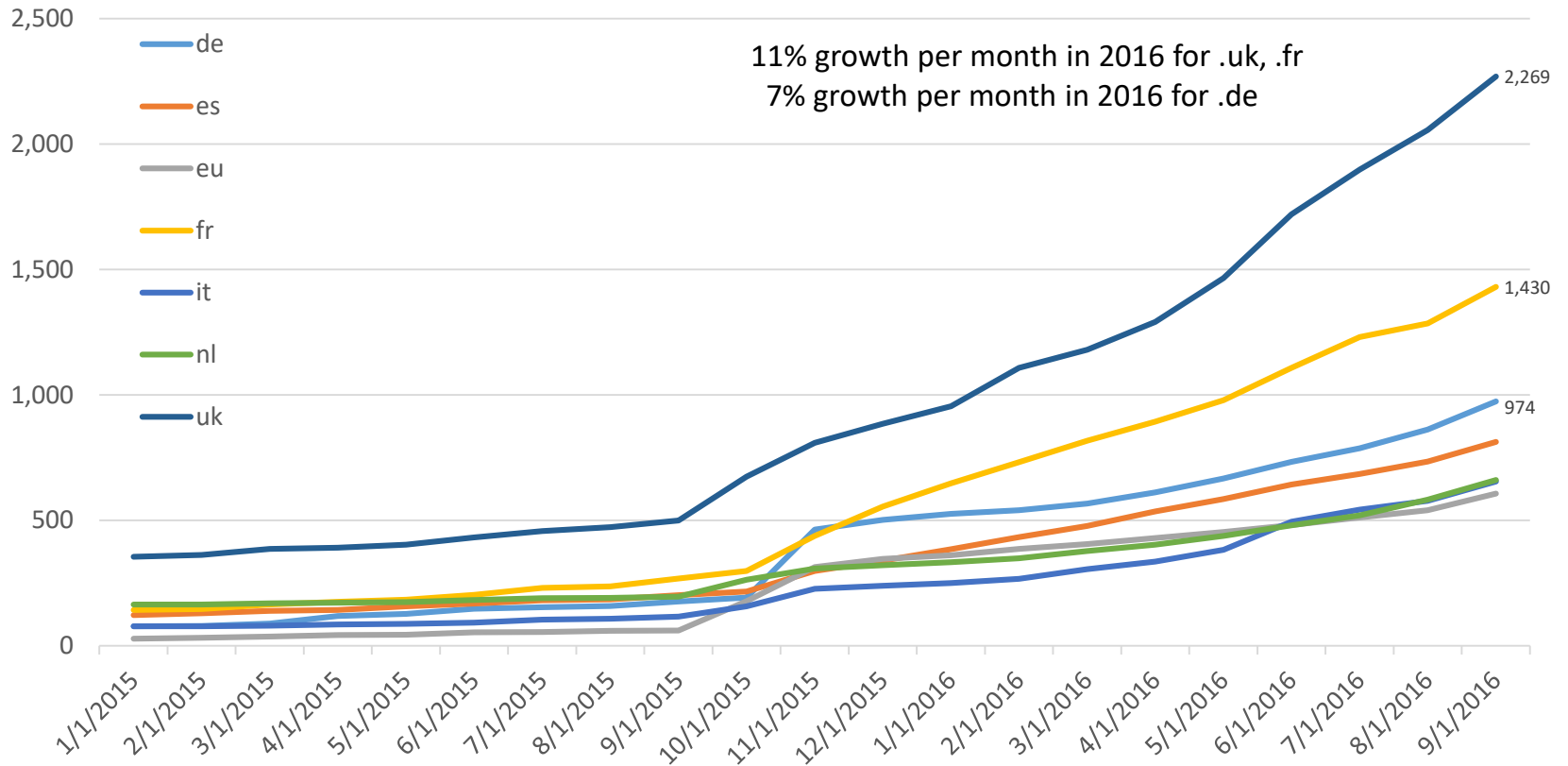


Data supplied by Farsight Security





# Active DMARC Records in Euro ccTLDs

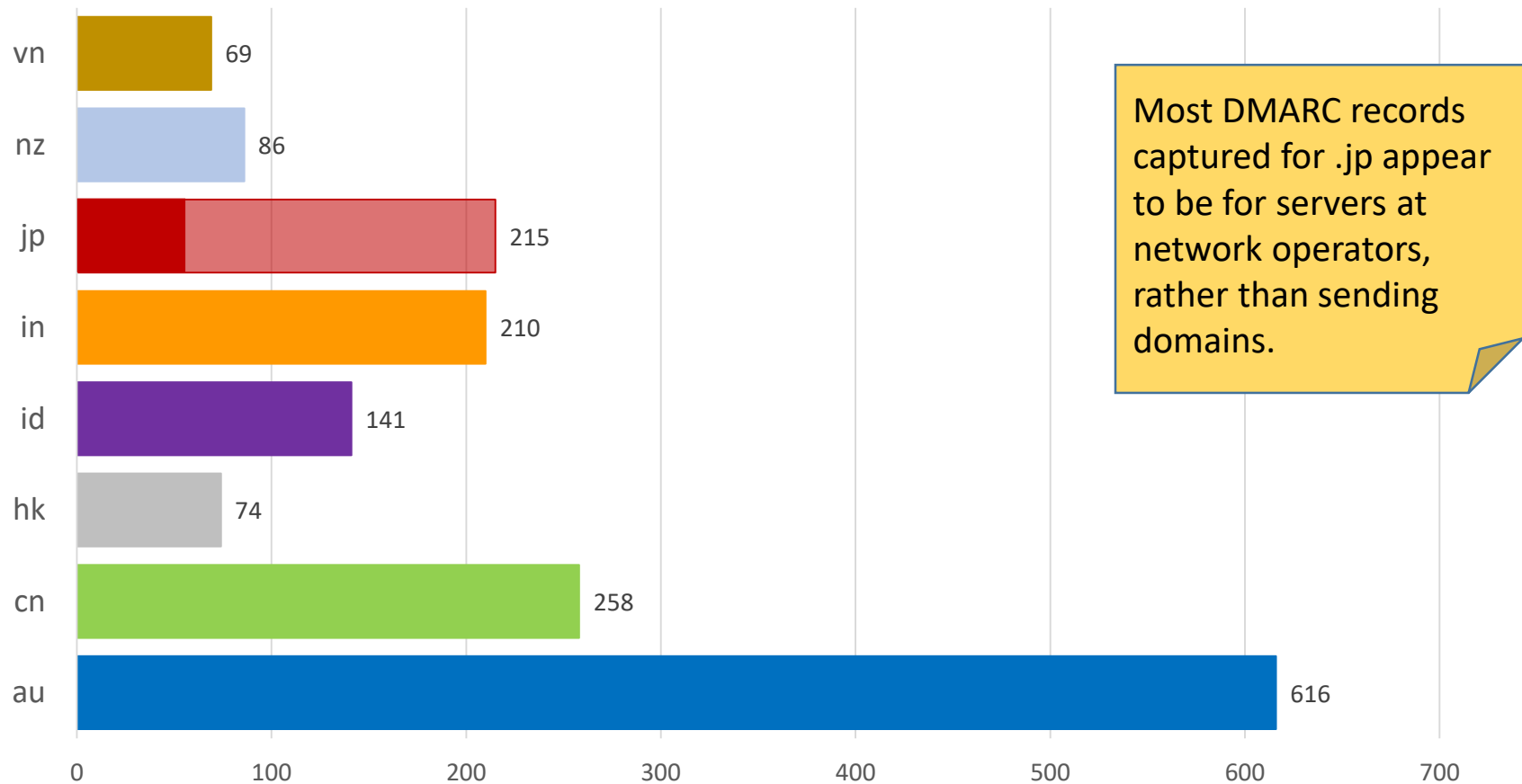


Data supplied by Farsight Security





# Active DMARC Records in Asia ccTLDs

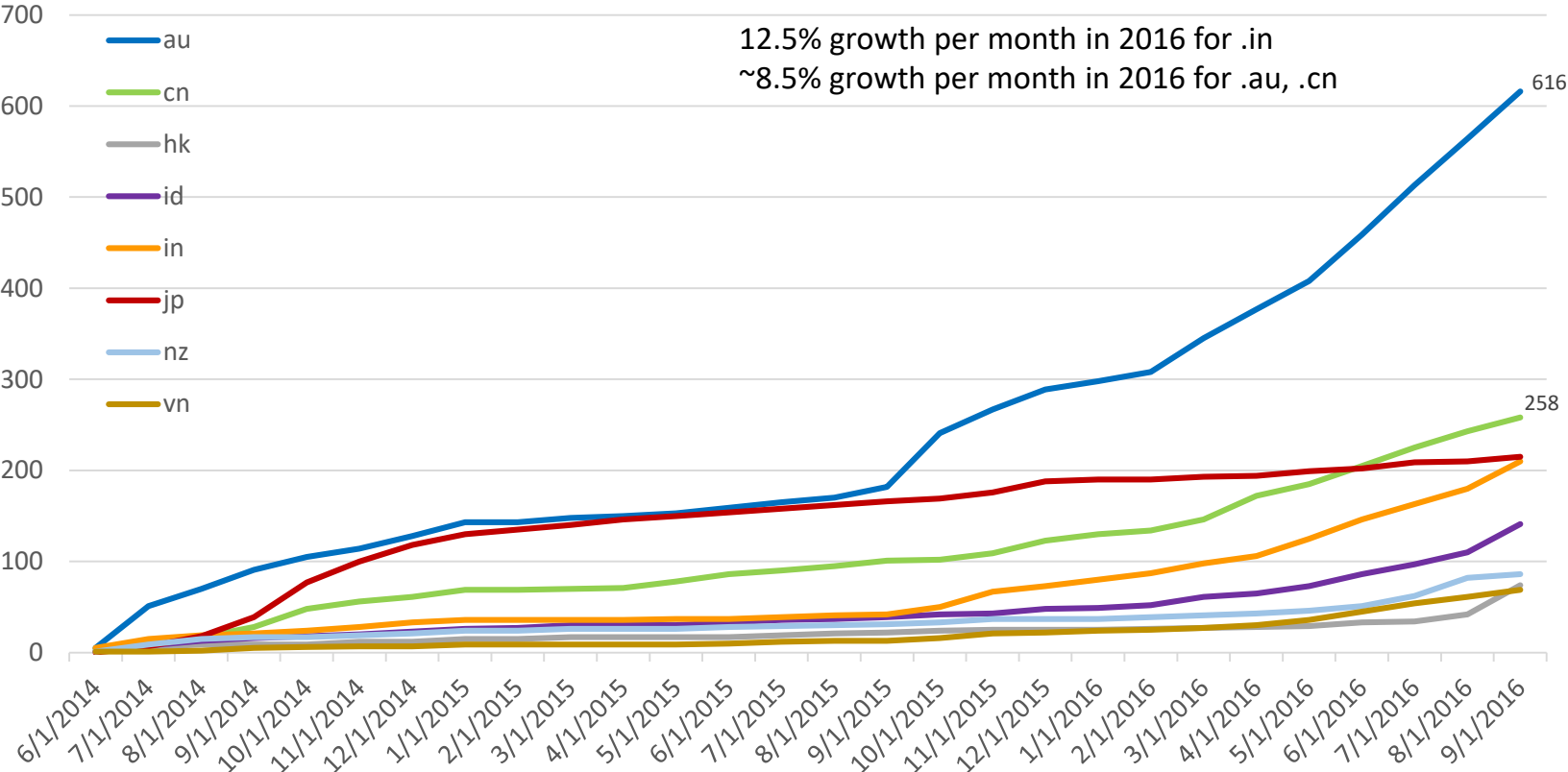


Data supplied by Farsight Security





# Active DMARC Records in Asia ccTLDs



Data supplied by Farsight Security



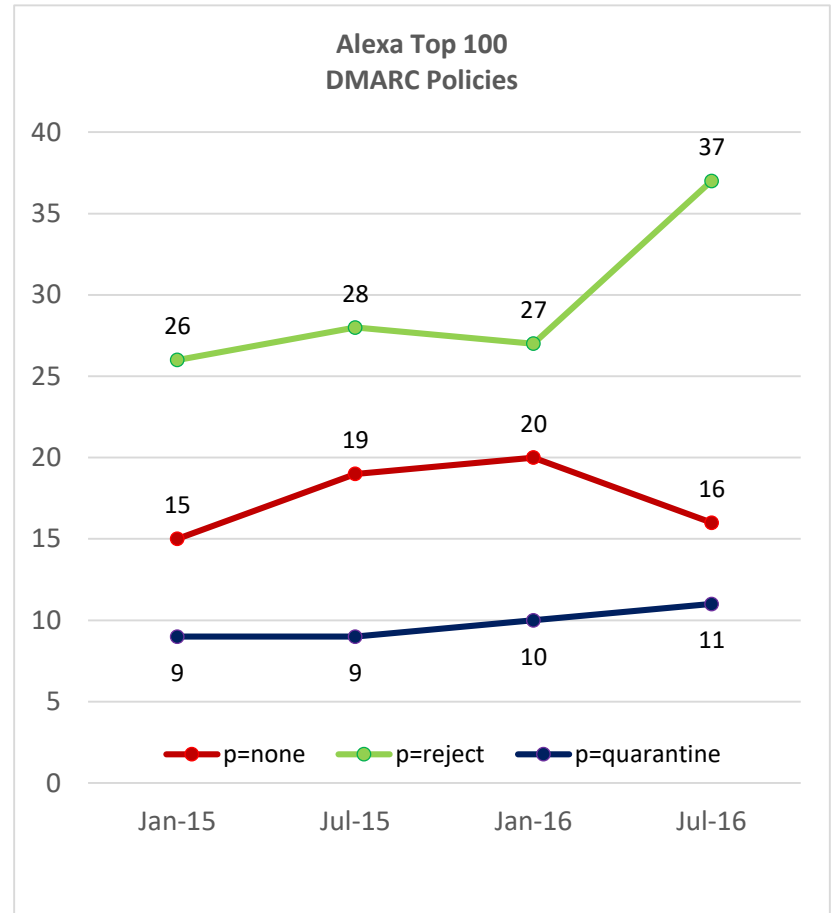
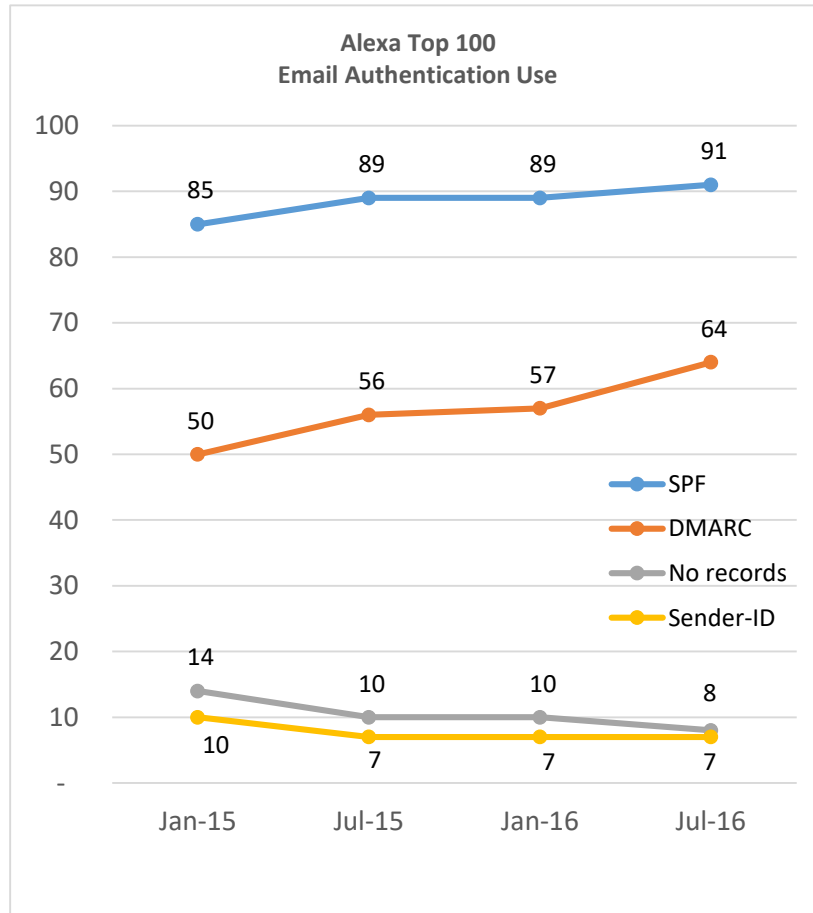


# Who Publishes DMARC in Japan?

- Mostly network operators (ne.jp = 147)
  - 60 odn.ne.jp
  - 47 att.ne.jp
  - Most are 4-level (`_dmarc.xxx.yyy.ne.jp`)
- Domestic companies
  - 三井住友銀行 (SMBC Trust Bank)
  - 株式会社ローソン (Lawson)
  - 三菱UFJフィナンシャル・グループ (Mitsubishi UFJ Financial)
  - 楽天市場 (Rakuten)
  - 東芝 (Toshiba)
- Foreign companies (Amazon, AmEx, Apple, Citi, Google, PayPal)



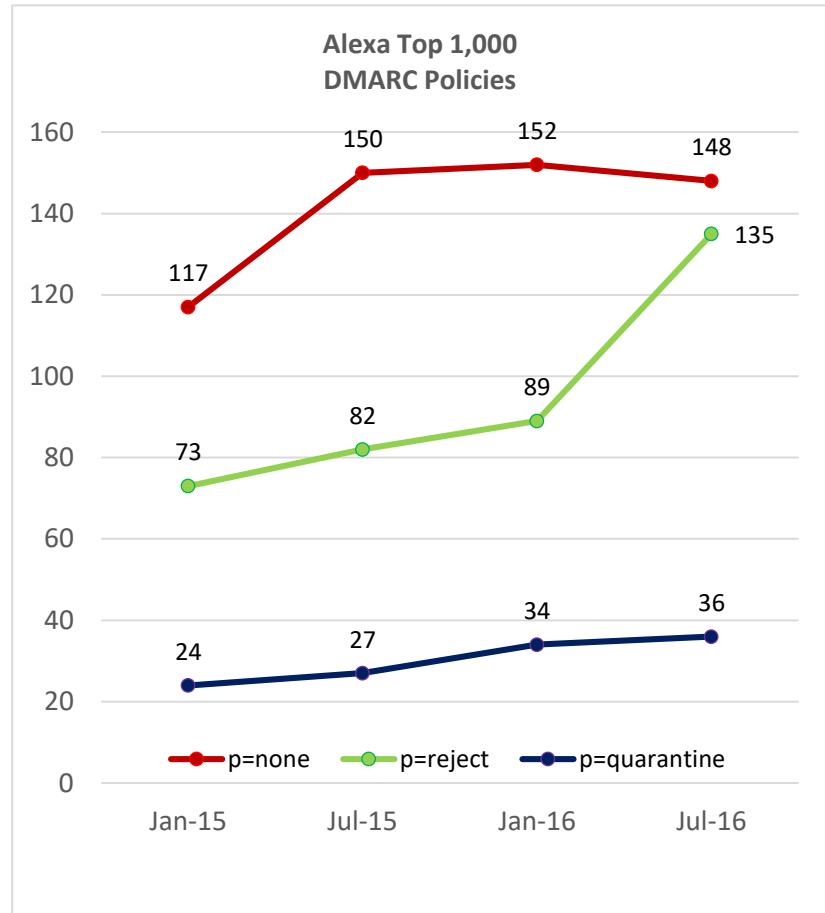
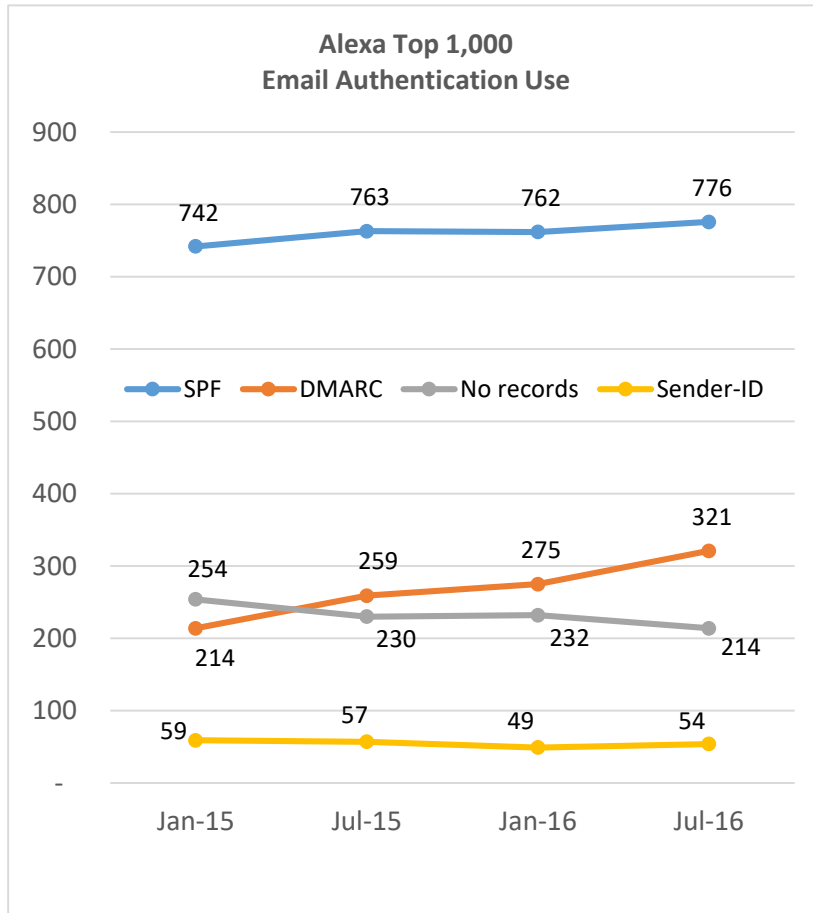
# Alexa Top Sites and Email Auth







# Alexa Top Sites and Email Auth



# Case Study



## Uber's Road to Email Authentication



# Uber's Road to Email Authentication

- We regret that we do not have permission to redistribute the slides from this section of the presentation.
- We thank Uber and ValiMail for making them available to our audience on November 28th

# Technical Challenges

This section describes some technical challenges currently facing the email community.





# Technical Challenges

- Indirect Mail Flows And ARC
- DKIM Replay

# Indirect Mailflows And ARC

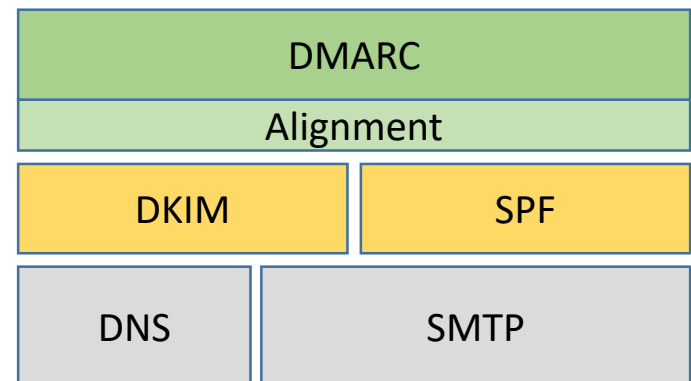
This section describes the problems indirect mailflows pose to email authentication, and how the Authenticated Received Chain (ARC) is designed to address these problem.





# DMARC and Indirect Mailflows

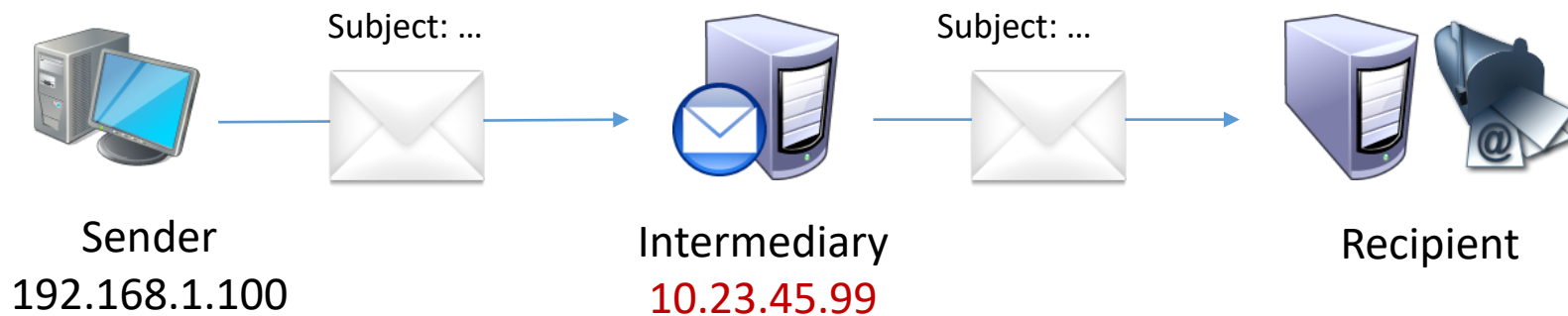
- DMARC operates on DKIM and SPF results
- Both DKIM and SPF have issues with “indirect mailflows”
  - Messages that transit multiple organizations
  - Forwarding, aliasing, mailing lists, etc
- Indirect mailflows are very important to their users
- Applying DMARC in many cases requires the ability to accommodate indirect mailflows
- This gave rise to the ARC protocol





# Example: Indirect Mailflows and SPF

```
example.com IN TXT "v=spf1 ip4:192.168.1.100"
```



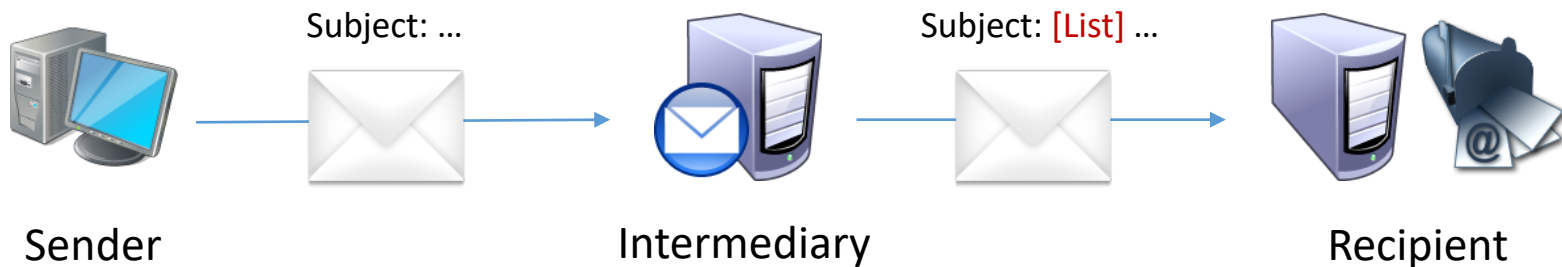
- Intermediary verifies valid message from Sender
- Intermediary forwards the message from a different IP address
- SPF will fail to verify for Sender's domain when checked at Recipient





# Example: Indirect Mailflows and DKIM

DKIM-Signature: b=hiS8JvPwwGJpZR...



- Intermediary verifies valid message from Sender
- Intermediary changes the message contents, for example Subject:
- Sender's DKIM signature will fail to verify when checked at Recipient



# Why Was ARC Created?

- Indirect mailflows always a challenge – not a new problem
- DMARC initially used for commercial domains – banking, marketing – where messages sent directly to consumer
- In Spring 2014 attackers start impersonating AOL and Yahoo addresses to attack their customers in great numbers
- AOL and Yahoo published a `p=reject` DMARC policy for their customer-use domains, `user@yahoo.com`
- Resolved the attack against their customers, but had very negative impact on ~1% of mail using indirect mailflows
- ARC working group formed



# Design Decisions for ARC

- Originator of message makes no changes
- Convey the `Authentication-Results`: content intact from the first ARC intermediary forward
- Allow for multiple “hops” or systems/organizations handling messages
- ARC headers can be verified at each hop
- Work at Internet scale
- Define ARC independently of DMARC if possible



# Design Decisions for ARC

- Message receiver seeing an authentication failure under DMARC can check for ARC headers in message
- If ARC headers are intact, they can see and validate `Authentication-Results`: content reported by the ARC participants
- Depending on reputation of intermediaries and results, message recipient may choose to use ARC information to make a “local override” of failed authentication checks like DMARC
  - ARC should be used with a reputation system



# What Does ARC Do?

- Intact ARC chains give you:
  - DKIM, DMARC and SPF results as seen by first hop
  - Signatures showing these results were conveyed intact
  - Signatures from participating intermediaries can be reliably linked to their domain name
- Allows intermediaries to alter message with attribution
- ARC can provide data on intermediaries to a reputation system tracking their behavior
- Signed ARC headers are a more reliable trace header than unsigned Received: headers



# What Doesn't ARC Do?

- Does not say anything about “trustworthiness” of the message sender or intermediaries
- Says nothing about the contents of the message
- Intermediaries might still inject bad content
- Intermediaries might remove some or all ARC headers
- But the signed ARC headers help senders and receivers track down bad intermediaries



# How Are ARC Headers Added?

## Origin

Basic message headers, DKIM-Signature

```
DKIM-Sig:  
To:  
From:  
Subject:  
.br/>.br/.
```

## Mailing List

Checks auth; Adds Auth-Results:, DKIM-Signature, ARC headers, Subject tag

```
ARC-Seal: i=1  
ARC-Msg-Sig: i=1  
ARC-Auth-Res: i=1  
DKIM-Sig:  
Auth-Results:  
DKIM-Sig:  
To:  
From:  
Subject: [List]  
.br/>.br/.
```

## Alumni Mailbox

Checks auth; Adds Auth-Results:, DKIM-Signature, ARC headers

```
ARC-Seal: i=2  
ARC-Msg-Sig: i=2  
ARC-Auth-Res: i=2  
DKIM-Sig:  
Auth-Results:  
ARC-Seal: i=1  
ARC-Msg-Sig: i=1  
ARC-Auth-Res: i=1  
DKIM-Sig:  
Auth-Results:  
DKIM-Sig:  
To:  
From:  
Subject: [List]  
.br/.
```

## Destination

Checks auth; Unpacks ARC headers; adds Auth-Results:

```
Auth-Results: arc=...  
ARC-Seal: i=2  
ARC-Msg-Sig: i=2  
ARC-Auth-Res: i=2  
DKIM-Sig:  
Auth-Results:  
ARC-Seal: i=1  
ARC-Msg-Sig: i=1  
ARC-Auth-Res: i=1  
DKIM-Sig:  
Auth-Results:  
DKIM-Sig:  
To:  
From:  
Subject: [List]  
.
```





# What Do ARC Headers Look Like?

```
X-Received: by 20.30.40.11 with SMTP id u204mr8130724ywa.51.1466170851933;  
Fri, 17 Jun 2016 06:40:51 -0700 (PDT)
```

```
ARC-Seal: i=1; a=rsa-sha256; t=1466170851; cv=none; d=example.com; s=arctest;  
b=xe+jRquPNixNhesh5fostFt7OsrGic+UDHg9ZEnoM/lVyuT+vamXYq+ajRzeoHzkIQ  
qRqpka375Th/wZBCWPYyByFYt17kv/s/0w5TesTSYXxOtO2uGeGoyeg2ekXEdL2z3UxT  
cKIYtAmH7454+a/TVWB7tsm6LlvWSO8bwZMi0vN5YduhSTFOA8bLXq4hEAHkp2xm0xW+  
6fOHAcYIppRKAcF52WRdCKU5rGli+3bVj8mKaHFu+2TChaY9N6bubnR0LqmPkJ64KNhg  
3LvHA4fRSazTb1TpdM3n0bEln/mhek1GwUTtsTi03viMbKBu58izA2oN+U2rz9HcAXC3  
Sneg==
```

```
ARC-Message-Signature: i=1; a=rsa-sha256; d=example.com; s=arctest;  
h=auto-submitted:subject:from:to:date:message-id:arc-authentication-results;  
bh=5BoDhYVbcbDAJ0VNngnjGAXJHFj24gqA3V1CMwjydl0=;  
b=2iotKbPydBaJ6yyAs3/2gcSJbumGYpN7GRH3lBs9NfU0FTmkikODOrg6KvIkHvUyzU  
7Baf3WoCoCDulCSplAK/cCOxycyJ5xshuyOhS0e335/Xe8Ezwh34w/WliQsFjdI+CMDbN  
ww7GuCSTRv3SzHLlhVQK3ldLbAldrPsmSs6J8XtwovtJvkreWJWk+lOkQL7UhM8qHhQZ  
AsJ9plKBkzVhl+RCCc1qDXZxNraSVZZ48LYK8m7t9VQhQqJLnXb9OcrxrgMtZl3FQv0x  
qPddkAGzL8PwvFZo/U1Ga3Bw4q6eE6ZmdOIwCNj/9Bpy8ZLa3Ob2ra3YVx0NN3hvoJFg  
uT5Q==
```

```
ARC-Authentication-Results: i=1; mx.example.com;  
spf=pass (example.com: domain of kurta+arc@example.org designates  
10:20:30:40::1 as permitted sender) smtp.mailfrom=kurta+arc@example.org;  
dmarc=pass (p=NONE dis=NONE) header.from=example.org;  
arc=none
```

```
Return-Path: <kurta+arc@example.org>
```

```
Received: from mango.example.org (mango.example.org. [10:20:30:40::1])  
by mx.example.com with ESMTp id f67si23622388wmf.85.2016.06.17.06.40.50  
for <arc-mod-subject@example.com>;  
Fri, 17 Jun 2016 06:40:50 -0700 (PDT)
```







# Where Do ARC Results Appear?

- `arc=pass` or `arc=fail` may be inserted into `Authentication-Results: headers`
- DMARC-aware receivers who validate ARC results should include ARC information in DMARC aggregate report's `local_policy` section:

```
<reason>
  <type>local_policy</type>
  <comment>arc=pass ams=d1.example d=d1.example,d1.example</comment>
</reason>
```

- `ams=` is the **d=** domain from the last AMS header
- `d=` is the list of **d=** domains from all validated `ARC-Seal:` headers, in other words a list of the ARC intermediaries



# ARC Implementations

- Internal Implementations:
  - AOL
  - Google
- Commercial MTAs:
  - MailerQ
- Open Source MTAs:
  - OpenARC Milter – Adds ARC to Postfix or Sendmail
- Mailing List Managers:
  - Mailman
- Other Open Source Packages:
  - dkimpy – Python library



# Interoperability Testing

- Previous tests between AOL, Google, and dkimpy successful
- OpenARC messages tested successfully with MailerQ verifier
  - See <https://arc.mailerq.com>
- Next testing event scheduled for Friday, December 16<sup>th</sup>
- For the latest information, visit <http://arc-spec.org>

# DKIM Replay

This section describes an abuse of DKIM recently observed at scale by some of the largest global mailbox providers. It is a form of abuse described in the original DKIM standard, but recent successes in combatting email abuse have forced criminals to explore more time-consuming and expensive attacks like this one.



# DKIM Replay Description 1

- An attack that was documented, but considered theoretical when DKIM was created
  - Described in RFC4871 and RFC6376
- One spam and/or malicious message is created or modified to get through a reputable service to a mailbox the attacker controls
  - May take the attacker many attempts, trying different changes each time
  - Message will get a DKIM signature from the reputable service

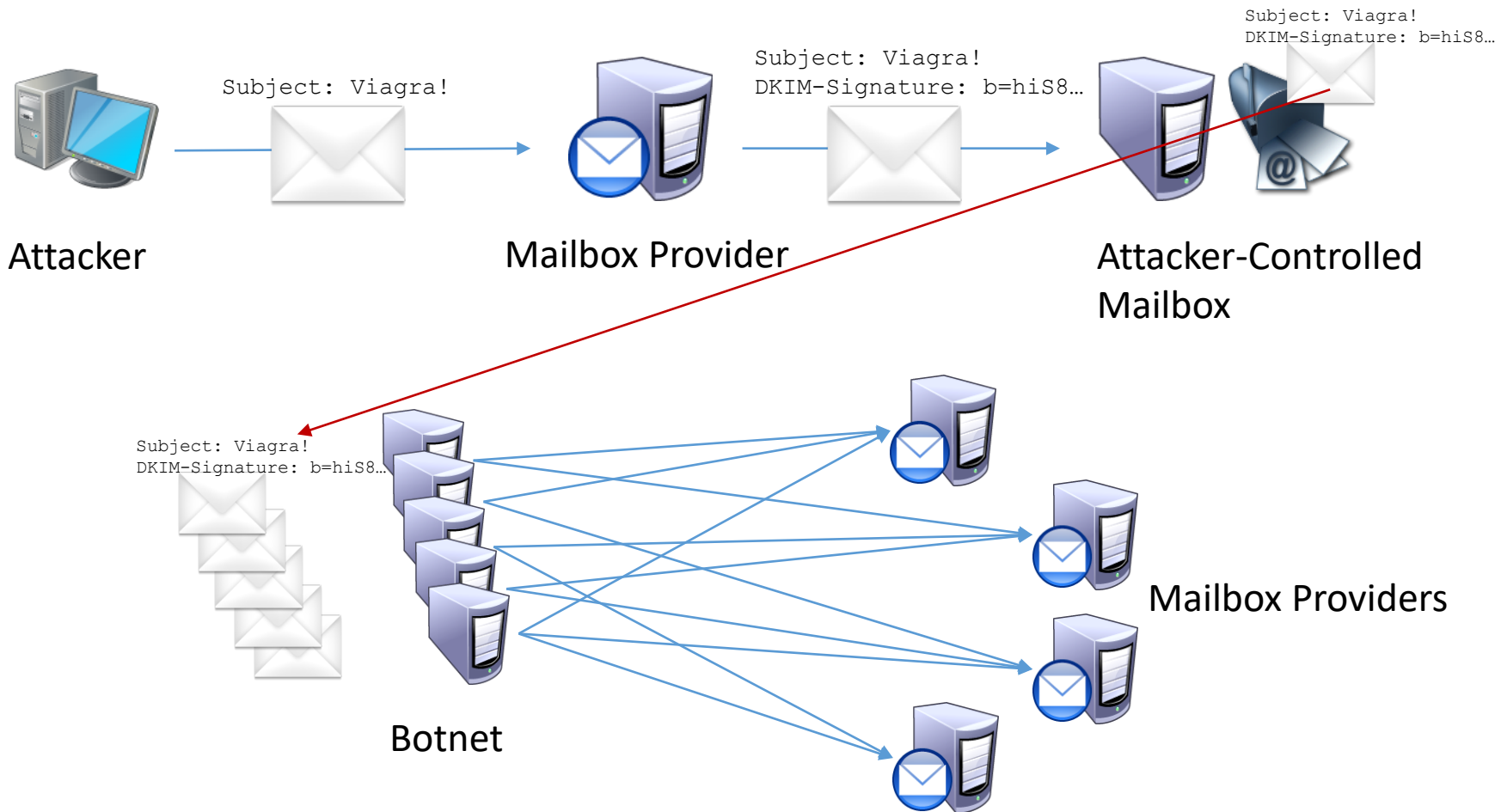


## DKIM Replay Description 2

- Attacker takes signed message out of mailbox, loads into their own system, and sends it to many other recipients
  - RFC5322 message is unchanged – DKIM will still verify
  - List of RFC5321 (“envelope”) recipients set to whatever list attacker wants
  - Botnets are typically used to send messages as quickly as possible



# DKIM Replay Illustration





# Similar Behavior

- Mailing lists, “alias” forwarding can mimic behavior
  - Many copies of a message with the same DKIM signature
- Some ESPs, companies create a single DKIM signature for an entire mailing campaign
  - Millions of recipients, all get identical DKIM signature
- Result: Filtering cannot act solely on use of identical DKIM signature across many messages





# Is DKIM Replay A Threat To You?

- Most reports have come from largest mailbox providers
- Not a threat for most companies and brands, unless they make mailboxes in their domain available to customers & partners
- Largest free mailbox providers often used to create messages
  - They also have more resources to detect and limit attacks
- ESPs and small mailbox providers very concerned about potential abuse of their reputation
  - High volume replay attacks may also overwhelm the feedback and abuse mailboxes of smaller companies



# Proposed Solutions for DKIM Replay

There is no agreement on a solution for this threat so far.

## Proposal 1:

- Include RFC5321.MailFrom addresses in DKIM signatures
- Breaks compatibility with existing DKIM signatures
- MTAs cannot change envelope addressing
- Forwarding of any kind will always break DKIM signatures
- Appears to limit messages to only one 5321 address each
- Internet Draft here:  
<https://tools.ietf.org/html/draft-kucherawy-dkim-rcpts-01>





# Proposed Solutions for DKIM Replay

## Proposal 2:

- Modify Proposal 1, provide a way for sending domains to advertise that they include 5321 addresses in DKIM signature via DNS records
- Allow end-users to provide list of forwarding services they use or allow to their mailbox provider
- Broken DKIM signatures from domains advertising that they include 5321 addresses in DKIM signatures can be checked against end-user's list and allowed through
- Requires changes to end-user settings across Internet

# Roadmap

This section describes the coming developments and next steps in several areas covered in this presentation.





# Roadmap: Next Steps for DKIM Replay

- No broad agreement in technical community about how serious this threat is
- No agreement that either proposal described here is viable
- Technical community will continue to observe situation and try to develop viable countermeasures
- To contribute or monitor developments, consider joining relevant areas within M<sup>3</sup>AAWG or the IETF



# Roadmap: Next Steps for DMARC

- Some incremental changes to DMARC proposed
- IETF DMARC Working Group has accepted ARC protocol documents
- More changes to DMARC may be required based on experience with ARC
- Incorporating *ARC might* move DMARC to the “standards track” within the IETF



# Roadmap: Next Steps for ARC

- First implementations arriving 2016 Q4
  - Open Source reference implementations (dkimpy, OpenARC)
  - Mailman mailing list package
- Some big players will announce 2016 Q4 / 2017 Q1
- Next stage will be refinements based on operational experience
- Watch for adoption by key organizations through 2017



## Roadmap: Other Projects

- Several parties talking about giving the end-user some indication of message authentication results
- Open standard available to all interested parties
- Leverages DMARC to verify message authenticity
- Early/pilot work being done at GMail and Microsoft using proprietary data
  - GMail showing “?” for non-TLS, non-authenticated
- One group starting on protocols now
- Expect a proof-of-concept project in 2017





# Resources and Information

The following slides include URLs for news articles, policy documents, and other materials that may be useful to those interested in the subjects described in this presentation.





# Resources – ARC and DMARC

- DMARC.org website:  
<https://dmarc.org>
- IETF DMARC Working Group:  
<https://datatracker.ietf.org/wg/dmarc/>
- ARC general information:  
<http://arc-spec.org>
- ARC Protocol, current draft:  
<https://tools.ietf.org/wg/dmarc/draft-ietf-dmarc-arc-protocol/>
- ARC Usage Guidelines, current draft:  
<https://tools.ietf.org/wg/dmarc/draft-ietf-dmarc-arc-usage/>
- Mailing List for discussion of ARC:  
<http://lists.dmarc.org/mailman/listinfo/arc-discuss>





# Resources – Dutch & German Policies

- Dutch government recommends and requires DKIM and DMARC  
[https://www.forumstandaardisatie.nl/lijst-open-standaarden/in\\_lijst/verplicht-pas-toe-leg-uitopen-standaard/dkim](https://www.forumstandaardisatie.nl/lijst-open-standaarden/in_lijst/verplicht-pas-toe-leg-uitopen-standaard/dkim)
- German BSI recommends DMARC  
[https://www.allianz-fuer-cybersicherheit.de/ACS/DE/\\_downloads/techniker/netzwerk/BSI-CS-098.html](https://www.allianz-fuer-cybersicherheit.de/ACS/DE/_downloads/techniker/netzwerk/BSI-CS-098.html)
- eco.de / Certified Senders Alliance: DMARC is compatible with Germany's federal and state data privacy laws  
[https://e-mail.eco.de/wp-content/blogs.dir/26/files/eco\\_dmarc\\_legal\\_report.pdf](https://e-mail.eco.de/wp-content/blogs.dir/26/files/eco_dmarc_legal_report.pdf)
- eco.de / Certified Senders Alliance: Members required to adopt strong authentication (DMARC)  
<https://certified-senders.eu/wp-content/uploads/2016/09/Marketing-Directive.pdf>





# Resources – UK Policies

- November: £1.9 billion national cyber security strategy  
<https://www.ncsc.gov.uk/blog-post/active-cyber-defence-tackling-cyber-attacks-uk>
- October: National Cyber Security Centre plans to create dashboard showing government department adoption of DMARC  
<https://www.publictechnology.net/articles/news/national-cyber-security-centre-publish-rankings-departmental-email-security>
- September: NCSC Chief outlines new, active approach  
<https://www.ncsc.gov.uk/news/new-approach-cyber-security-uk>
- June: Cabinet Office requires DMARC & HTTP STS by Oct 1<sup>st</sup>  
<https://gdstechnology.blog.gov.uk/2016/06/28/updating-our-security-guidelines-for-digital-services/>

