

# Contractual Compliance



## General Update & Audit Program Update

10 April 2013

# Agenda

- Update on Compliance Initiatives
- Update on Audit Program
  - + Phases of the Audit
  - + Future State of Audit(s)
- Q&A

# Consolidated Complaint System Update

<http://www.icann.org/en/resources/compliance/complaints>

## *Improved User Experience*

- ✓ Moved complaint submission from Internic.net to ICANN.ORG
- ✓ Whois Inaccuracy rolled out 25 March 2013
- ✓ User Friendly & Easier Navigation
- ✓ Added site navigation based on complaint types
- ✓ Frequently Asked Questions and Guidance will be in 6 UN languages
- ✓ Filing a complaint in English
- ✓ Improved email correspondence to the complaint reporter and the Registrar/Registry
- ✓ Added a follow-up Continuous Improvement Pulse Survey for the reporter and contracted parties



# Consolidated Complaint System Update

## By ICANN 47 - July 2013

### *Rollout Plan for Consolidated Compliance System*

- Move remaining complaint forms from Internic to ICANN.ORG
- Complete migration into consolidated complaint application
- Add capability to submit multiple complaints for same complaint type
- Finalize & implement Bulk Complaint into new system

## By ICANN 48 - Nov 2013

- Prioritize & Define new Registry complaint technical specifications
- Improve metric reporting application
- Migrate compliance functions into ICANN Enterprise CRM



# Contractual Compliance Reports Update

## *Improved Transparency*

### Compliance Reporting:

- ✓ Publish Annual Report found at:  
<http://www.icann.org/en/resources/compliance/reports>
- ✓ Publish Monthly Updates found at:  
<http://www.icann.org/en/resources/compliance/reports>
- ✓ Reporting in 6 UN languages

### Compliance Global Metrics:

- ✓ Online Access to Compliance Metrics on MyICANN found at:  
<https://www.myicann.org/>



# Organization Update

- **Contractual Compliance reports to CEO**
- **15 Staff members strong**
  - Head of Compliance (1)
  - Registrar and Registry Compliance (13)
    - Prevention & Enforcement
    - Operations
    - Performance Measurement and Reporting
  - Risk and Audit Management (1)
- Arabic, English, French, Hindi, Korean, Mandarin, Spanish and Urdu

Link to Contractual Compliance Staff -

<http://www.icann.org/en/resources/compliance/staff>

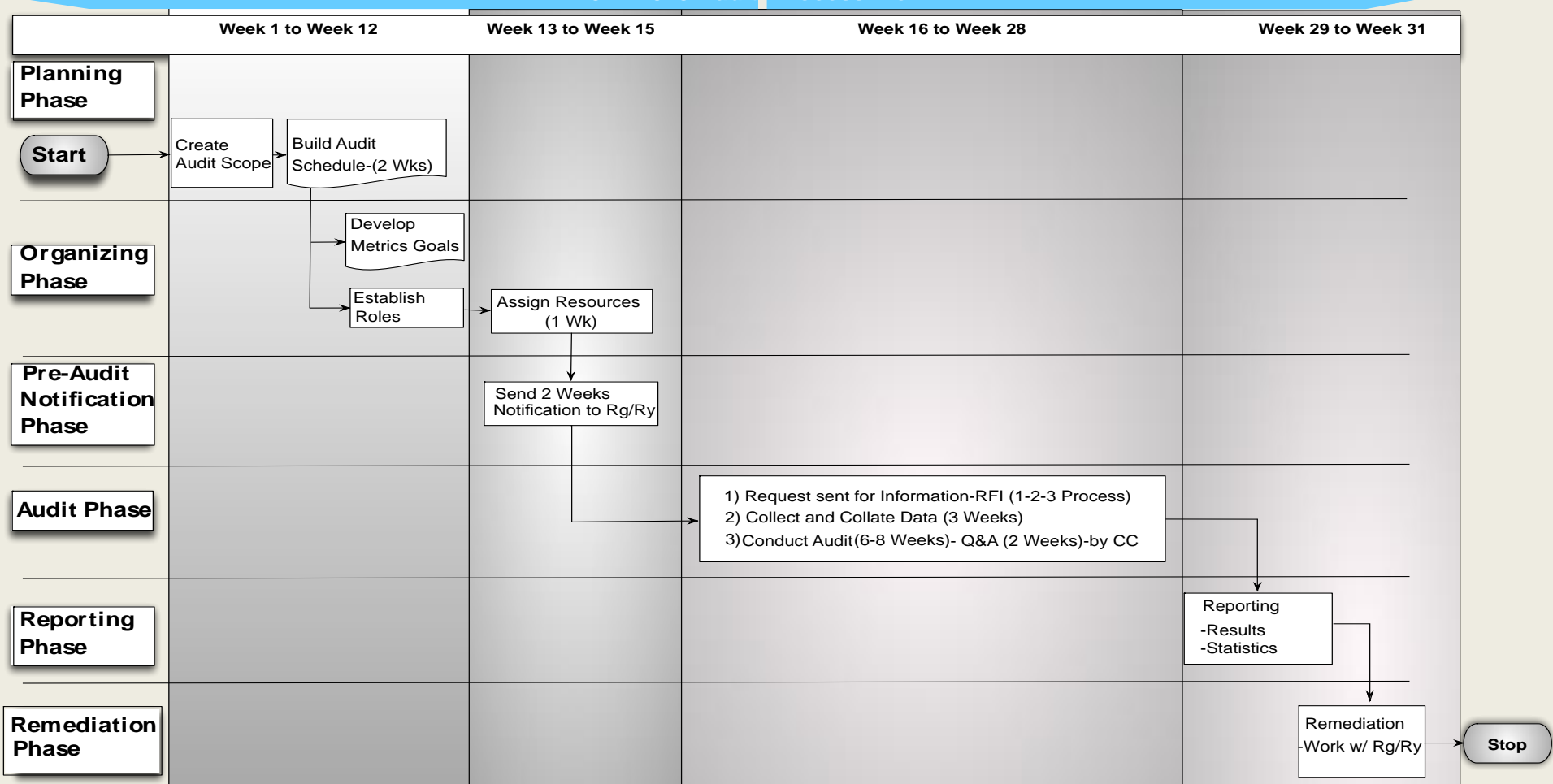


# Agenda

- Update on Compliance Initiatives
- Update on Audit Program
  - + Phases of the Audit
  - + Future State of Audit(s)
- Q&A

# Overview of Phases

## 2012-2015 Audit Process Flow

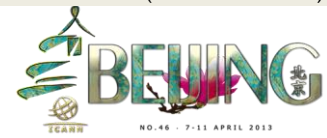


**\*Planning:**  
13 Aug. 2012 to 30 Aug. 2012  
**\*Organizing:**  
30 Aug. 2012 to 30 Oct. 2012

**\*Organizing (resources):**  
5 Nov. 2012 to 9 Nov. 2012  
**\*Pre-Audit Notice:**  
12 Nov. 2012 to 23 Nov. 2012

**\*RFI:** 26 Nov. 2012 to 4 Jan. 2012  
**\*Audit (includes collection):** 7 Jan. 2013 to 29 Mar. 2013  
**\*Questions/Answers:** 1 April 2013 to 12 April 2013

**\*Report Results:**  
Approximately 15 April 2013 to 19 April 2013  
**Remediation Efforts:** 22 April 2013 to TBD (to be determined)





# Audit Communications to Date

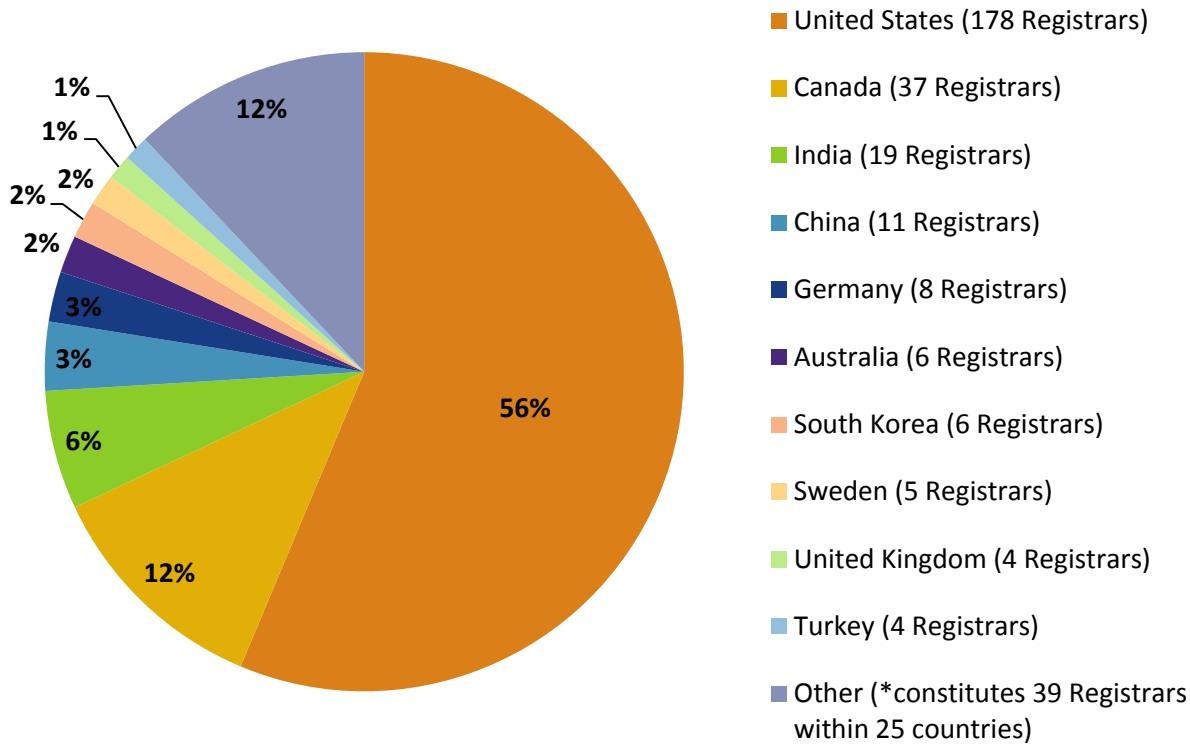
- + Pre-Audit Notice emailed on 13 November 2012
- + 1<sup>st</sup> (Nov. 26), 2<sup>nd</sup> (Dec. 17) and 3<sup>rd</sup> (Dec. 28) notices both emailed and faxed to 317 Registrars, 6 Registries
- + 1) Reminder sent to 317 Registrars and 6 Registries on 4 December, 2012  
2) Reminder sent on 20 March to Batch 1&2 Registrars
- + Frequently Asked Questions (FAQ) sent to all Registrars on 10 December 2012
- + Newsletter Updates
- + Registrar Audit Report:
  - + Batches 1&2 - issued 8 Mar (97 total)
  - + Batch 3 - issued 22-26 Mar (62 total)
  - + Batch 4 (final) - issued 29 Mar (28 total)
- + Registry Audit Report:
  - + Batch 1 - issued 22 Mar (2 total)
  - + Batch 2 - issued 26 Mar (2 total)
  - + Batch 3 - issued 29 Mar (1 total)

# Countries Represented (Year 1)

Registries: 4 US TLDs, 1 Asia, 1 UK

Registrars:

## Audit Year 1 – Top 10 Selected Registrar Countries



Language	# of Rg
1 Mandarin Chinese	12
2 Cantonese	1
3 Korean	6
4 French	6
5 German	6
6 Spanish	5
7 Swedish	5
8 Dutch	4
9 Turkish	4
10 Italian	3
11 Ukrainian	2
12 Hungarian	2
13 Polish	2
14 Russian	2
15 Japanese	2
16 Danish	2
17 Arabic	2
18 Hebrew	1
19 Portuguese	1
20 Vietnamese	1
21 Norwegian	1
<b>Total Registrars</b>	<b>70</b>

\*Total count on countries covered- 35 Countries



# RFI Phase - Breach Letters

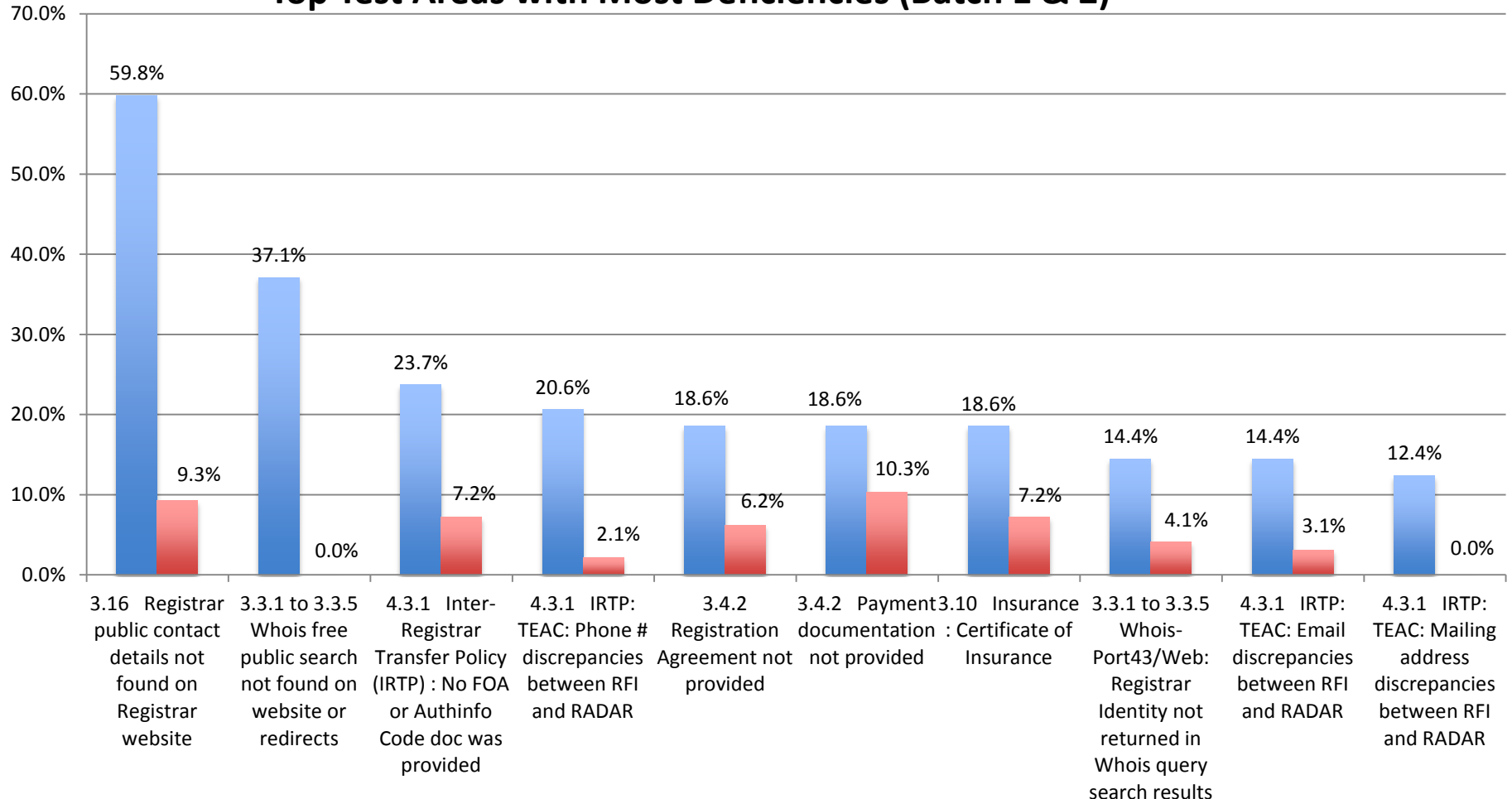
## (11 Jan 2013 - 31 Mar 2013)

IANA	Registrar	Cure Date
282	Central Registrar, Inc. DBA Domainmonger.com (last login: 1/14)	Termination Status
439	USA Webhost, Inc.	15 January 2013
475	R. Lee Chambers Company LLC d/b/a DomainsToBeSeen.com (insufficient data)	Termination Status
1039	Cheapies.com Inc. (insufficient data)	1 February 2013
1155	Power Brand Center Corp. (Owe \$17K- breach extended to 2/8)	29 January 2013
1405	Internet NAYANA Inc.	17 January 2013
1421	Lime Labs LLC (to be de-accredited/terminated)	Termination Status
1428	Homestead Limited dba Namevault.com	1 February 2013
1509	Korea Electronic Certification Authority, Inc. (Crosscert, Inc.)	17 January 2013
1586	Mat Bao Trading & Service Company Limited d/b/a Mat Bao	15 January 2013

# Audit Phase - Statistics (Year 1)

■ Mar 8, 2013 % Registrars w/ Potential Deficiencies  
■ Mar 27, 2013 % Registrars w/ Potential Deficiencies

## Top Test Areas with Most Deficiencies (Batch 1 & 2)



# Audit Phase - Statistics (Year 1)

## Top Test Areas with No Deficiencies – Batch 1 & 2

1. 3.7.5.3 to 3.7.5.6 EDDP-Domain name renewal: Domain is referenced in payment documentation and documentation of deletion notification
2. 3.12 Reseller agreement fully addresses provisions 3.12.1, 3.12.2, 3.12.3, and 3.12.5
3. 4.3.1 Consensus Policies – Inter-Registrar Transfer Policy (IRTP): Authinfo code documentation reference the domain name
4. 4.3.1 Consensus Policies - IRTP: Transfer Emergency Action Contact (TEAC) : Contact information populated in RADAR

# Reporting Phase (Year 1)

“Public” Reports to be published by June 2013

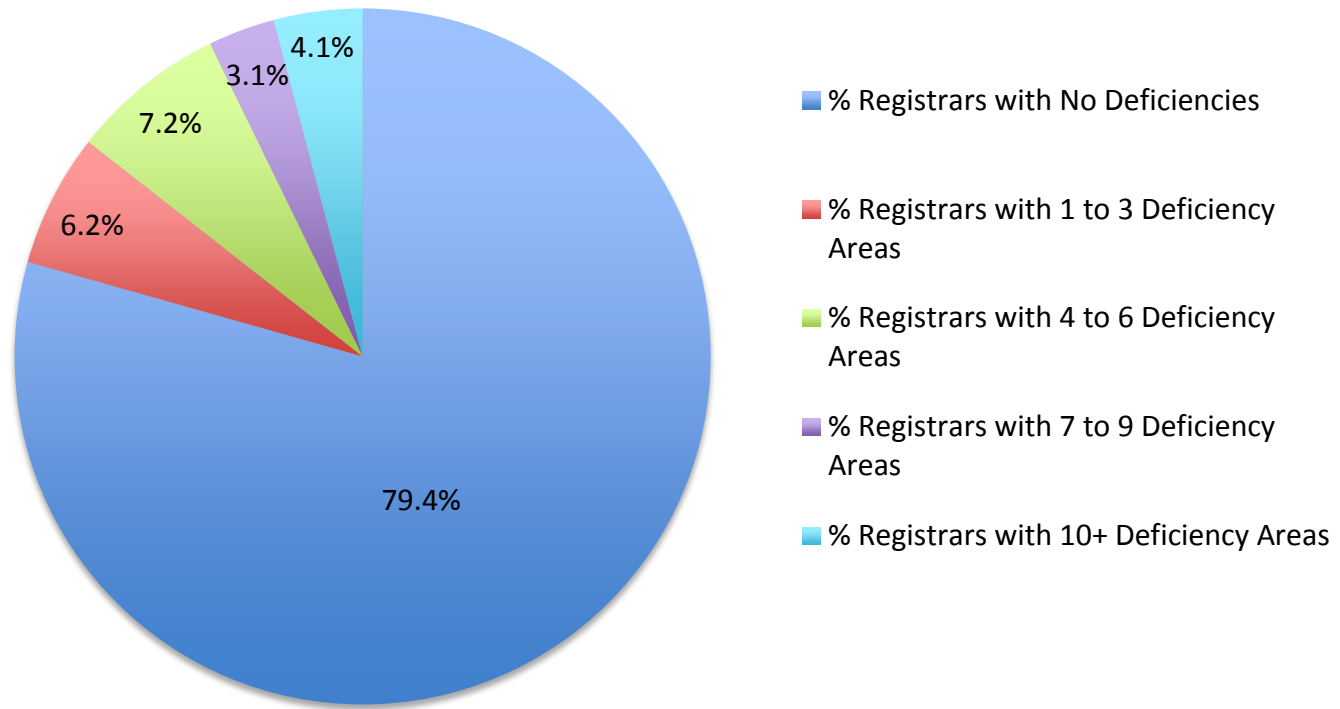
- + List of Registrars/Registries
- + Statistics Reports (see Remediation section):
  - + RFI Phase Completion %, Audit Phase Completion %
  - + % Registrars with Deficiency (per provision)
  - + Breach Notice

“Non-Public” Reports

- + Audit Report results to every registrar and registry at Audit Phase completion

# Reporting Phase (Year 1)

Batch 1 & 2 (97 Registrars)



As of 27 March 2013

# Remediation Phase (Year 1)

## Status Types:

- + In remediation
- + Complete with no deficiencies
- + Have not responded
  - + Escalated to Enforcement



# Agenda

- Update on Compliance Initiatives
- Update on Audit Program
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  - + Future State of Audit(s)
- Q&A

# Year 2 - Audit Plan Scope and Dates

- + Random Sample of remaining Registrars/Registries
- + New gTLD Registries with 6 months of historical information
- + Same timeline as Year 1
  - + Planning & Organizing Phase - mid August - November 2013;
  - + Pre-Audit Notice: mid November 2013
- + Same process as the Year 1 follow Compliance 1-2-3 process
- + Please refer to the link for further details:  
[ICANN.ORG/Resources/Compliance/Audit](http://ICANN.ORG/Resources/Compliance/Audit)



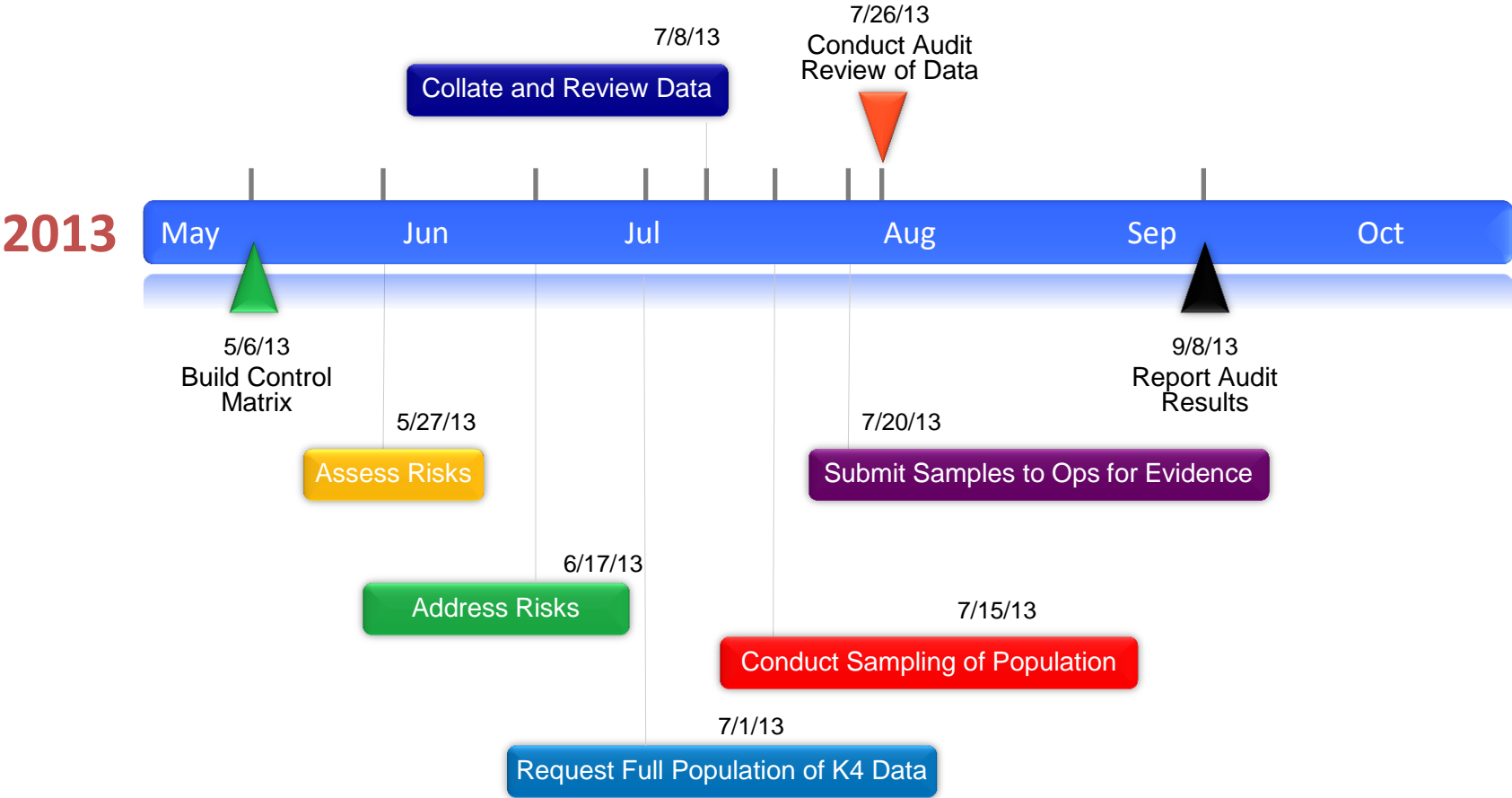
# Year 2 - Audit Plan Scope

Provision	RAA
3.10	Insurance
3.12	Reseller agreement (mandatory provisions)
3.16	Registrar contact details on registrar's website
5.11	Update contact information in RADAR
3.12.5 and 3.15	Registrant rights and responsibilities
3.3.1 to 3.3.5	Whois- Interactive Webpage, Corresponding Data Elements
3.4.2	Retention of Registration Data
3.7.4	Reasonable assurance of payment
3.7.5.2	Domain name renewal w/out consent from registrant
3.7.5.3 to 3.7.5.6	EDDP-Domain name renewal, provision of applicable information to registrants
3.7.7	Registration agreement w/ registrants (mandatory provisions)
3.7.8	Whois data verifications

# Year 2 - Audit Plan Scope, Cont.

Provision	Registry
3.1.a.i	Implement temporary policies or specs to preserve security and stability/
3.1.b	Implement consensus policies
3.1.c.i	Data escrow
3.1.c.ii	Personal data
3.1.c.iii	Bulk zone file access
3.1.c.iv	Monthly Reporting
3.1.c.v	Whois

# Internal Audit of CC Operations - Targeted Timeline



Internal Audit of Contractual Compliance Operations will be conducted by internal Risk & Audit manager.



# External Audit of CC Operations

## Activities:

- RFP Released to Vendors
- Deadline for Vendor RFPs
- Proposal Delivery Deadline
- Evaluate Vendors, Vendor Presentations
- Conduct Selection of Vendor Finalists
- Select Vendor for Ops Audit

**April:**  
Report Audit  
Results

2013

2014

**January:**  
Anticipated Audit  
Start Date

**March:**  
Anticipated Audit  
Completion Date

**April – June:**  
Remediation  
Efforts

External Audit of Contractual Compliance Operations will be conducted by a 3<sup>rd</sup> party vendor



# Thank You & Questions?

Please send general questions to [Compliance@icann.org](mailto:Compliance@icann.org)  
Subject line: ICANN46 Contractual Compliance General Update

Please send Audit questions to [ComplianceAudit@icann.org](mailto:ComplianceAudit@icann.org)  
Subject line: ICANN46 Contractual Compliance Audit Update

# Appendix



# Complaints per Domain Volume

## October 2012 - February 2013

N. America	99.4M	4,820	.005%
	721	237	32.9%

Europe	22.7M	1,354	.006%
	155	90	58.1%

Asia/A/P	22.3M	3,467	.016%
	152	96	63.2%

Latin America	1.2M	314	.025%
	23	13	56.5%

Africa	3,743	0	0%
	6	0	0%

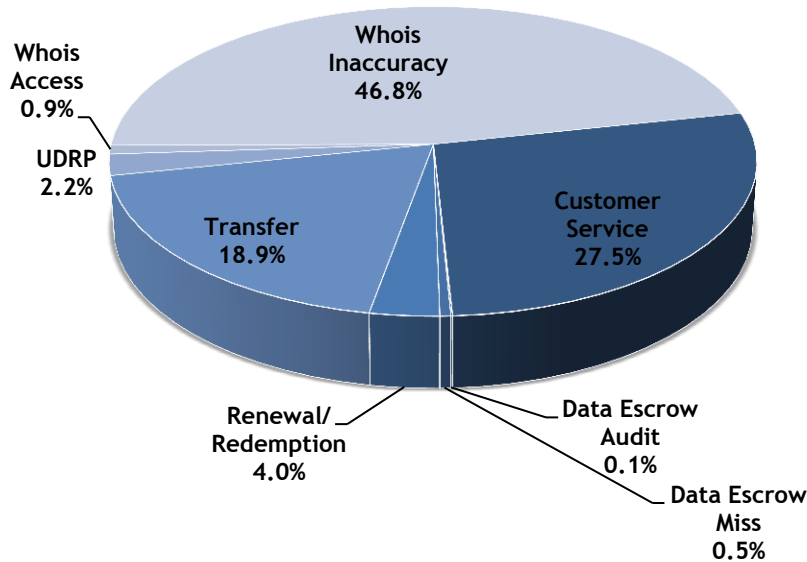
LEGEND	December 2012 Domain Volume/Million	# Complaints	% Complaints per Domain Volume
	# registrars per region	# registrar w/ Complaints	% registrars with complaints per region

Note: "# registrars per region" data may contain some obsolete registrars but is retained for reporting history



# Complaint Types and Phases

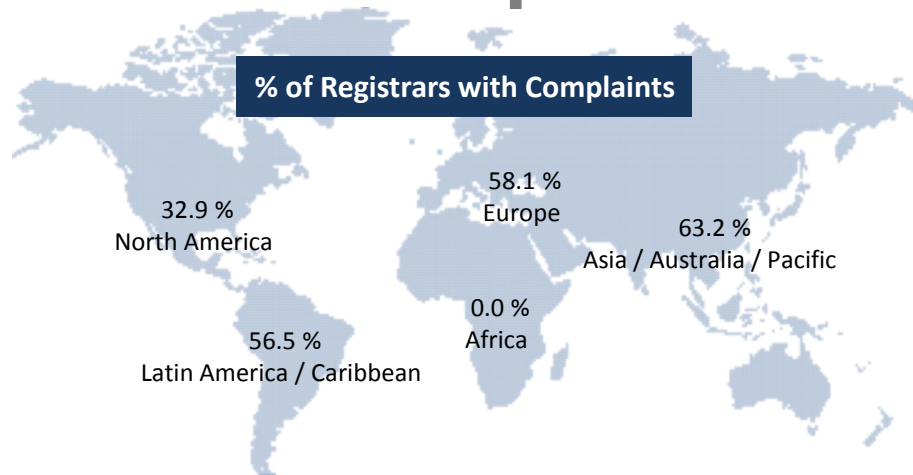
October 2012 - February 2013



**12,744 Complaints**  
**27 Enforcement Actions**

Oct 2012 - Feb 2013	All Complaints Received by Type	Quantity
Prevention Phase	Customer Service	3,503
	Data Escrow Audit	9
	Data Escrow Miss	63
	Transfer	398
	UDRP	2,412
	Renewal/Redemption	280
	Whois Access	116
	Whois Inaccuracy	5,963
	<b>Total Complaints</b>	<b>12,744</b>
Enforcement Phase	Breach	19
	Suspension	0
	Terminated/Non-Renewal	8

# Contractual Compliance Global Metrics



Registrar List

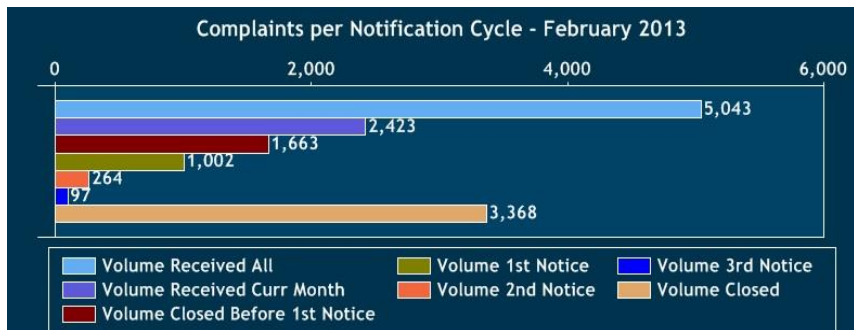
Registry List

Global Domain Count & Trending

Global Complaint Counts by TLD

**Complaint Count**  
October 2012 ... February 2013

Prevention: 12,744
Enforcement: 27



- Contractual Compliance Metrics hosted at Mylcan: <https://www.mylcann.org/>
- An explanation with the drill down details can be found at: <http://www.icann.org/en/resources/compliance/outreach>



# ICANN Contractual Compliance New Complaint Navigation, FAQ & Whois Inaccuracy Form

- Moved complaint submittal from Internic to ICANN.ORG
- Reorganized Complaint Navigation
- Improved Frequently Asked Question (FAQ) content
- Add Take Action column to search data or submit complaint
- Expands for remaining compliance complaints

**Internet Corporation for Assigned Names and Numbers**

Search...

**About Us** | **News & Press** | **Resources** | **Groups** | **Contact** | **Help**

RESOURCES > COMPLIANCE

ccTLDs  
Internationalized Domain Names  
Registrars  
Compliance  
Approach & Processes  
Audit Program  
**Complaint Submission**  
FAQs  
Notices  
Operating Plan  
Outreach  
Staff  
Registries  
Policy  
TLD Acceptance

## Contacting ICANN Regarding Contractual Compliance

[Share](#)

### Submit a Complaint

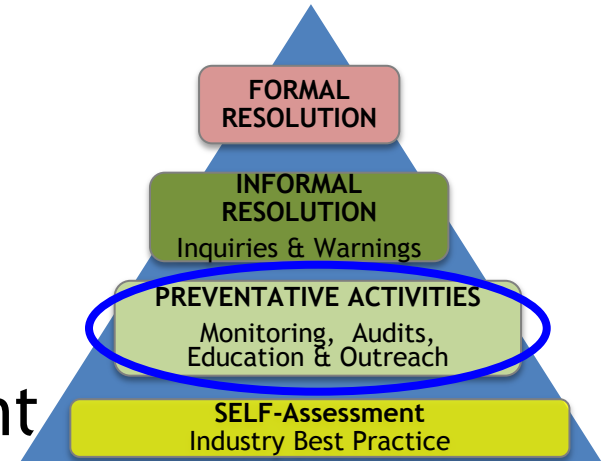
Please refer to the table below to address the most common complaints ICANN receives on accredited registrars that may be in violation of the Registrar Accreditation Agreement (RAA) and/or the consensus policies.

"Learn More" links to Frequently Asked Questions on common topics. The "Take Action" column links to the appropriate form to file a complaint or lookup data.

Some complaints are outside of ICANN's scope and authority; for example, unsolicited commercial email, or spam. For this type of complaint, a referral is provided.

Help With?	Learn More	Take Action
Whois Complaints	<a href="#">About Whois Complaints</a>	
Whois Inaccuracy	<a href="#">About Whois Inaccuracy</a>	<a href="#">Whois Inaccuracy Form</a>
Registrar Compliance	<a href="#">About RAA Complaints</a>	<a href="#">Internic Problem Report</a>
Registry Compliance	<a href="#">About Registry Compliance</a>	email to <a href="mailto:compliance@icann.org">compliance@icann.org</a>
ccTLD Compliance	<a href="#">About ccTLD Compliance</a>	

# Overall Audit Plan



- Rollout in 2013
- Each Registry and Registrar agreement
- Random selection over a three-year period
  - Year one: 1/3<sup>rd</sup> of Registry and Registrar Agreements
  - Year two: another 1/3<sup>rd</sup> from the remaining list
  - Year three: the remaining 1/3<sup>rd</sup> of all contracted parties
- New agreements may be included, at any time
- May be subject to more than one audit
- Three outreach sessions held in September 2012 with contracted parties

# Languages Represented (Year 1)

- Documents provided in over 22 languages, expanding across 35 different countries.
- English was the primary language in which documents were provided.
- Required translation services from ICANNs Audit Program partner.

Language	# of Rg
1 Mandarin Chinese	12
2 Cantonese	1
3 Korean	6
4 French	6
5 German	6
6 Spanish	5
7 Swedish	5
8 Dutch	4
9 Turkish	4
10 Italian	3
11 Ukrainian	2
12 Hungarian	2
13 Polish	2
14 Russian	2
15 Japanese	2
16 Danish	2
17 Arabic	2
18 Hebrew	1
19 Portuguese	1
20 Vietnamese	1
21 Norwegian	1
<b>Total Registrars</b>	<b>70</b>

# RFI Phase - Lessons Learned Summary (Year 1)

## What can be improved:

- + Provide document examples or samples on RFI
- + Improve the data collection mechanism
- + Include dates in the notifications, rather than a reference
- + Combine user credentials for Registrar families (grouping)
- + Group requested documentation per domain

# RFI Phase - Lessons Learned Details (Year 1)

## What can be improved:

- + Provide document examples or samples on RFI ✓
- + Allow for the deletion of Files in Audit Tool ✓
- + Explore non-excel options for RFI format
- + Explore options for data upload capabilities (for example: drag & drop files, multi-file upload, zip file w/ folder structure) ✓
- + Include dates in the notifications, rather than a reference to Pre-Audit Notification ✓
- + Combine user credentials for Registrar families (grouping)
- + Group requested documentation per domain
- ✓ Indicates that it's complete



# RFI Phase - Lessons Learned Details (Year 1)

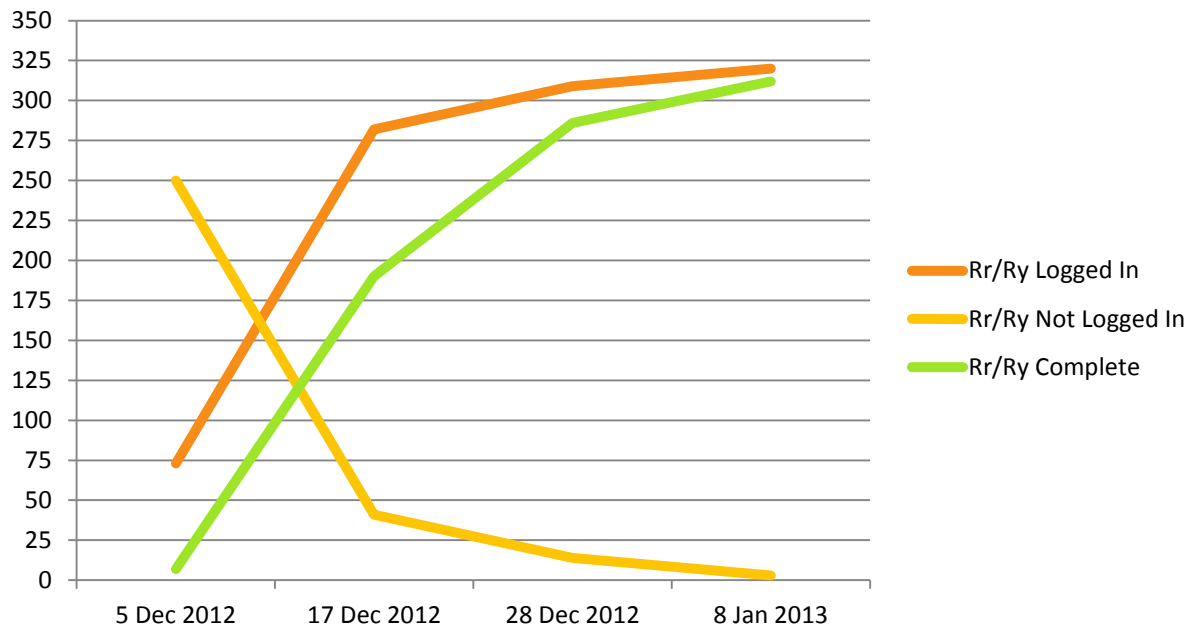
## What can be improved (cont.):

### For Registrars in a Family

- + Will allow, as in year 1 Audit, to audit 1 family member from an entire Registrar's family only if:
  - + Operating the same- Technically and Operationally
- + Families randomly selected in consecutive years can request to 'opt out' only if the following conditions are all met. This would be subject to ICANN Approval:
  - + no significant deficiencies or multiple deficiencies noted in year 1
  - + no significant organization or process change over the course of the year and can attest to the accuracy of the control environment
  - + no significant ICANN Policies/Contracts have been implemented prior to the next audit cycle

# RFI Phase-Statistics (Year 1)

	5 Dec 2012		17 Dec 2012		28 Dec 2012		8 Jan 2013	
Rr/Ry Logged In	73	23%	282	87%	309	96%	320	99%
Rr/Ry Not Logged In	250	77%	41	13%	14	4%	3	1%
Rr/Ry Complete	7	2%	190	59%	286	89%	312	97%
Rr/Ry Documents Uploaded	592		11,776		17,840		20,423	



# Number of Registrar/y per Phase (Year 1)

Phase	Count
<b>RFI Phase</b>	
Registries that completed RFI	5
Registry that did not complete RFI	1
Registrars - not belonging to a family	171
Registrars - responding within a family (10 families)	134
Registrars - postponed due to transfer of ownership/business	2
Registrars - not completed due to termination	3
Registrars - breached but cured	7
<b>Total</b>	<b>323</b>
<b>Audit Report Phase</b>	
Registries issued audit reports	5
Registry not issued audit report	1
Registrars - not belonging to a family	171
Registrars - responding as a family (134 individual Registrars)	10
Registrars - postponed due to transfer of ownership/business	2
Registrars - not completed due to termination	3
Registrars - breached but cured	7
<b>Total</b>	<b>199</b>

# Internal Audit of CC Operations

## Design Internal Audit Framework

- + Identify Requirements
- + Design Audit Process Flow
- + Obtain Management Approval on Flow and Design

## Develop, Conduct Risk Assessment

- + Create Risk Assessment
- + Review Risk Assessment Structure
- + Approve Risk Assessment Structure
- + Conduct Risk Assessment
- + Identify and Report Gaps

## Build the Control Framework

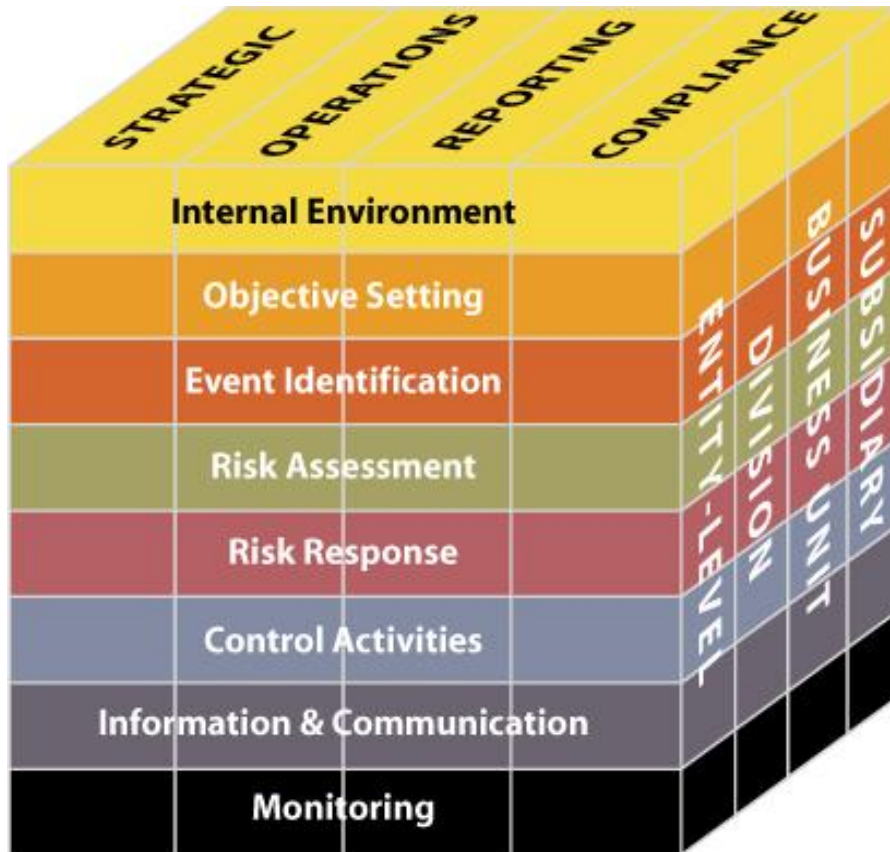
- + Build Control Matrix for Testing
- + Gain Approval of Control Matrix

## Execute Internal Audit Assessment

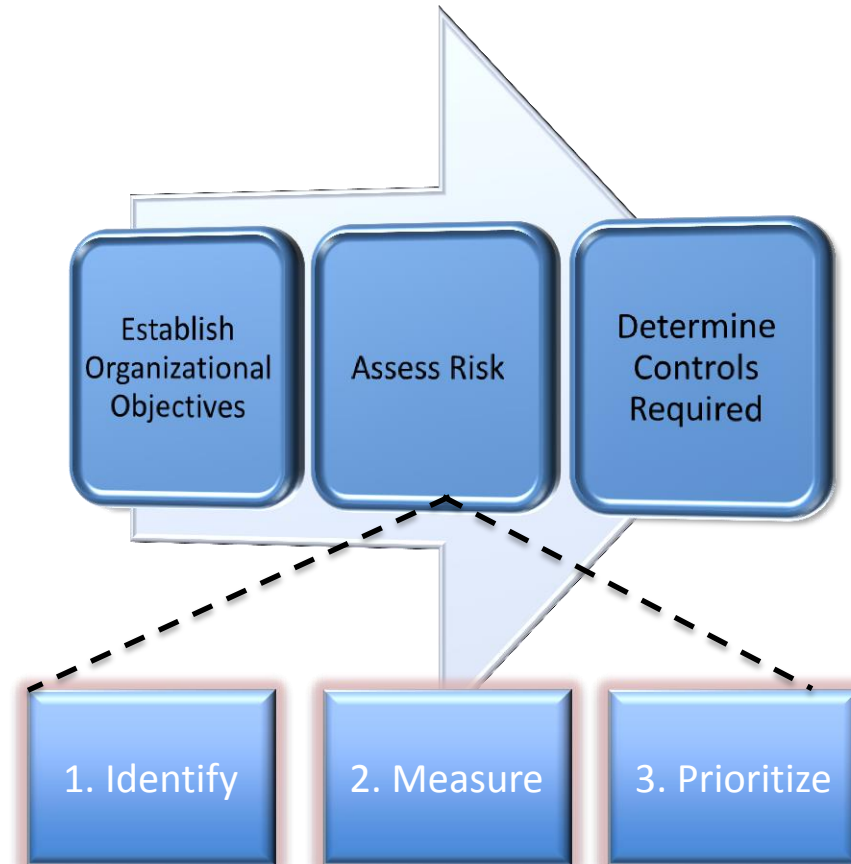
- + Conduct Audit and Report Results
- + Report Audit Results

# Internal Audit of CC Operations Risk Assessment Approach

Typical- Overall Evaluation



CC Simplification



Datasource: Committee for  
Sponsoring Organizations (COSO)