



**EIDR**

Entertainment Identifier Registry

## Overview

November 2013



# What is EIDR – one page summary

## What EIDR is

- **Global** registry for **unique** identification of movie and TV content
- **Designed** for automated machine-to-machine communication
- **Flexible** data hierarchy down to the product & SKU level, incl. edits, clips, composites, encodings, and relationships

## EIDR Purpose

- Make digital distribution **competitive**
- **Help** reduce costs
- **Improve** collaboration and automation across multiple application domains & platforms
- **Enable** new businesses and create new efficiencies



## What EIDR is Not

- **Profit-making**
- Rich commercial metadata
- **Ownership** or **rights** information
- US-only

## EIDR Technology Summary

- **Interoperable**, **standards-based** infrastructure
- Built on **ISO** Digital Object Identifier (DOI) standard
- Application integration through **public APIs** and schemas, freely available SDK for members
- **Efficient** infrastructure for new and existing applications

# Scope and basic approach

## Industry enabling philosophy

- **Cost-effective** for large-scale use
- **Cost-recovery** participation fees
- **Not competitive** with existing commercial services
  - Minimal descriptive metadata
  - Strong focus on metadata for uniqueness only
- **Interoperable** with existing standards and IDs

## A clear positioning

- **Clear boundaries** for what it does and doesn't do
- **Designed** for ubiquitous adoption w/ no restrictions on use or mirroring
- **IP-neutral** with no implication of ownership, no rights data
- **Opaque IDs** with all metadata kept up to date in a database

## A proven resource to the industry

- Permanent and persistent **B2B service**
- **Continuous registration** of new and back-catalog/archive content
  - Metadata providers and production companies
- **In operation** since December 2010
  - Currently 45 member companies
  - ~430,000 IDs registered
  - High level of member participation

# Governance and operations

## Run by the members, for the members

- 2 non-profit industry associations & 7 commercial companies on the board
- Membership dues based on company size (set annually, currently \$5K - \$ 35K)
- Some **non-profits join for free** and contribute in kind in various ways
- Very small participants will interact through a service bureau model

## All-you-can-eat use model and access

- Registrations are **free** for members
- Lookups are **free** to anyone through the EIDR registry UI
- Members can integrate with the **registry API** using a variety of technologies (Java, .NET, XML and REST)
- Members can **mirror** the entire Registry.

## Lean and agile technology infrastructure

- Operations and most engineering are contracted out
- Small permanent staff
- Some staff loaned by member companies
- New features are defined by technical working group

# Ecosystem snapshot

## Archives



## Producers & programmers



## Aggregators



## Distributors



## Reporting, tracking, business intelligence



## Infrastructure and media services



## Metadata



## Industry & standards organizations

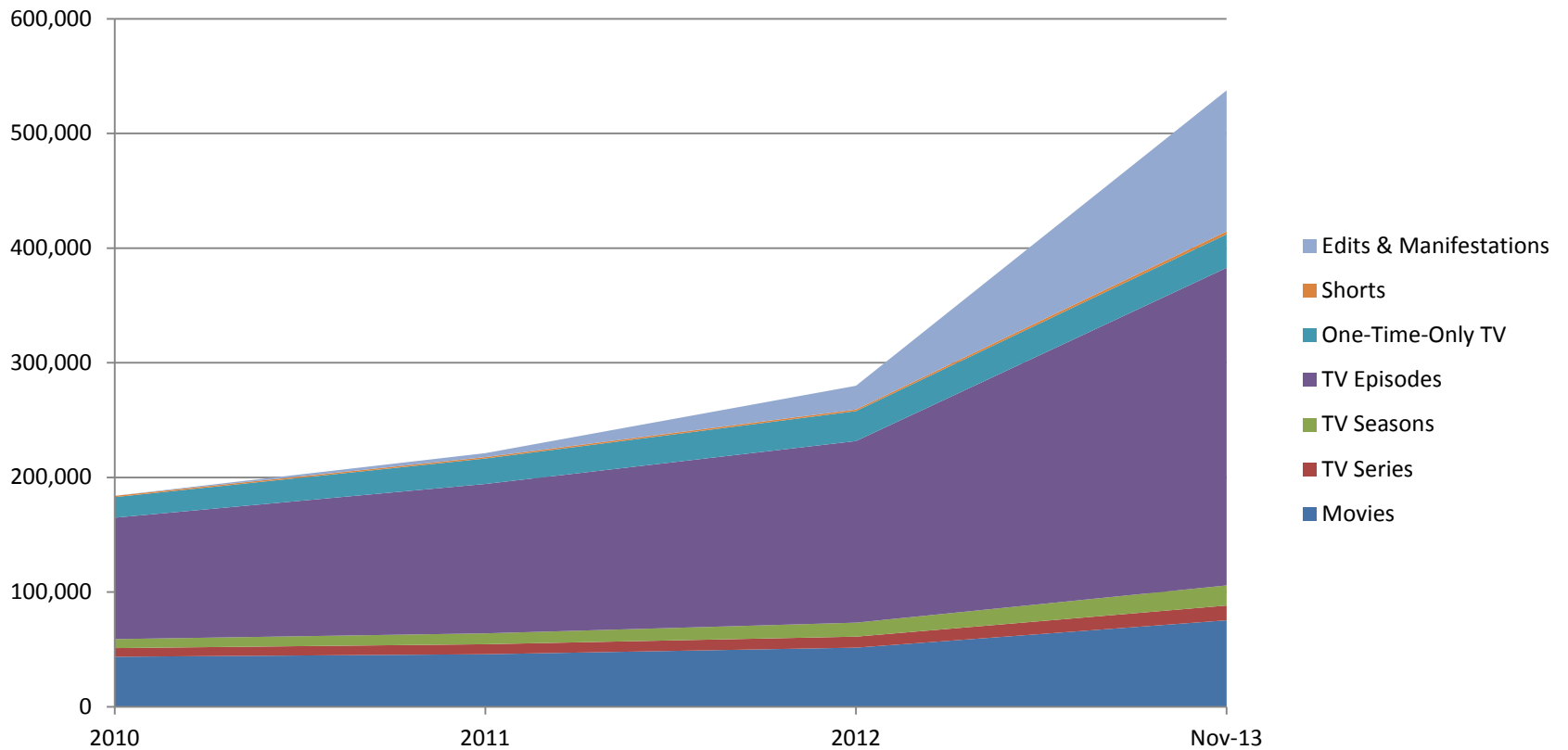


# Database overview: record types

Category	Today	2012	2011	2010
<b>Total records</b>	<b>537,556</b>	<b>279,900</b>	<b>221,146</b>	<b>183,915</b>
<b>Original/title-level content:</b>				
Movies	75,361	51,496	45,774	43,573
Shorts	2,527	1,406	1,224	1,121
One-Time-Only TV	29,267	26,112	22,199	17,952
Series	12,888	9,613	8,719	7,541
Seasons	17,540	12,197	9,486	7,837
Episodes	276,982	158,371	130,284	105,891
Edits	116,244	18,293	1,855	0
Manifestations	6,715	2,046	1,621	0

Edits & manifestations are created in commercially deployed distribution workflows.

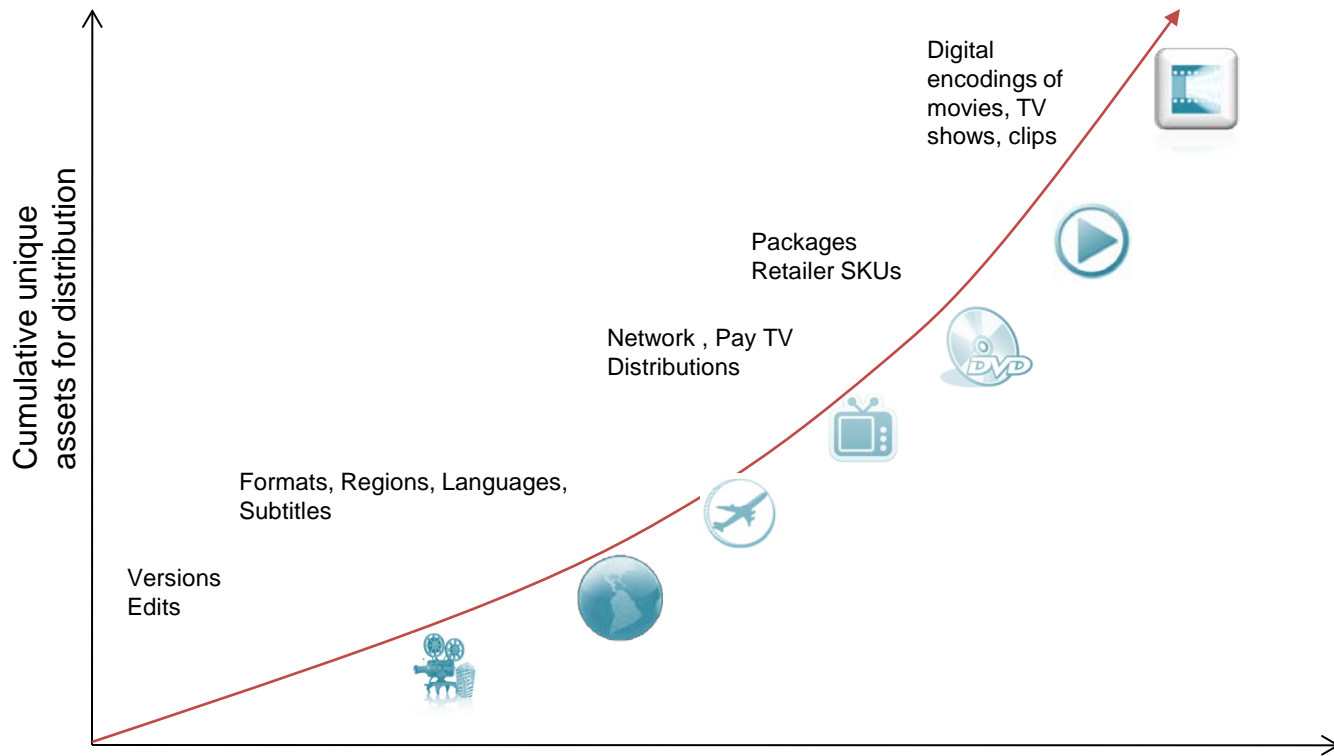
# Getting to scale – now >500K records



# The Need for a Global Unique Identifier Registry



# Millions of film and TV products created each year



Digital technology, new formats and player devices have caused the number of unique products for a movie or TV production to explode

# An ideal ID registry for the supply chain



**Coverage:** Ability to generate unique identifiers for all types of digital AV content



**Scalability:** Ability to handle very large volumes of registrations and lookups at production level SLAs



**Flexibility:** Support wide variety of objects, hierarchies & relationships between objects



**Extensibility:** Can be readily extended to accommodate new types of assets in future



**Cost-effectiveness:** Must make economic sense for large volumes



**Value-added Services:** Must support the ability of vendors to offer value-added services & applications



**Interoperability:** Must be able to interoperate with other registries & ID's



**Accessibility:** Open search and query access without restrictions. All applications have equal access. Network accessible.

# Real-World Applications of the Entertainment ID Registry (EIDR)

# Benefits - what EIDR helps you do



## Cut matching & other manual processing costs

- Matches content & metadata quickly and efficiently
- Allows automated B2B delivery of avails, metadata, & content
- Reduces manual processing of ingested content
- Eliminates costly translation between proprietary ID systems
- Improves back office billing & fulfillment in online retail & VOD



## Increase revenue opportunities

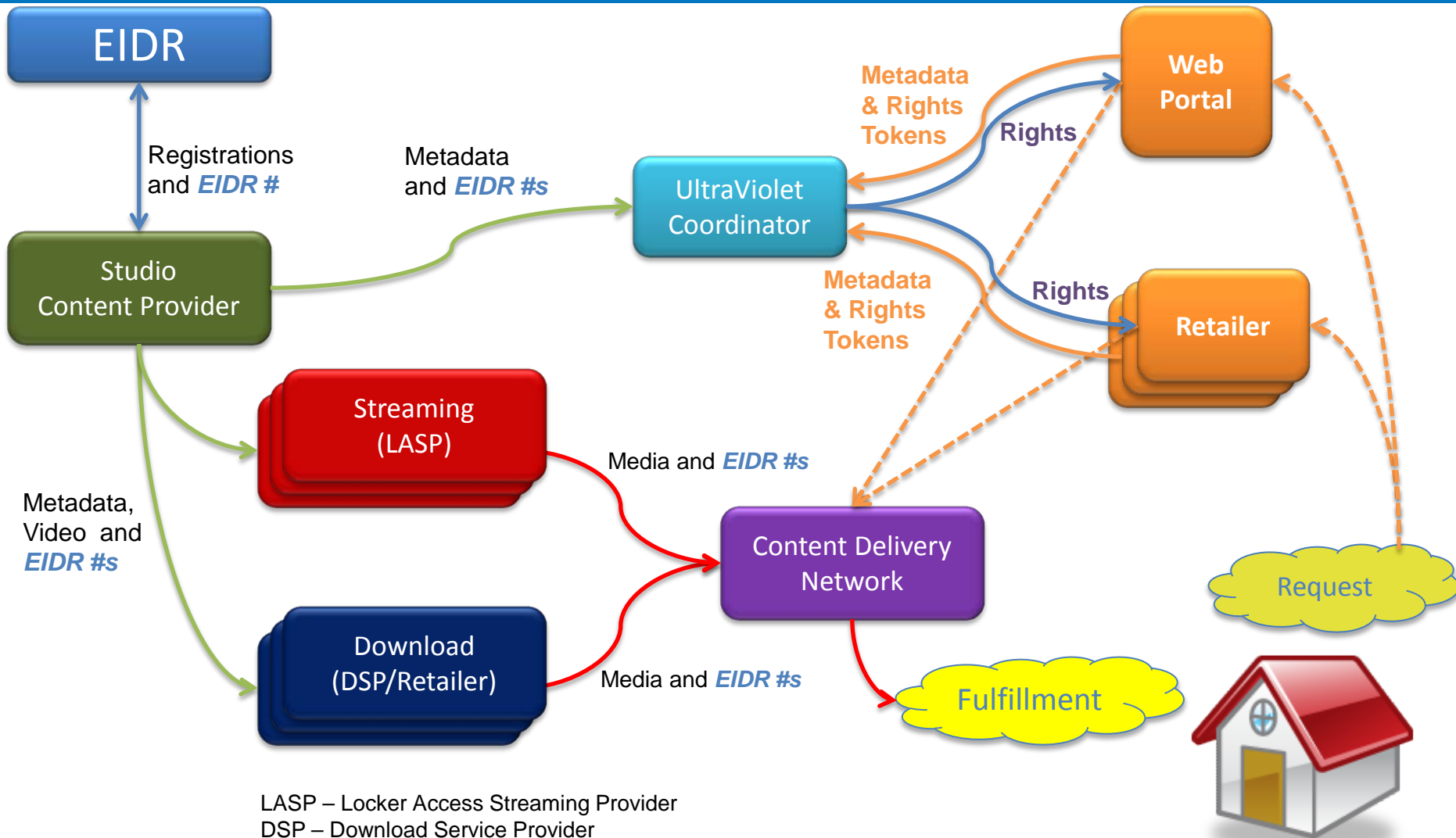
- Speeds time to digital sales
- Avoids missed window starts
- Reduces sales tracking error rate
- Enables automated micro-transactions



## Deliver services – multi-platform coordination

- Connects consumer services to product ID's
- Allows multiple vendors to coordinate product-triggered services
- Simplifies multi-platform interoperability & services
- Facilitates new consumption metrics & tracking

# Online retail - UltraViolet ecosystem



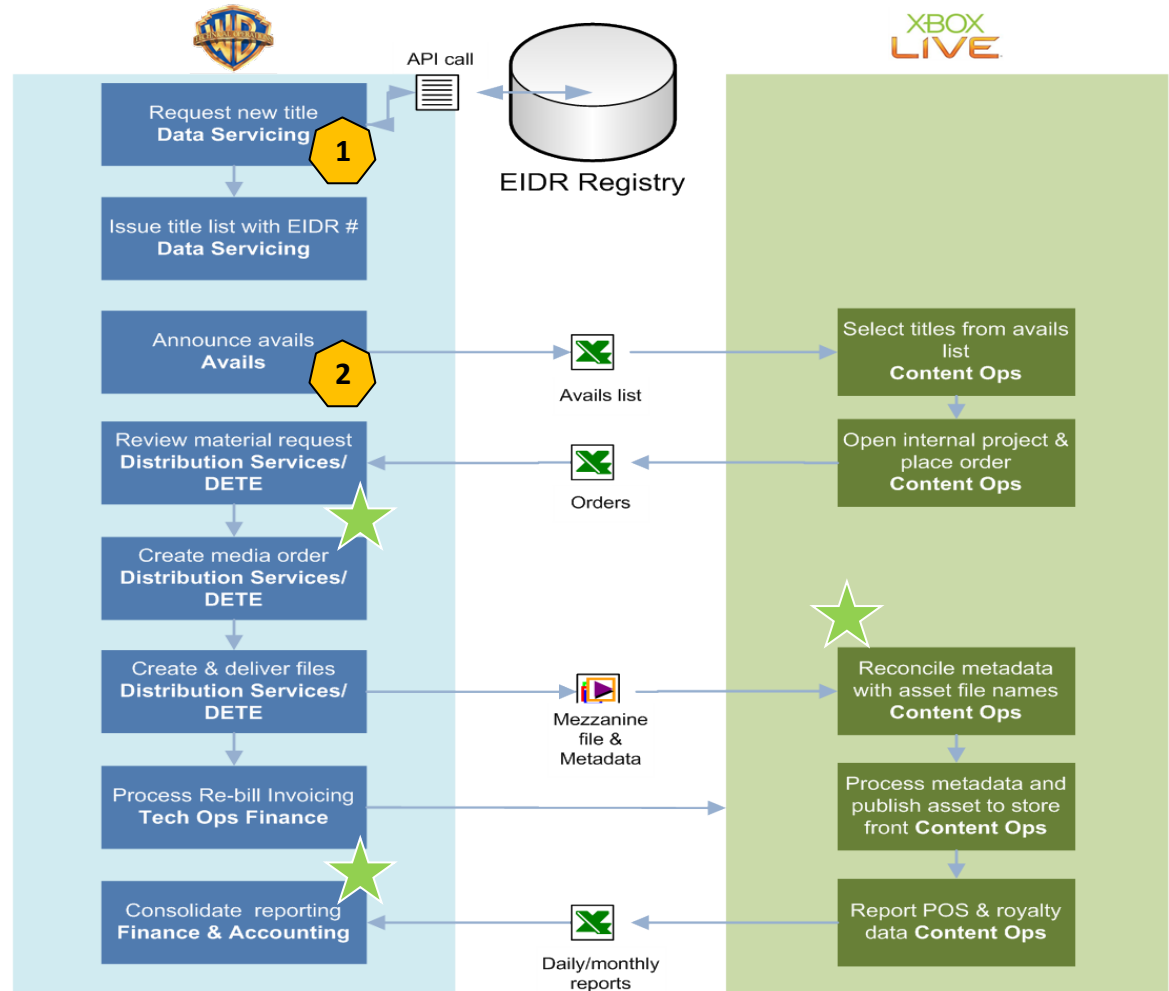
# Online retail - Warner Bros & Xbox Live

## Integration Points

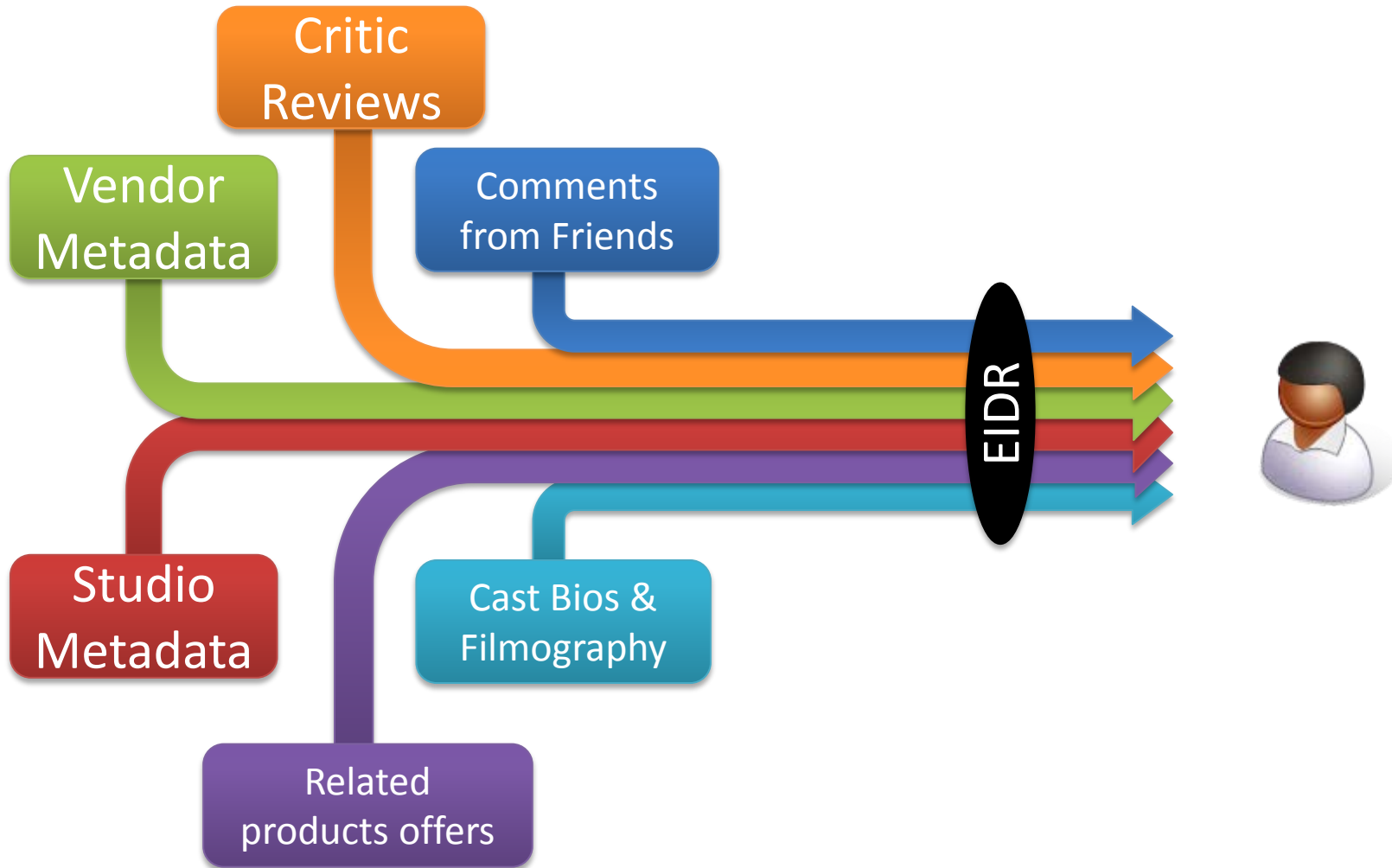
- WB's MSB metadata management system to the EIDR directory. Requests and applies new EIDR #'s to WB titles. **1**
- WB's MSB system to the Avails system (RRTS) to provide the EIDR # on avails titles **2**
  - Facilitating Microsoft reporting back to WB with EIDR detail

## Benefits Identified

- Reduction in QC efforts
- Reduction in customer queries
- Improved reporting / invoicing capabilities



# Online retail - metadata & sales enrichment

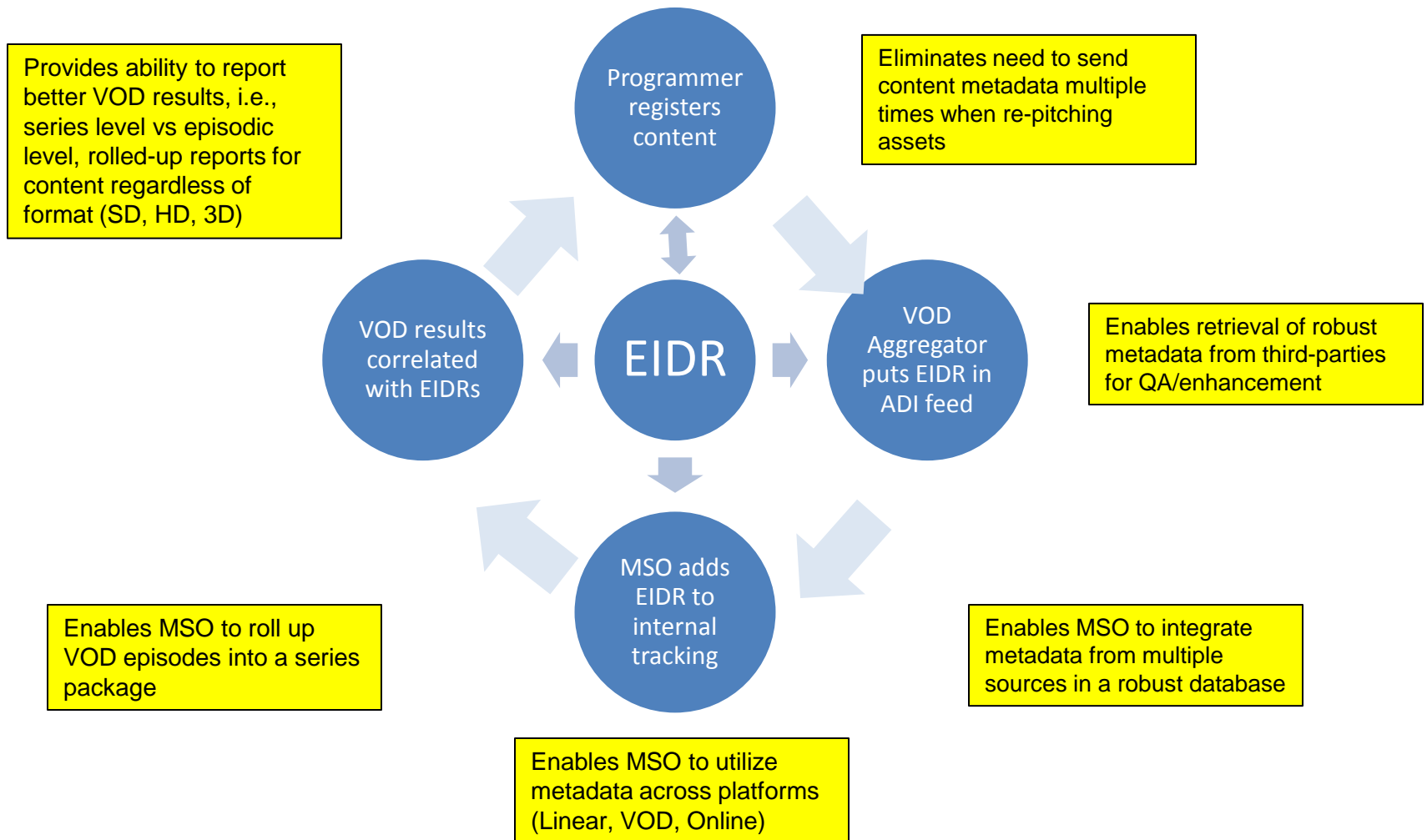


# Why EIDR is essential for online SP's

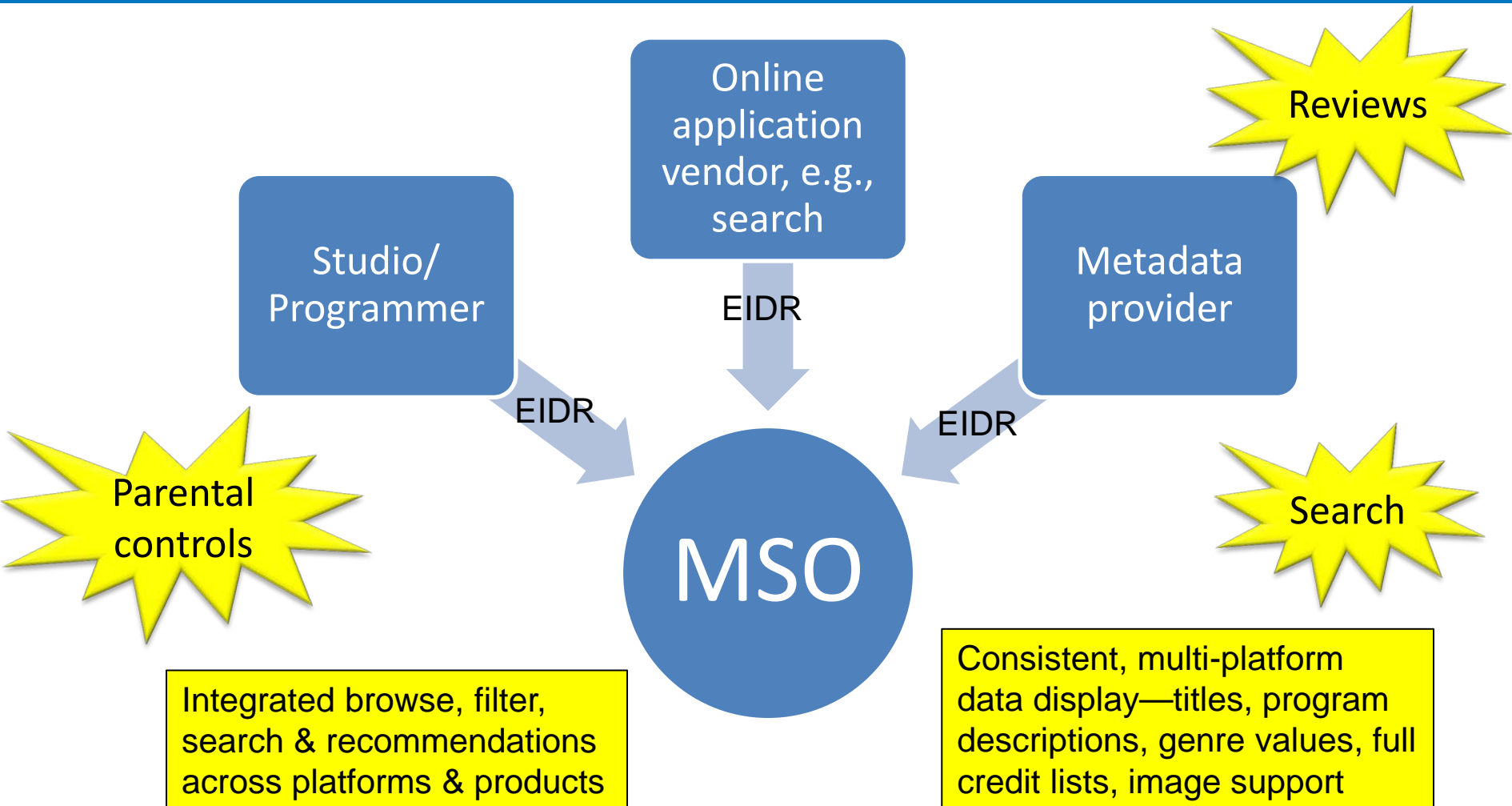
- **Cut ingestion costs** – one ID for avails, marketing metadata, file delivery; one system for all partners
- **Standardized content discovery** – surface EIDR IDs in API's for easy, automated discovery by all apps
- **Matching** – match once, then never again
- **Metadata acquisition** – buy the best data from multiple sources with one standard ID
- **Cross-platform delivery** – all vendors on every platform talk the same ID language
- **Data roll-up and reporting** – series/season/episode automatic roll-ups without manual reconciliation



# VOD distribution & tracking



# Linear/VOD/online metadata linkage

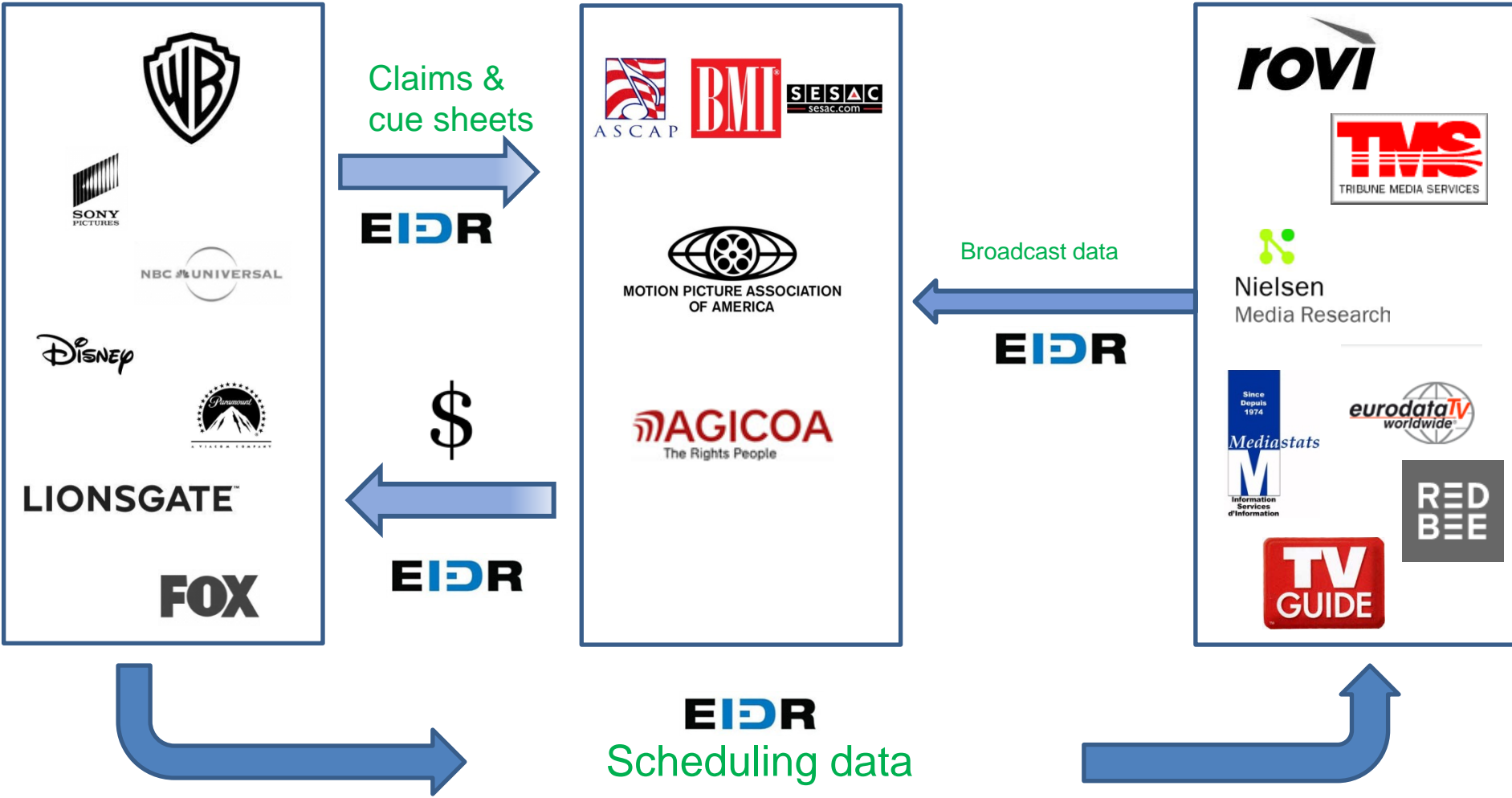


# Direct audience measurement

- Panel ratings not sufficient for new TV platforms
- Ad industry needs to measure viewership across an increasing number of platforms
  - Smart phones, tablets, PCs, connected TVs, etc.
- Direct measurement offers greater reach and accuracy
- Requires standardized IDs for programs and ads
- CIMM-TAXI industry group in North America endorses EIDR for program ID
  - Estimates \$2.5B benefit to the media industry

**Industry needs a uniform ID for all programs to automate direct measurement of viewership.**

# Rights recovery



# Developing applications across media windows



- Ratings
- Archives
- Digital cinema packages
- Box office sales tracking

- UltraViolet
- All online retail
- Avails
- Metadata
- Mezz file delivery
- Standardized content discovery
- Reviews
- Home video sales reporting

- Direct audience measurement
- Cross-platform tracking
- Int'l TV distribution
- Music cue sheets
- Rights collections
- BXF, ATSC, EBU, EN metadata mappings

- MVPD VOD ingestion & delivery
- VOD ad insertion
- CableLabs specs
- Guide data
- Search & recommendations
- Parental ratings
- VOD sales tracking

# EIDR glues it all together

- Standards drive automation
  - Media Entertainment Core metadata (MEC)
  - EMA & DEG driving industry specs for avails & reporting
  - Specs bound together with one common ID
- Goal = end-to-end automation of the digital supply chain
  - Order, ingest, market, upsell, track, report, reconcile, pay
  - Single ID from start to finish
- Media ecosystem entry ticket
  - UltraViolet, VOD, online streaming, tablets, smart phones, direct audience measurement, rights recovery, etc.
  - Multi-platform, multi-channel, multi-window
  - Know your number & how it ties to others

**EIDR is media dial tone. Every participant in the supply chain dials the same number for the same response.**

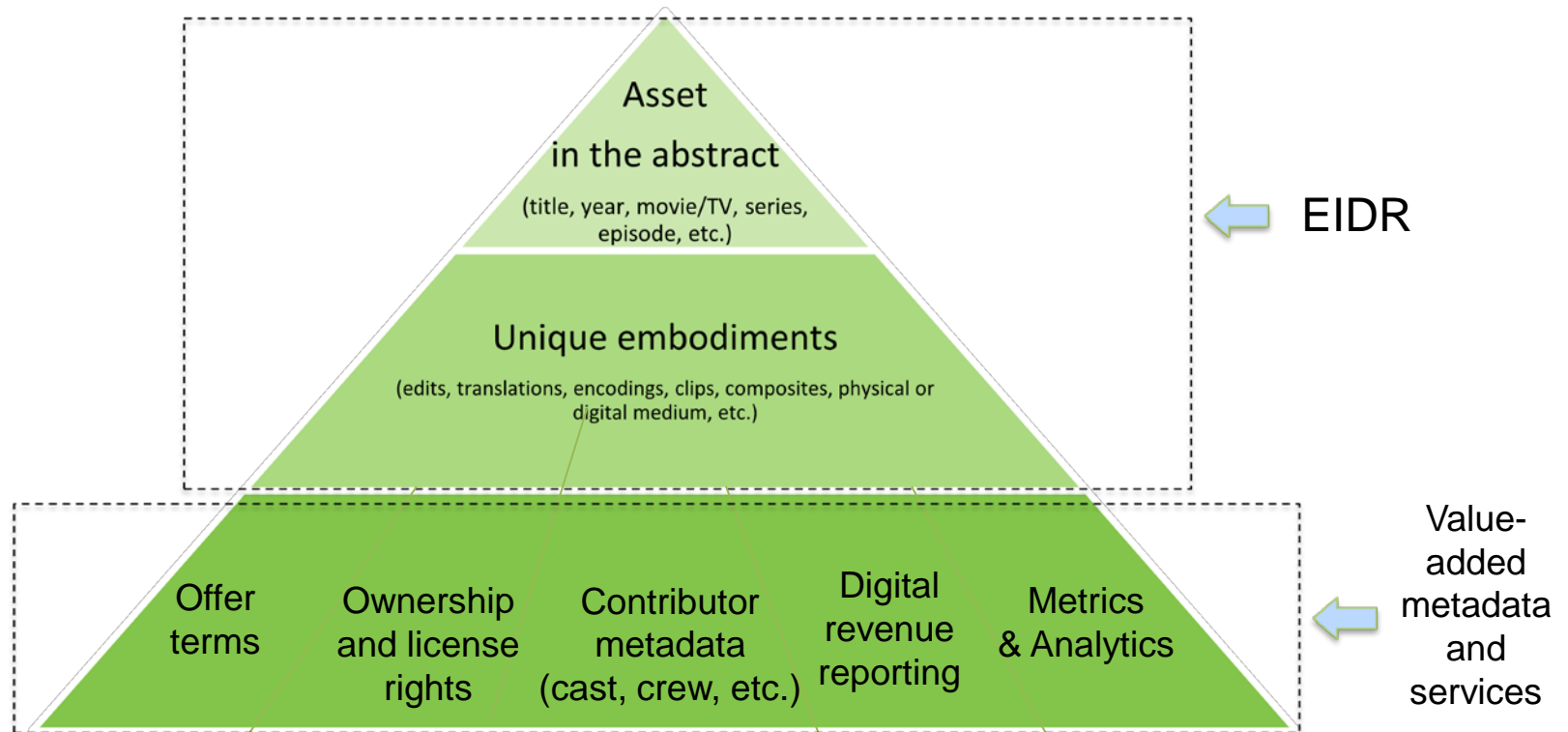
# Technical Structure

# Basic technical approach

- Centralized registry to guarantee uniqueness
- Opaque ID's
- Strong focus on metadata required for unique identification
- Metadata fields granular enough to distinguish products down to clips, composites, & encodings
- Robust hierarchies and relationships flexible enough to cover known and unknown variations
- Extensible to meet new industry requirements
- Scalable, automated operations for efficient supply chain
- SDK & other tools available
- Interoperable with standards & specs from EBU, CEN, Ad-ID, ISRC, ISAN, DDEX, Ultraviolet, EMA, CL, ML, etc.

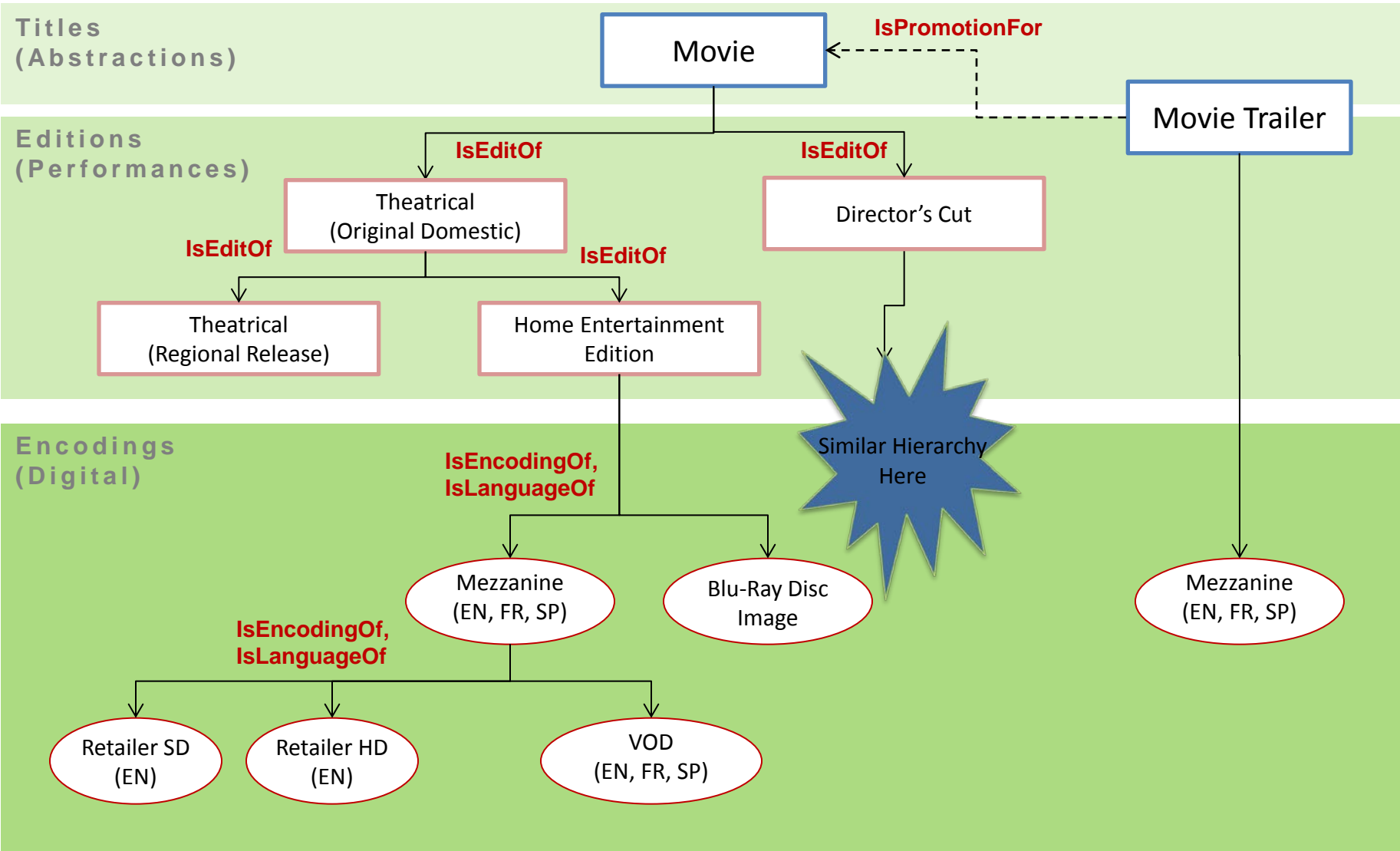


# EIDR – enabling scalable content services

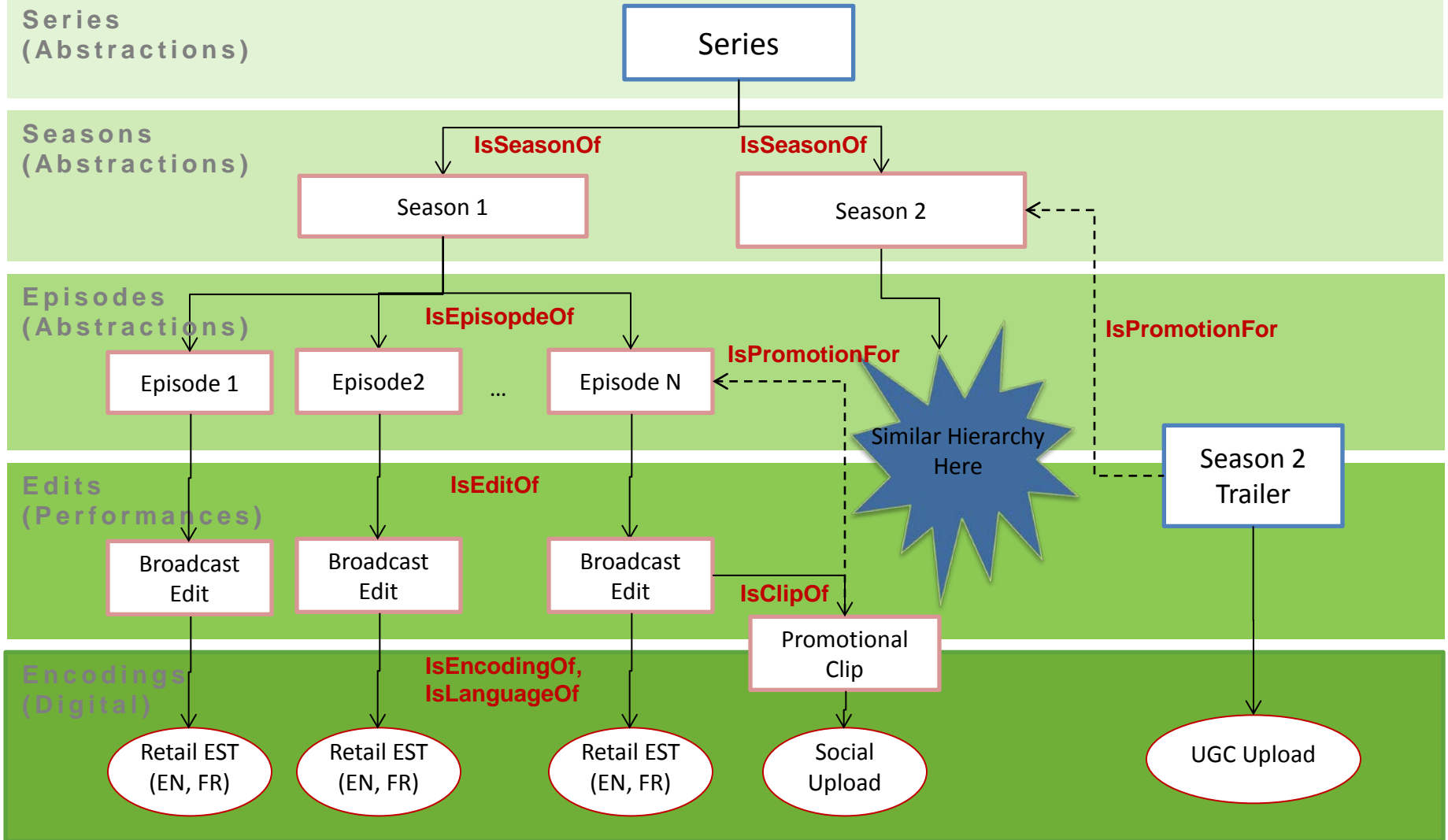


**EIDR provides a common link for an unlimited number of value-added services.**

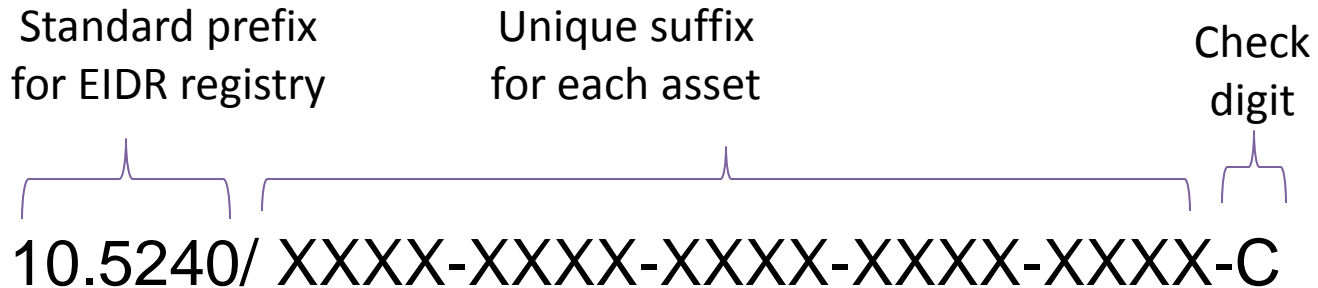
# Example EIDR movie hierarchy



# Example EIDR episodic hierarchy



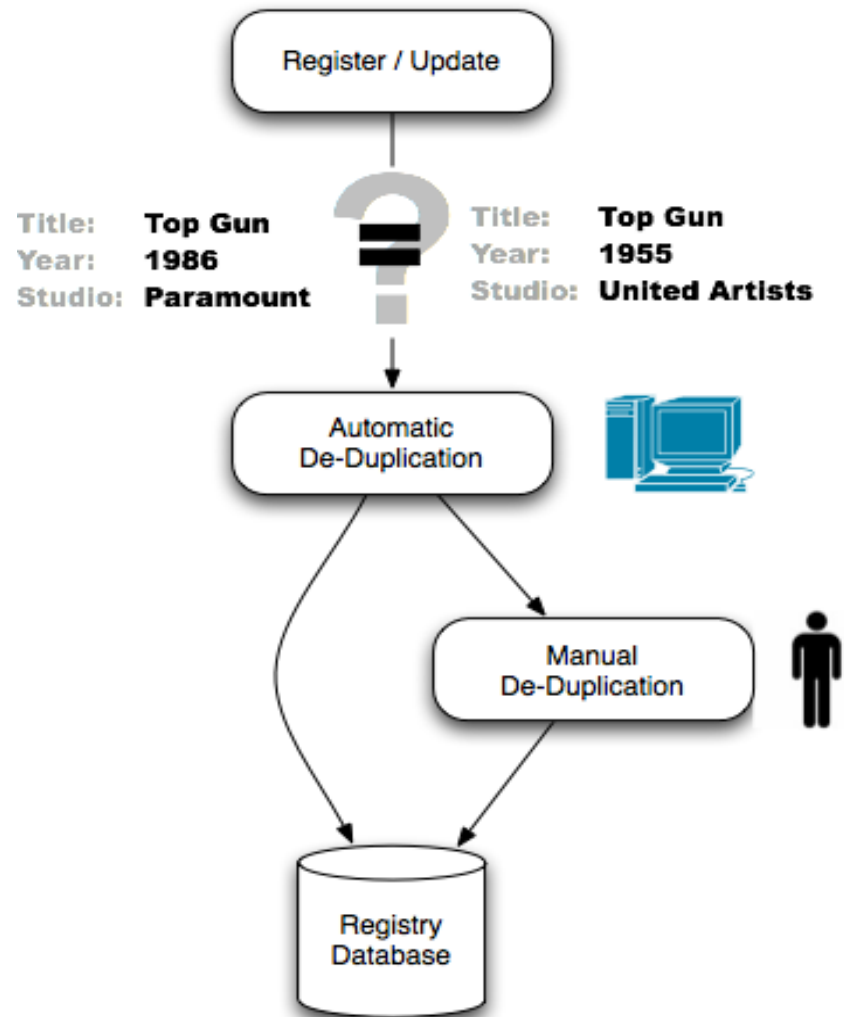
# Opaque unique identifier



- Format
  - Prefix identifies the EIDR registry w/i the DOI and handle systems
  - Suffix is 20 hexadecimal digits and a Base 36 check digit
- Opaque numbers assigned by the registry
  - Purely functional without any implication of ownership
  - Remain the same regardless of asset or registrant ownership
  - Central database contains all required data
  - Metadata dial tone

# Uniqueness & de-duplication

- Goal: Ensure that each work has exactly one ID
- Match records: Confidence level generated based on available metadata
- Low confidence matches require manual de-duplication
- Registrants can request immediate pass/fail
- EIDR matching tool available for pre-processing



# SLA & mirroring

- The EIDR Registry designed for 99.9% uptime for registrations
  - Better uptime for resolutions through the DOI and Handle System infrastructure
- More robust SLA would increase costs and fees
- Members free to maintain full copies as needed
  - Higher uptime for business-critical needs
  - Regular EIDR updates
  - Mirroring using registry codebase tbd
- Only EIDR will register new records
  - Unified database
  - One trusted source of DOI's
  - No duplicates

# Governance & Business Model

# Basic business approach

- Built on open DOI standard and developed by CNRI from existing open-source components to keep costs down
- Run as an industry non-profit to provide a permanent and persistent B2B service
- Cost-effective for large-scale use with clips and other micro products
- Designed for ubiquitous adoption with no restrictions on use or database mirroring
- Not competitive with existing metadata services
- IP-neutral with minimal descriptive metadata
- Continuous seeding with title-level movie/TV records from Rovi, Baseline Research, studios, and other members



# IP and data ownership

- Functional, opaque ID has no implication of ownership
- IP rights remain with data and asset owners
  - Registry has non-exclusive license to data
- Low IP risk due to narrow EIDR focus
  - Commodity namespace data with low IP value
  - Minimal descriptive metadata
  - No intent to compete with metadata owners or suppliers
  - Built on open-source IP from mid-1990s
- EIDR specification is published freely
- Members provide reciprocal patent non-assert
  - Protects use and operation of the EIDR Registry
  - Applies to the actual as-built Registry run by EIDR
  - Standard defensive suspension clause

# Independent non-profit registration agency

- Built and run by the industry
- Supported by annual member dues
  - Tiered dues based on size
  - Membership open to large and small ecosystem players
- Board of directors chosen from among promoter members
  - 9-member board with ability to expand as needed
  - CableLabs, Comcast, Deluxe, Disney, MovieLabs, Rovi, Sony Pictures, Warner Bros
- Commitments in by-laws to cost-recovery model, open terms of use, and IP non-assert
- Participants control new features and technical development through Technical Working Group



The WALT DISNEY Studios



## Straightforward annual fee structure

Annual Revenue	Basic User Fee	Promoter Fee (includes Basic User Fee)
< \$100M	\$ 5,000	\$ 35,000
\$100M - \$500M	\$ 10,000	
\$500M - \$1B	\$ 20,000	
>\$1B	\$ 25,000	

**Fees will be set annually by the EIDR Board of Directors on a cost-recovery basis.**

# How You Can Participate

# Registry participation opportunities

Board

Founders & elected promoters governing the registry.

Promoters

Voting decision-makers with substantial interest in EIDR's success; eligibility to serve on and elect Board; significant influence on technical and policy direction of EIDR.

Contributors

General users who participate in working groups and agree to IPR policy, etc.; open to all membership levels, regardless of level of fee; no voting rights.

General Users

All ecosystem participants; full use rights; ability to take snapshots of the registry, mirror locally; API's for application development; tiered membership levels.

## What industry leaders can do right now

- Streamline your supply chain now
- Deliver EST, rental, subscription, & VOD content with EIDR IDs
- Integrate EIDR into your systems & deliver EIDR-compliant services today
- Take a seat at the table and optimize EIDR for your use cases

**EIDR is moving. The time to join & build EIDR into your work flow is now.**

# Summary

## Equal, open access

- **Anyone** can use it
- **Any member** can register new records
- Published **API**
- **Religion-free** support for multiple development and integration models

## Practical management

- **Cross-company**
- **Cross-industry**
- **Collaborative**
- **Cheap**

## Infrastructure

- Providing IDs for commercial audio-visual works
- **Sharp focus** on the ID reduces complexity, provides clarity, speeds adoption



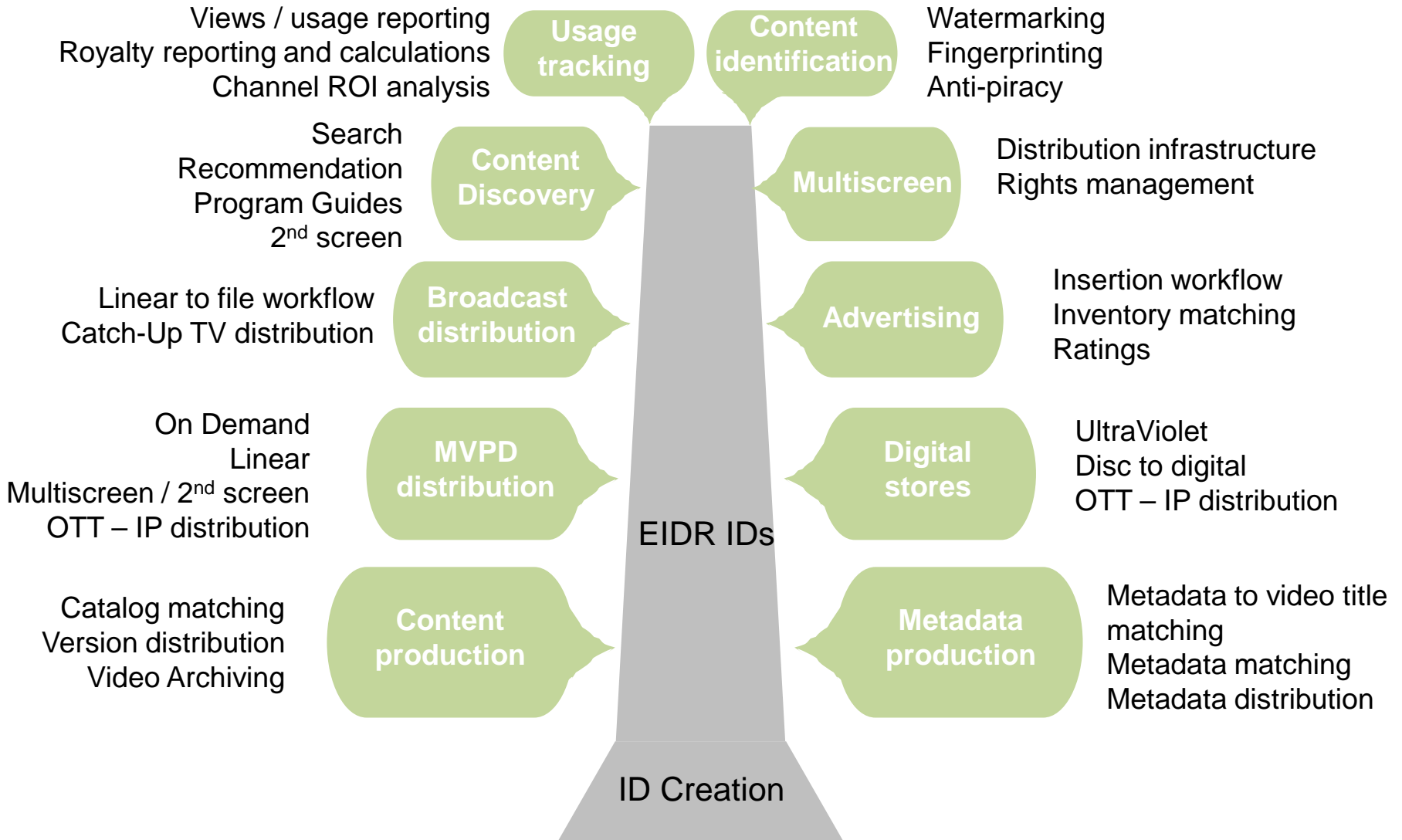
## Technology

- Based on international **standards**
- **Interoperability** a primary design point
- **Improves efficiency** in existing processes
- Supports creation of **new** products and services

# Appendices



# Use cases span the digital value chain



# Outsourced development and operations

- EIDR outsources all functions to keep costs down
- Corporation for National Research Initiatives (CNRI) creates registry software
  - Partners with IDF & ITU on the handle system that links all DOI registries
  - Experience building other registries such as CrossRef
  - Off-the-shelf code available under open source
- On-going server operations contracted to Rovi under service agreement
  - Runs other high-availability metadata services
  - Employs de-duplication tools to ensure uniqueness of registrations
  - Handles ongoing support and network maintenance
- Registrants may mirror the registry as needed for operations

**EIDR pre-seeding with title-level movie/TV records**

## Simple membership categories

- Users - includes all members
- Contributors – users who want to join working groups and agree to the IPR policy, AT policy, etc.
- Promoters – users who want to be decision-makers and pay a higher fee plus agree to the IPR policy, AT policy, etc.

# General users

- Target
  - All ecosystem participants who need to look up or register records
  - No representatives to work groups
- Requirements
  - Pay the Basic User Fee based on size of company
  - Agree to a click-to-accept Terms of Use agreement only
  - For registration credentials, meet criteria set by EIDR for trusted data sources
  - No additional fees unless registrations exceed limits for each fee tier:
    - \$5K membership = 50K registrations
    - \$10K membership = 250K registrations
    - \$20K membership = 500K registrations
    - \$25K membership = 1M registrations
- Benefits
  - Unrestricted search, query, and traversals through UI or API's
  - Ability to take snapshots of the registry, mirror locally, etc.
  - Access to API's for application development

# Contributors

- Target
  - General users who want to participate in working groups and have their voices heard
  - Open to all membership levels, regardless of level of fee
- Requirements
  - Sign a full Participation Agreement and agree to the IPR Policy, AT Policy, etc.
- Additional benefits
  - Membership in Technical Working Group
  - Opportunity to participate in other EIDR working groups
  - Technical input into feature roadmap, use case priorities, technical development, and registry
  - Policy input on data quality, registrant criteria, SLA's, access control, confidentiality, terms and conditions, and other matters

# Promoters

- Target
  - Leading companies with significant interest in EIDR's success and the ability and resources to promote adoption
- Requirements
  - Pay the Promoter Fee (includes the Basic User Fee)
  - Sign a full Participation Agreement and agree to the IPR Policy, AT Policy, etc.
  - Approval by the Board
- Additional benefits
  - Voting decision-maker on Technical Working Group
  - Eligibility to serve on the EIDR Board of Directors
  - Ability to vote in board elections for Industry Promoter Directors
  - Significant influence on technical and policy direction of EIDR

# Technical Appendices

# Developer support

- Web UI
  - Register, modify, resolve, browse, query
- Simple tools
  - Register, modify, query, resolve, etc
  - Bulk change, manage alternate IDs
- SDK
  - REST, Java, .NET
  - Published as source, with sample applications (see above)
- Other tools
  - Bulk registration provided by system operator
  - Catalog matching tool (external vendor)
  - Ultraviolet CFF registration
- Help with Proof of Concept implementations



# Documentation

- Registrant documentation
  - Data fields guide
  - Best practices (Film, Episodic, and many corner cases)
- Technical documentation
  - Registry Users Guide, API documentation, a tutorial or two
- ID format guidelines
  - Standard, binary, URN, URI, compressed, etc
- Mapping guidelines for other metadata standards
  - ISAN, EN 15907, EBUCore
  - Base records only; taking input on versions and episodic

# Required fields for EIDR registration - movie

- Referent Type
  - Movie, TV, Series, Season, Short, Web, Composite, Interactive, Supplemental
- Title
- Title Language
  - 2 Character Language Code
- Primary Language
  - 2 Character Language Code
- Language Manifestation
  - Audio, Subtitle
- Structural Type
  - Abstraction, Performance, Digital, Physical
- Publication Status
  - Valid, In development
- Release Date
  - YYYY (/MM/DD)
- Mode
  - Visual, Audiovisual, Audio, Other
- Approximate Length
  - HH [:MM(:SS)]
- Country of Origin
  - 2 Character Country Code
- Principal Agent
  - Type name, select
- Principal Agent Role
  - Producer, Distributor

# Optional fields for EIDR registration - movie

## Important Optional Fields for EIDR De-duplication

- Director
  - Text Field
- Actor
  - Text Field
- Actor (secondary)
  - Text Field
- Alternate Title
  - Text Field
- Alternate ID
  - Ex. IMDb, ISAN, Proprietary IDs