



# London South Bank University prioritises student experience with Sophos MDR

Originally the Borough Polytechnic Institute, London South Bank University was established in South London in 1892 and has been improving the lives of students, businesses and the local community ever since. The University has around 20,000 students, 2,500 employees and tens of thousands of endpoints UK and internationally.

## CUSTOMER-AT-A-GLANCE



**London South Bank University**

**London South Bank University**

**Industry**  
Higher Education

**Sophos Customer**  
Since 2013

**Sophos Solutions**  
Sophos Solutions  
Managed Services - Managed  
Detection and Response

*“With Sophos Managed Detection and Response we have around the clock surveillance, support and IT expertise. This assures our board of directors and students that we are always safe, secure and compliant.”*

Alex Denley, Director of IT Innovation and Transformation, London South Bank University



With a complex and vast IT estate across multiple sites, London South Bank University's IT team needed specialist help to stay ahead of constant and growing security threats. They turned to Sophos for a 24 hour, 365 days a year service.

Alex Denley is Director of IT Innovation and Transformation at London South Bank University. When he joined the University in 2017 he realised that it took significant operational overhead to protect such a large and varied technology stack across many sites that presented big challenges. These challenges mainly centred around compliance and the safe storage of student data while maintaining a proactive approach to IT security. This is where the Managed Detection and Response service from Sophos has been able to help.

## Business challenges

Alex turned to his Sophos Account Manager for advice on the best ways to secure the University's network, endpoints and data without expanding the IT team. He wanted the IT team to focus their time and energy on improving the student and learning experience without cybersecurity distractions.

The team at Sophos quickly identified a need to consolidate the University's cybersecurity provision to reduce the burden of managing thousands of endpoints and resolving issues.

“We had to optimise our IT team to deliver the maximum amount of value,” says Alex. “The longer they spent managing cybersecurity, the less time they had to dedicate to innovative education solutions for our students.”

## The solution

In 2020, the University's on-premise cybersecurity solution from Sophos was soon to go end-of-life and the Sophos team advised they should upgrade to Sophos Central with Intercept X. This would provide cloud-based and centralised security ensuring that all endpoints were protected and easily managed from a central point. This immediately reduced the administrative burden of such a large and complex IT estate.

More recently Alex approached Sophos to reduce cyber risks even further by discussing the benefits of a 24/7 managed IT security service to continually ensure compliance and protect data. Alex realised that an outsourced team of information security experts could provide

around-the-clock surveillance and expertise to ensure the University was always safe, secure and compliant. The cost and time it would take to manage the same level of service in-house was prohibitive.

The Sophos team therefore recommended Sophos Managed Detection and Response (MDR) as an unparalleled service in the IT security sector. Alex already knew that Sophos understood the needs of Higher Education and could deliver a personable, immediate service at a competitive price to protect the University's systems, data and technology.

## Business benefits

The University now benefits from a highly proactive approach to information security, managed by a team of Sophos experts who are available to combat threats 24/7. Further benefits include:

### Access to industry experts

Alex and his team have 24/7 reassurance that their network, systems and data are secure, protected and compliant. They know they can contact the MDR team any time of night or day.

### Increased capacity

Alex and his team have been able to refocus their attention onto projects that have a direct impact on the student experience. This is crucial for the University for student satisfaction and to provide impressive ways to attract new students.

### A strategic approach to security

The IT team at the University are now able to get involved in security from a more strategic perspective, rather than being involved in the detail of individual incidents.

### Proactive and responsive

The University is no longer fire-fighting security issues due to the proactive and constant surveillance from the Sophos MDR experts. This gives Alex and the leadership team at the University peace of mind.

### Excellent service

The Sophos account management team and the industry experts on the MDR team deliver excellence every day. They are trusted strategic partners to the University that ultimately add value to the student experience.

Alex concludes: "Being able to pass on all cyber-security management to Sophos has taken the pain out of the security element of IT provision. This means we can truly focus on student-focused development that will really make a big difference to our team and our students."

*"The use of the MDR service has allowed us to free up significant underlying operational hours that have enabled our teams to focus on real-time student initiatives and increase student satisfaction."*

Alex Denley, Director of IT Innovation and Transformation, London South Bank University

Learn more about  
Sophos today.  
[www.sophos.com](http://www.sophos.com)