Sophos Partner Certification Path

We want to make sure you have the skills you need as a Sophos Partner to grow your business and secure your customers. This guide outlines the key certification requirements of the Sophos Partner Program and describes the steps required to obtain a Sales, Engineer, Architect or Technician certification. Plus, it details the requirements for Sophos MSP and CSP specializations, as well as available accreditations.

Sophos Certification Requirements

The Sophos Partner Program defines a clear set of certification requirements. Becoming certified helps you climb the Sophos Partner Program ladder, earning more rewards as you go.

	AUTHORIZED	SILVER	GOLD	PLATINUM	SELECT
Sales Certifications		1	3	4	10
Selling MDR Certifications		1	1	1	1
Engineer Certifications		1	2	2	3
Architect Certifications			1	2	
Technician Certifications				1	

Certification Compliance and Expiry

Sophos certifications are valid for two years from certification release. Delta courses will extend your certification by another two years starting from the day the delta course was made available.

› Visit expiring certifications and delta courses
› Monitor your organization's compliance status (for partner portal administrators only)
› View all the certifications held within your organization

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Sophos Partner Certifications

Complete the courses below to achieve a Sophos certification.

Sophos Sales Certifications (Sell)

COMPLETE:		COMPLETE:	
‣ Sales Fundamentals	SC01	‣ Selling MDR and Cybersecurity as a Service	SC02
INCLUDES:		INCLUDES:	
‣ Central Endpoint and Server		‣ Cybersecurity as a Service	
‣ Sophos Firewall		‣ Sophos MDR	

⏱ UP TO 4 HOURS	⏱ UP TO 1 HOUR
🖥 ONLINE	🖥 ONLINE

Sophos Engineer Certfications (Demo)

RECOMMENDED:	
‣ Sophos Central Overview	ET01

COMPLETE **ONE** OF THE FOLLOWING:	
‣ Central Endpoint and Server	ET15
‣ Sophos Firewall	ET80

⏱ 2 DAYS PER COURSE
🖥 ONLINE

AFTER completing the **ENGINEER** course, choose a path of study and complete **ONE** corresponding course:

Sophos Architect Certifications (Deploy)

COMPLETE **ONE** OF THE FOLLOWING*:	
‣ Central Endpoint and Server	AT15
‣ Sophos Firewall	AT80

⏱ 3–4 DAYS PER COURSE
🖥 INSTRUCTOR-LED OR ONLINE

Sophos Technician Certifications (Support)

COMPLETE **ONE** OF THE FOLLOWING*:	
‣ Central Endpoint and Server	S15
‣ Sophos Firewall	S80

⏱ 1 DAY PER COURSE
🖥 ONLINE

* Architect and Technician courses have a pre-requisite of the Engineer course on the same topic, for example ET15 must be completed before taking AT15 or S15

Sophos Partner Specializations

Sophos specializations demonstrate your proficiency at solving complex security challenges using the business approach that best aligns with your expertise.

To achieve one of the specializations below, your organization needs to hold the following certifications:

Sophos Managed Service Provider	
‣ Sales Fundamentals	SC01
‣ MSP Connect Flex	MSP01
ADDITIONAL REQUIREMENTS APPLY. PLEASE CHECK THE MSP HUB ON THE SOPHOS PARTNER PORTAL FOR DETAILS.	

Sophos Cloud Security Provider	
‣ Sales Fundamentals	SC01
‣ Cloud Security Provider	CSP01
ADDITIONAL REQUIREMENTS APPLY. PLEASE CHECK THE CSP HUB ON THE SOPHOS PARTNER PORTAL FOR DETAILS.	

Sophos Partner Accreditations

Sophos accreditations demonstrate your area of sales and technical expertise and help you stand out from the competition when customers are selecting a partner to trust.

To achieve one of the accreditations below, your organization needs to hold the following certifications:

Synchronized Security	
‣ Sales Fundamentals	SC01
BOTH OF THE FOLLOWING: ARCHITECT CERTIFICATIONS	
‣ Central Endpoint and Server	AT15
‣ Sophos Firewall	AT80

Sophos Endpoint and Server	
‣ Sales Fundamentals	SC01
TWO ARCHITECT CERTIFICATIONS OF	
‣ Central Endpoint and Server	AT15

Sophos Firewall	Fw
‣ Sales Fundamentals	SC01
TWO ARCHITECT CERTIFICATIONS OF	
‣ Sophos Firewall	AT80

Get Started:

‣ Visit the Training Overview in the Sophos Partner Portal for a full overview on training and certification.

‣ Log in to the Sophos Training Portal via the Sophos Partner Portal and select your desired training path.

‣ Watch this quick demo of the Sophos Training Portal.

SOPHOS